

TURKEY

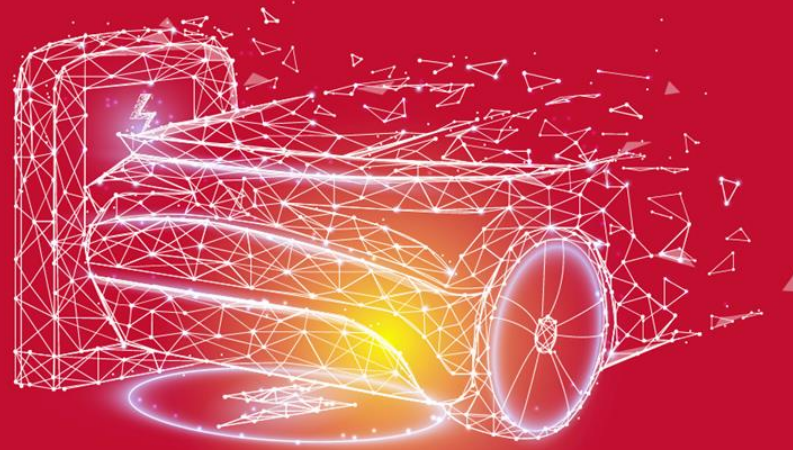
ELECTRIC VEHICLES OUTLOOK

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TÜRKİYE ELEKTRİKLİ ARAÇLAR GÖRÜNÜMÜ | 2021



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“Turkey Electric Vehicles Outlook” supports e-mobility growth posing multiple benefits for Turkey with solid recommendations

WHY TEVO?

- ✓ Strong global growth in e-mobility
- ✓ Important steps in regulatory framework and investments in Turkey
- ✓ Opportunities to support a more secure and clean energy future for Turkey through e-mobility development
- ✓ An independent, participatory and exemplary study

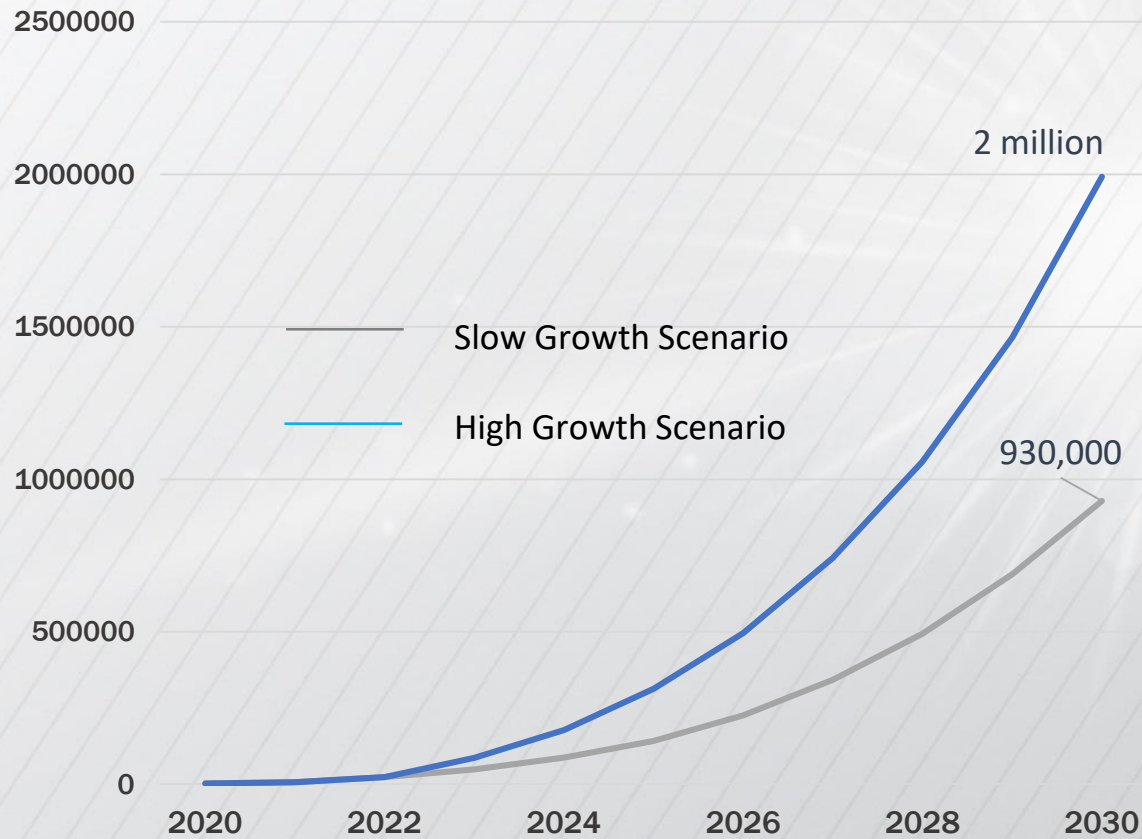
HOW TEVO?

- ✓ Building upon “Turkey Energy Outlook” & an holistic energy model by IICEC
- ✓ Detailed accounting of Turkish energy and transportation sectors
- ✓ Reflecting global and regional developments, Turkey’s policy choices, market development and technological advancements
- ✓ Supported by independent research, quantitative analyses and market insights
- ✓ “Government-Industry-Academia” *success triangle*

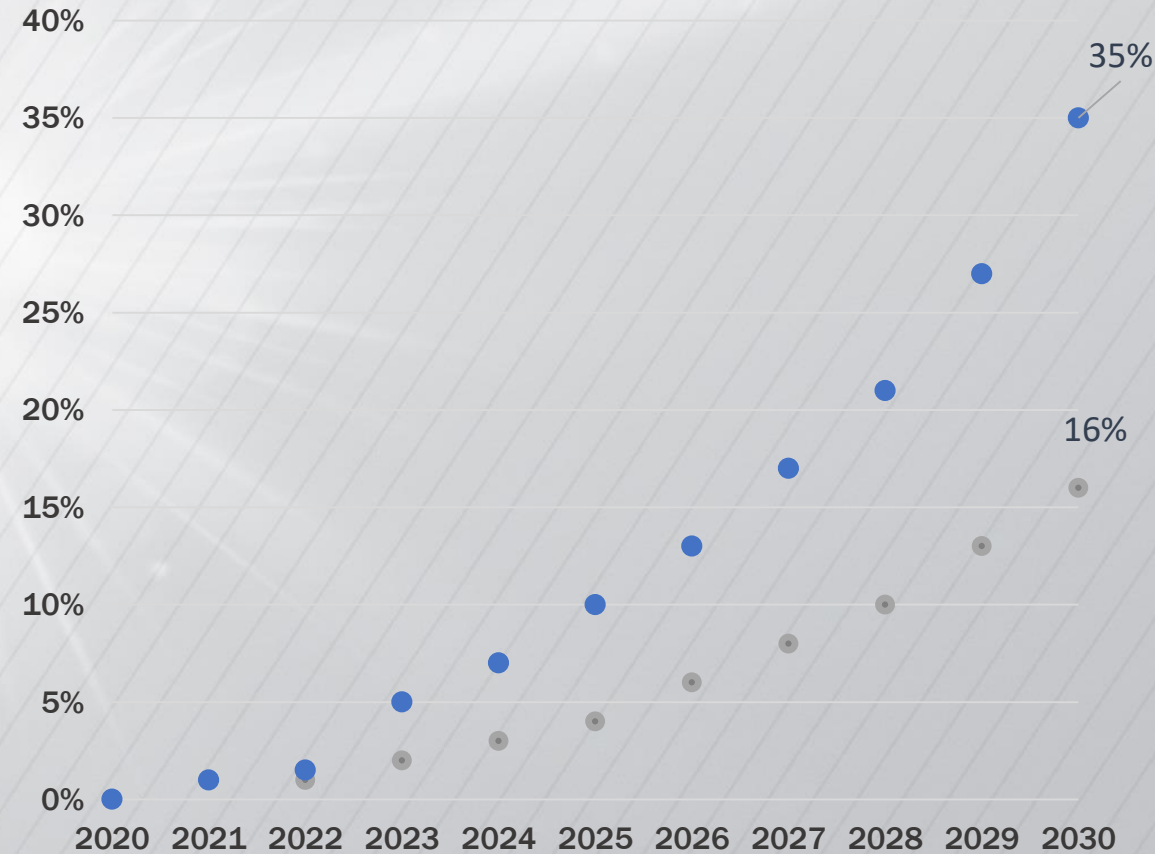


Different growth and developments pathways are analyzed in two IICEC Scenarios

Electric Vehicles Stock Development
in the Scenarios (2020-2030)



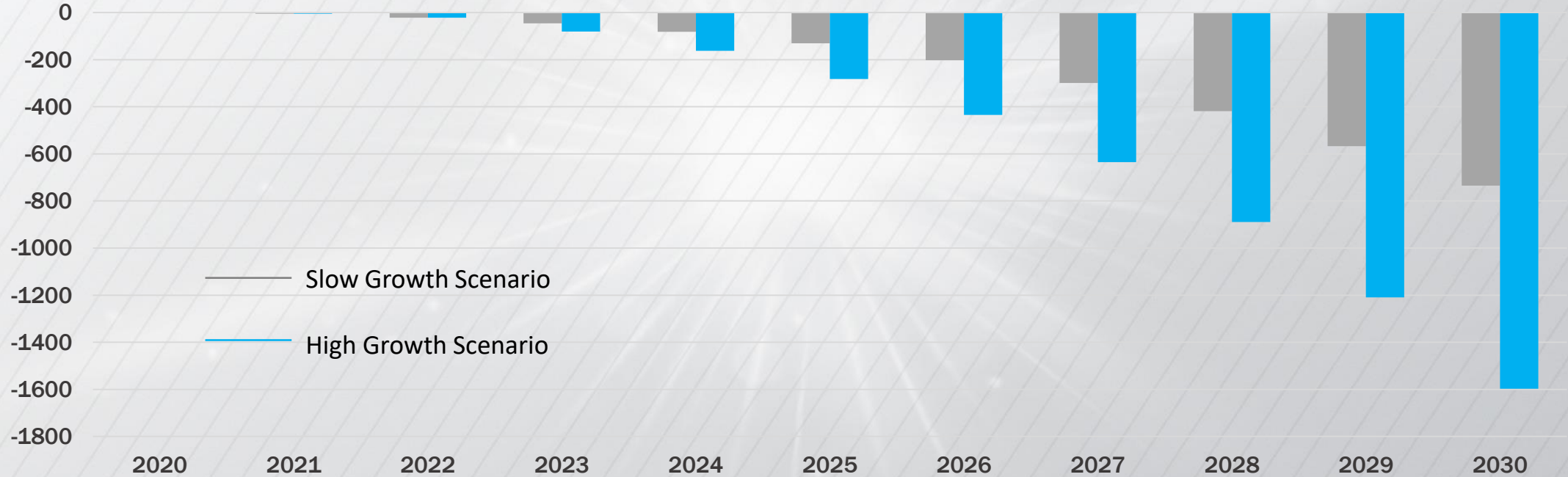
Electric Vehicles Market Share in New Sales
in the Scenarios * (2020-2030, %)



*Passenger cars and light duty vehicles

Energy demand in road transportation becomes more efficient and less oil-dependent by means of electrification and other solutions

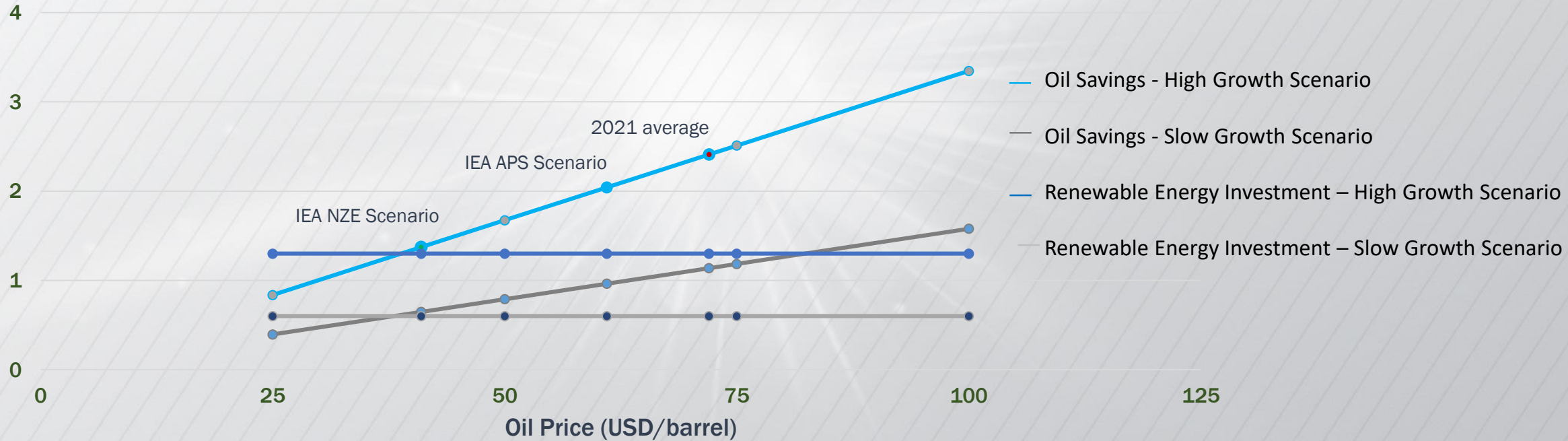
Annual Oil Displacement in the Scenarios (2020-2030, million lge)



Energy efficiency in transportation enhances by means of improvements in fuel economy and modal changes in addition to significant efficiency gains by electric vehicles

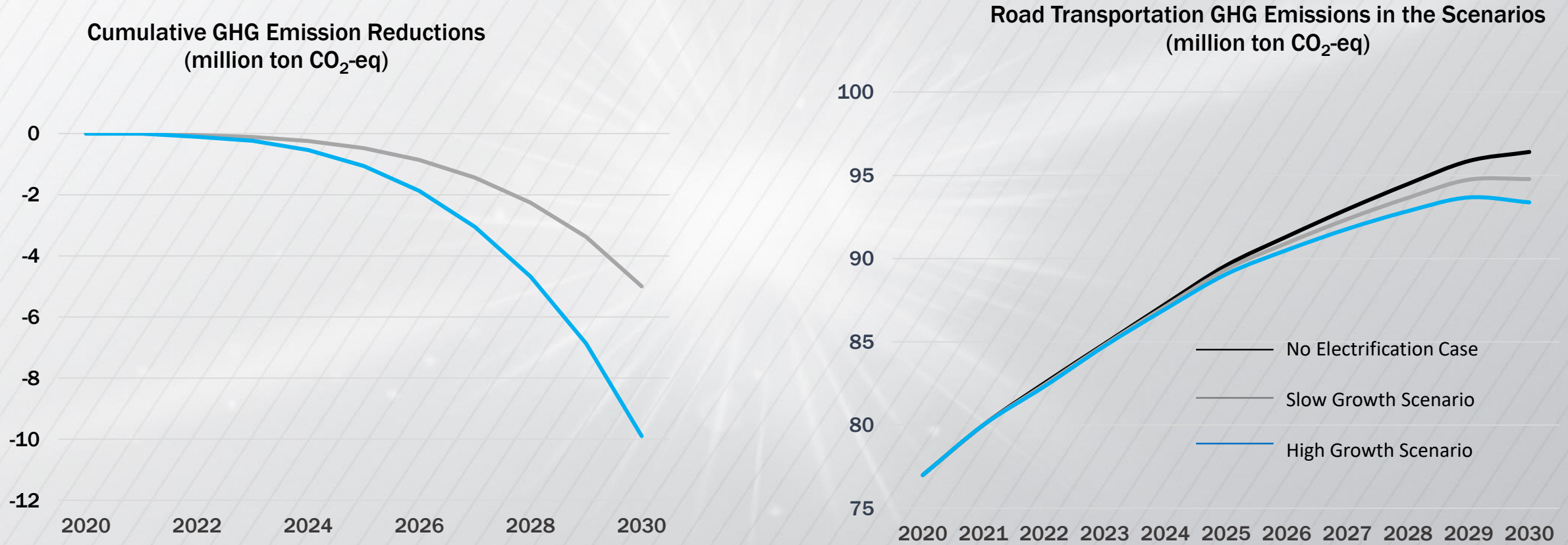
Savings in the oil bill is twice the investment amount required to fuel electric vehicles based on renewable energy

Cumulative Savings in Oil Bill & Renewable Energy Investment Requirement for EVs
(billion 2021ABD \$)



High Growth Scenario shows 2.5 billion USD reduction in Turkey's oil bill by means of 1.3 billion USD renewable energy based electricity generation investment (in 2021 real prices)

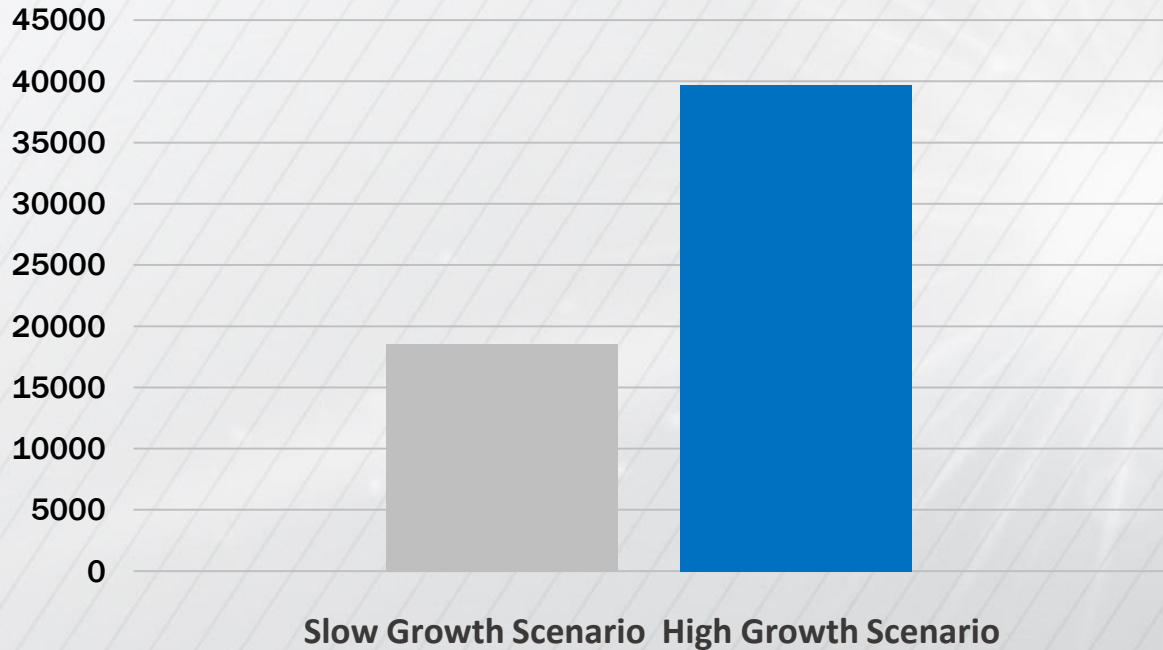
High Growth Scenario strongly supports a net-zero emissions future and clean energy transition



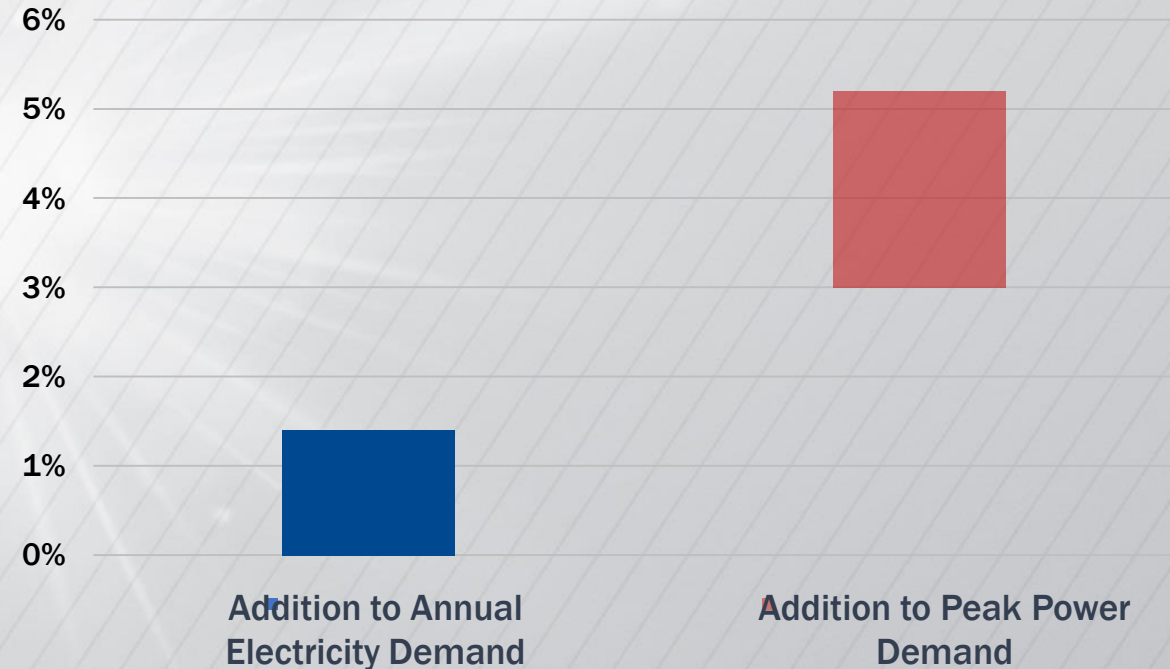
High Growth Scenario achieves 10 million tons of CO₂-eq emission reductions until 2030 while road transportation GHG emissions are peaking before 2030

A user-oriented development of a 2 million electric vehicle park until 2030 can be achieved by >200,000 public charging points

DC Charging Unit # in the Scenarios



Impact of EVs on Electricity Demand by 2030
in the High Growth Scenario (%)



Market driven and technological solutions in charging and grid infrastructures are key to realize multiple advantages of e-mobility with maximum societal benefits

TEVO presents improvement areas and opportunities to realize high potential in e-mobility with multiple benefits



Automotive Industry	Charging Infrastructure	Power Sector	Battery Ecocystem	Other Technology Innovation Areas
<ul style="list-style-type: none"> ✓ Growth potential in domestic market & efficient, green transformation in vehicle stock ✓ Transformation into technological mobility & sustainable global and regional competitiveness 	<ul style="list-style-type: none"> ✓ A free market and user-oriented regulatory framework ✓ Predictable investment outlook 	<ul style="list-style-type: none"> ✓ Growth in low-carbon power generation ✓ Efficient and flexible power distribution grids 	<ul style="list-style-type: none"> ✓ Local production to meet growing demand ✓ Competitive technological progress reflecting global technology trends ✓ Expanding into energy storage systems ✓ Environmental sustainability with a life-cycle perspective 	<ul style="list-style-type: none"> ✓ Data oriented business models ✓ Smart systems and smart cities ✓ Hydrogen production and use in heavy duty vehicles ✓ Strong human resources ✓ An entrepreneurship ecosystem

Clean energy oriented policy targets and roadmaps

Strengthening the individual and corporate entrepreneurship ecosystem and human resources potential to help position Turkey as a regional and global actor in EVs and e-mobility

05



01



Determining concrete, realistic, and achievable policy targets in line with the 2053 net-zero target and clean energy transformation, and implementing guiding and supporting mechanisms

02



Ensuring the sustainability of this transformation through the development of green energy resources

03



Developing a holistic e-mobility ecosystem that focuses on the environment and technology, through public, private, and academic cooperation and coordination to maximize societal benefits

04



Accelerating R&D and domestic production in technologies that offer high value propositions such as digitalization, smart systems, and energy storage

01

Determining concrete, realistic, and achievable policy targets in line with the 2053 net-zero target and clean energy transformation, and implementing guiding and supporting mechanisms

- Implementing a roadmap that will ensure reaching at least 2 million EVs and over 200,000 public charging sockets by 2030,
- Reflecting energy imports and environmental performance related benefits of the EVs while devising support mechanisms



02

Ensuring the sustainability of this transformation through the development of green energy resources



03

Developing a holistic e-mobility ecosystem that focuses on the environment and technology, through public, private, and academic cooperation and coordination to maximize societal benefits



- **Grasping technology-oriented opportunities for the competitive transformation of the automotive industry,**
- **Planning and operating charging points and electricity distribution grids most efficiently,**
- **Disseminating innovative financing as well as next-generation, market based, and user-oriented business models,**

04

Accelerating R&D and domestic production in technologies that offer high value propositions such as digitalization, smart systems, and energy storage



05

Strengthening the individual and corporate entrepreneurship ecosystem and human resources potential to help position Turkey as a regional and global actor in EVs and e-mobility.



Strengthening the individual and corporate entrepreneurship ecosystem and human resources potential to help position Turkey as a regional and global actor in EVs and e-mobility

05



5
IICEC
RECOMMENDATIONS

01



Determining concrete, realistic, and achievable policy targets in line with the 2053 net-zero target and clean energy transformation, and implementing guiding and supporting mechanisms

02



Ensuring the sustainability of this transformation through the development of green energy resources

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Developing a holistic e-mobility ecosystem that focuses on the environment and technology, through public, private, and academic cooperation and coordination to maximize societal benefits

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Accelerating R&D and domestic production in technologies that offer high value propositions such as digitalization, smart systems, and energy storage

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