

# Tracking clean energy innovation

A framework for using indicators to inform policy



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## Abstract

The world needs more, better and cheaper technologies to achieve clean energy transitions, despite some progress in recent years. There is an opportunity to strengthen support for clean energy innovation as part of sustainable recovery plans and counteract the potential threats to energy technology development from the Covid-19 pandemic.

Tracking clean energy innovation progress encompasses several critical elements of effective energy innovation policy: identifying gaps and opportunities, evaluating the effectiveness of programmes and policies, and understanding the market readiness of key technologies, nationally and globally.

Drawing from available research and real-world policy examples, we use a four-pillar framework to present a set of metrics for tracking progress across clean energy innovation systems. A broad range of metrics are described for each of the pillars and key examples are illustrated with available data.

This report aims to support public and private decision makers' efforts to accelerate clean energy innovation. Strategies for tracking progress and embedding innovation policy within energy policy are long-term commitments, and data collection can be challenging. However, tracking progress is an important element of policy good practice, and all countries have quick-win opportunities to improve. In emerging economies aiming to enhance their innovation policies, innovation system mapping and experience sharing can help make progress.

Table of contents

Executive summary ..... 4

Introduction: Tracking clean energy innovation progress ..... 6

Examining successful energy innovation systems with four pillars .....10

First pillar: Tracking resource push ..... 13

Second pillar: Tracking knowledge management ..... 24

Third pillar: Tracking market pull..... 41

Fourth pillar: Tracking socio-political support ..... 53

Using innovation metrics .....61

Annex..... 71

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# Executive summary

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## Executive summary

### The world needs more energy innovation

Global policy discussions increasingly emphasise the critical role of innovation to meet long-term energy and climate targets. The world needs faster scale-up of low-carbon technologies for clean energy transitions, according to IEA analysis. However, many technologies are not yet ready for all the markets in which they will be needed. They require performance and cost improvements, even though the last few decades have seen unprecedented efforts to accelerate clean energy development, such as in the use of renewable sources of energy or low-carbon mobility. Many of these technologies will need adapting to local needs and specificities, particularly in emerging economies, which are expected to account for much of future energy demand growth.

### Covid-19 can further catalyse innovation

Innovation efforts are threatened by the unfolding economic crisis due to the Covid-19 pandemic. Entrepreneurs face greater challenges and uncertainty, public and private research and development (R&D) budgets are under pressure, and shifting policy focus may hinder long-term thinking on innovation needs. However, as decision makers work on Covid-19 recovery plans, there are opportunities to accelerate innovation, develop medium-term structural growth and create jobs.

Maintaining clean energy R&D budgets in the short term and increasing them in coming years is necessary to stimulate innovation. The histories of solar and biofuels technologies show that increasing R&D budgets

will be most effective if part of a broader policy strategy that primes the market, ensures flow of ideas and manages the risks of scale-up. Momentum must be kept in emerging economies, which will be crucial to clean energy deployment in the years ahead.

Throughout, rigorous data are essential to assess progress, reorient technology portfolios, provide benchmarks internationally and enhance policy effectiveness. However, tracking progress of clean energy innovation is difficult, with time lags between inputs (e.g. R&D spending), outputs (e.g. patents) and their outcomes in markets and society (e.g. jobs, exports, environmental health and prosperity).

### Robust metrics are critical to track innovation progress

This report introduces a set of metrics to help public and private decision makers navigate the options for tracking and evaluating clean energy innovation. We hope these can guide thinking and support the development of energy innovation tracking strategies. The approach is intentionally broad and embraces the complexity of the topic, but it is also simply structured, with indicators relevant to four pillars of successful innovation systems: 1) resource push, 2) knowledge management, 3) market pull and 4) socio-political support.

The indicators presented are those that governments and companies have proposed or implemented, as identified from a variety of sources and conversations with practitioners. These examples show insights from existing data. However, a much larger opportunity lies in building new tracking strategies and capabilities into clean energy innovation policy, which should lie at the core of energy policy making.

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# Introduction: Tracking clean energy innovation progress

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## Faster clean energy innovation is vital for energy policy goals, but it is not easy to track

### Achieving global energy and climate policy goals will require more, better and cheaper technologies

Most energy technologies are not on track to provide the clean energy transitions targeted by governments, according to IEA annual tracking (IEA, 2020a). Deployment challenges for mature technologies hinder mass-scale market uptake in many instances. Technology performance improvements and cost reductions are needed in other cases. Many technologies required to lower emissions to so-called “net-zero” levels either do not exist or are not ready for markets, notably in sectors such as heavy industry and long-distance transportation, for which large-scale low-carbon solutions are not widely available (IEA, 2020b).

Governments are central to the success of clean energy innovation, and global policy support needs strengthening. The role of private-sector actors is critical to bringing emerging technologies to market, but governments play an outsized role in funding and supporting early-stage, high-risk research and development (R&D). As lead investors in novel and risky projects and sometimes in start-ups, the “entrepreneurial” role of governments is most evident in the earlier stages of development for which uncertainty and market values discourage corporates (Mazzucato & Semieniuk, 2017). Dedicated policy is generally accepted as necessary for clean energy innovation, as it is for areas of medical research, due to its long-term “public good” objectives that are often undervalued by private markets.

Countries with high rates of success tend to act across the whole system, promoting innovation through funding, institutions, industry collaboration, markets and intellectual property (IP) protection, among others. This report therefore uses the four pillars of the IEA energy innovation framework – 1) resource push, 2) knowledge management, 3) market pull, and 4) socio-political support – adapted from the insights of numerous experts in the field (IEA, 2020b).

The Covid-19 crisis adds new uncertainties and risks to global clean energy efforts (IEA, 2020b, 2020c). Its impact is likely to be felt strongly and in differentiated ways in emerging economies such as those of Brazil, the People’s Republic of China (“China” hereafter) and India, although there may be greater opportunities to avoid future emissions there given the prospects for large scale infrastructure development.

### Why and how to track clean energy innovation

Tracking progress is essential to design effective policies and strategies, including support programmes for R&D and demonstration, and align them with long-term ambitions (Cunliff & Hart, 2019; Kim & Wilson, 2019; OECD, 2015; OECD/Eurostat, 2018; Wilson, 2012). Tracking and evaluation are accepted as central elements of other areas of energy policy but are often overlooked in innovation policies, and coherent annual reporting is not widespread (Pless, Hepburn & Farrell, 2020).

Tracking energy innovation progress is not straightforward (Miremedi, Saboohi & Jacobsson, 2018). The objectives of energy innovation policy – including a cleaner environment, international competitiveness, a



stronger economy, less energy poverty and a more resilient energy system – often cannot be measured for years if not decades afterwards, and are hard to link directly to policy interventions. The outputs of innovation – including knowledge, products, lower costs and higher efficiencies, or long-term achievement of sustainable development goals – have significant time lags that obscure correlations between policy changes and macro-level results. Inputs to innovation are less complex to track, and include funding, education, fiscal policy, IP regimes and market instruments. However, inputs trends are unlikely to yield information about the performance of the entire system, or progress in a narrow technology area, given the inherent uncertainty of innovation.

Therefore, we propose governments adopt a suite of metrics that can help answer and monitor the following questions:

- Are the resources devoted to energy innovation increasing?
- Is the allocation of resources aligned with strategic priorities?
- What/where are the weaknesses in the energy innovation system?
- How does the country or region compare with international peers?
- Are inputs translated into outputs that support policy objectives?
- Which combinations of policies have the highest impact?

Like governments, companies track energy innovation progress, for similar reasons that are aligned with corporate performance. These include competitive advantage, development of an entrepreneurial culture, and appeal to shareholders and investors. Their metrics are often readily available, including: ratios of R&D spending to revenue, royalties from IP, R&D personnel and technical improvements such as

performance, costs or output volumes. However, benchmarking these against competition remains challenging due to the confidential nature of much information.

The relevant metrics cover more than funding alone in the public and private sectors. This report seeks to guide decision makers, in particular in the public sector, through the options for tracking progress to inform policy and benchmark internationally. It proposes insights on tracking strategies based on available evidence; further research on practical implications for emerging economies may be needed in complement.

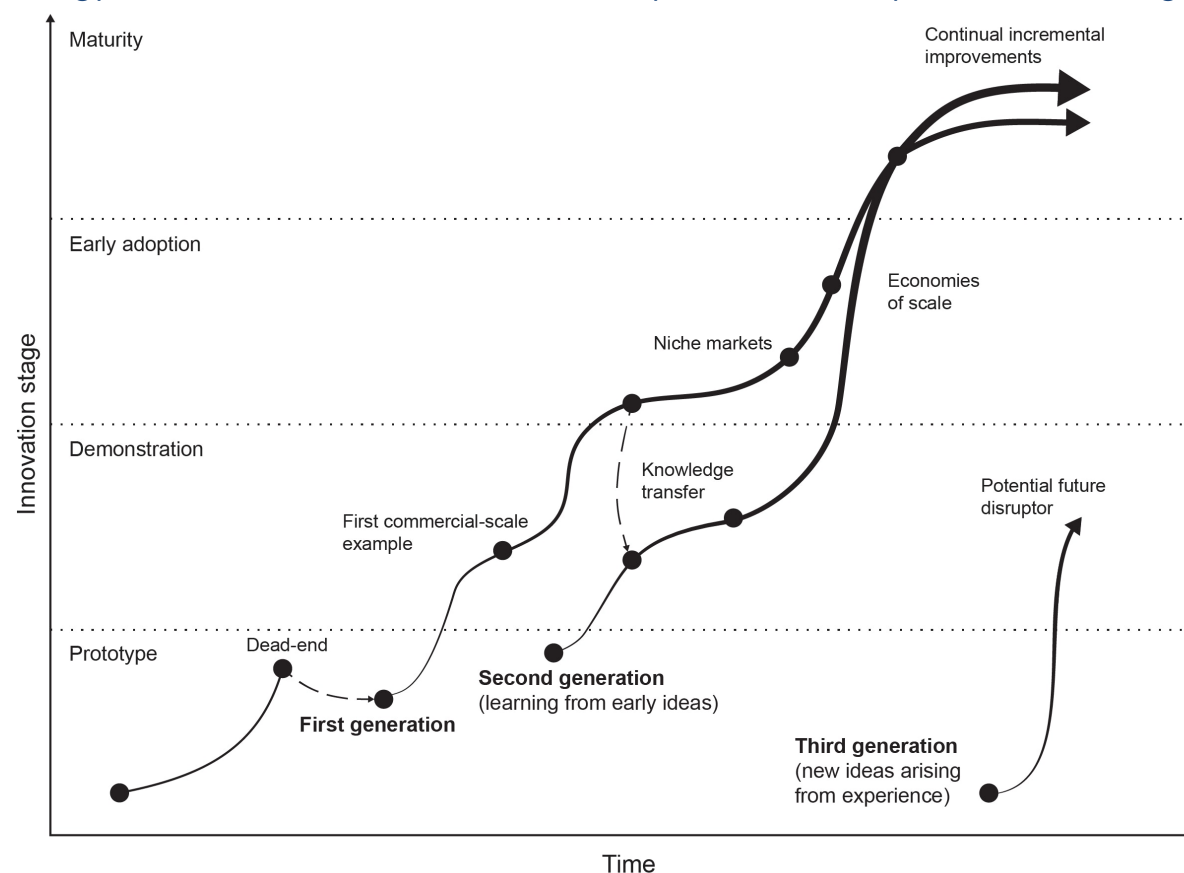
## What is energy technology innovation?

This report is concerned with how energy technologies are invented, turned into products and modified throughout their lives. Technology innovation is defined as “the process of generating ideas for new products or production processes and guiding their development all the way from the lab to their mainstream diffusion into the market” (IEA, 2020b). Equipment and processes that change how or how much energy is consumed are included (e.g. in power, buildings, industry, transport).

There are four main stages of development for emerging technologies: prototype, demonstration, early adoption and maturity (IEA, 2020b). Each requires different policy support programmes and stakeholders. The ETP Clean Energy Technology Guide tracks progress of innovation of over 400 energy technologies, and maps their stage of development and ongoing activities and demonstration (IEA, 2020d).

## Energy technology innovation is an evolutionary process through four development stages

Four stages of technology innovation and the feedbacks and spillovers that improve successive generations of designs



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Notes: No technology passes all the way from idea to market without being modified. Their trajectories are influenced by feedback loops and spillovers at different stages of maturity and often involve setbacks and redesign. Nevertheless, it is worth considering the four distinct stages through which all successful technologies eventually pass, because each stage has different characteristics and requirements.

Source: IEA (2020b).

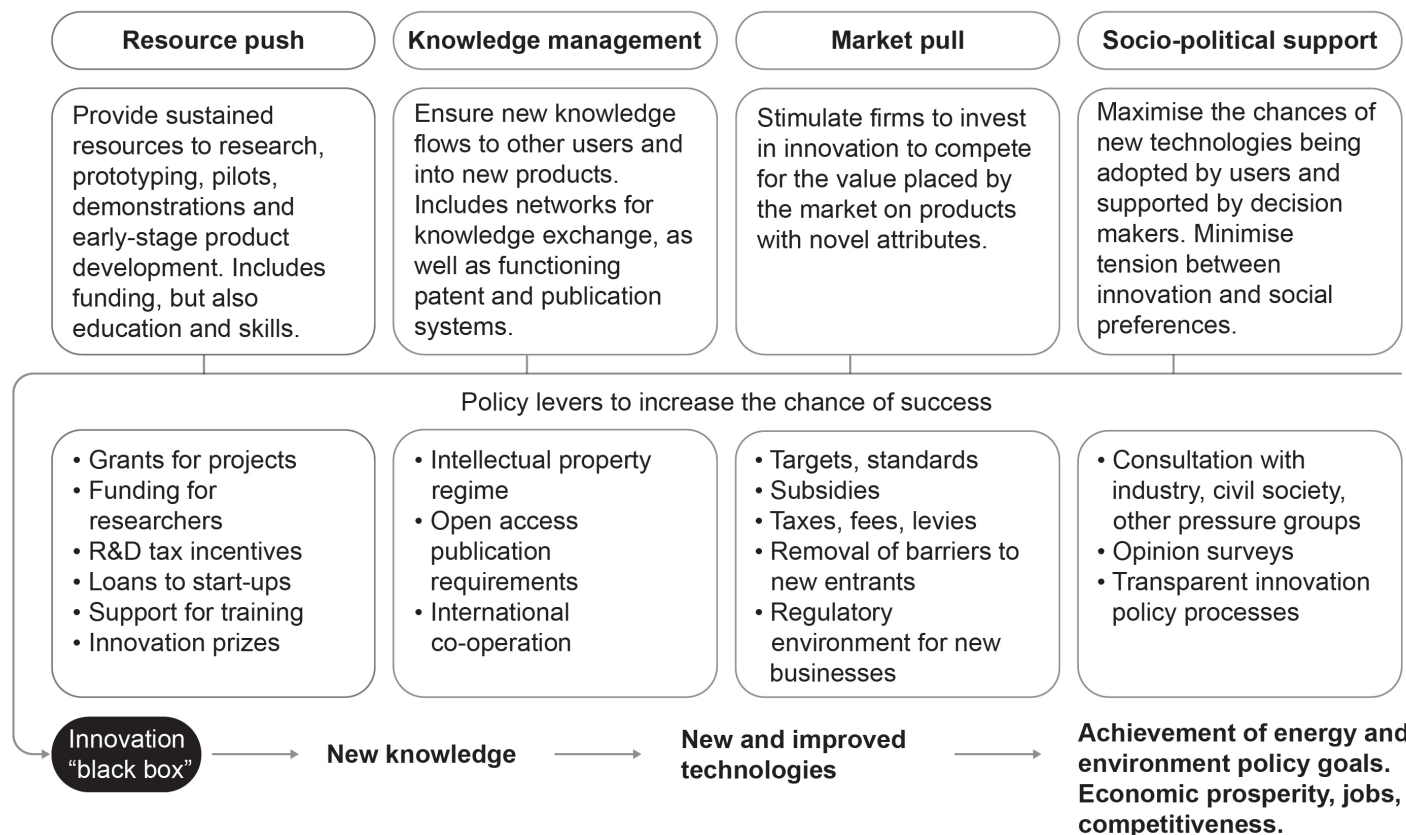
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## Examining successful energy innovation systems with four pillars

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## A conceptual framework based on the four pillars of successful energy innovation systems

Policy and decision makers may seek to cover all important components that underpin successful energy innovation systems



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Notes: This framework offers a conceptual entry point for understanding energy innovation systems and policy options, based on four core components of successful innovation systems. The "black box" indicates the uncertainty and complexity of the processes that sit between the "inputs" and "outputs" of an innovation system.

Source: IEA (2020b).

## The importance of considering energy innovation systems across four pillars

### A wide range of factors affect energy innovation

The innovation journey is complex, lengthy, uncertain, and often ends in failure (Grubler & Wilson, 2014a; Grubler et al., 2012). Each stage comes with new risks, the selection environment is dynamic and a broad range of actors need to be aligned. Emerging technologies are modified as feedback loops and experiences from other sectors or countries help shape new R&D activities, as investor or consumer preferences shift, as competing technologies improve (Suurs & Hekkert, 2009). In addition to endogenous mechanisms, exogenous factors shape the innovation journey and chance of success, such as past policy choices, macroeconomic developments, incumbent power and infrastructure, as well as history, culture and social norms (e.g. Bennett & Pearson, 2009; de Oliveira & Negro, 2019; de Oliveira, Lacerda & Negro, 2020). New ideas for energy technologies attract billions of dollars of funding despite the risk and complexity (IEA, 2020e). It is important to consider all the factors that influence innovation to understand why some technologies attract more funding or are more successful than others.

The “energy innovation system” is a concept that places innovation processes within a broader system of people, institutions, technologies, policies, resources, time and space. It is used to stress to policy makers that firms (manufacturers, energy suppliers and users) are embedded in a network of socio-economic agents that also includes researchers, final consumers and regulators (Grubler & Wilson, 2014b). The choices made by these actors when supporting or adopting new technologies

are guided by incentives formed by much more than static cost-benefit analyses and include: institutional and governance structures, policies, prior investments, resources, positioning in value chains, relationships and personal preferences, market expectations and business models.

### Four pillars of successful energy innovation systems

This report is structured around four core functions of successful energy innovation systems (IEA, 2020b). It provides a condensed adaptation of comprehensive studies of all the functions needed to provide favourable conditions for innovation, noting these also interact with one another (see Annex A; Bergek, 2011; Bergek, Hekkert & Jacobsson, 2008; Bergek et al., 2008; Hekkert et al., 2007).

1. **Resource push.** The energy innovation system requires a sustained flow of R&D funding, a skilled workforce, research infrastructure and clear priorities to guide the search of innovation activities.
2. **Knowledge management.** The energy innovation system needs incentives and IP systems for inventors, and must enable knowledge exchange among stakeholders.
3. **Market pull.** The energy innovation system needs to make R&D risks worthwhile, which may depend on market rules and incentives.
4. **Socio-political support.** The support of a broad range of actors may be required to enable new ideas to emerge and reach markets.

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## First pillar: Tracking resource push

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## Resource push: Providing sustained flows of inputs and guiding the “direction of the search”

“Resource push” refers to the provision of inputs into the energy innovation system with the intention of raising the chance of innovation success. This pillar generally receives the most attention. For example, 25 countries or regions committed to doubling clean energy R&D spending in 2015 under the Mission Innovation (MI) initiative (MI, 2017).

### Resources for energy innovation systems

Governments may track the input of two main resources to energy innovation activities: funding and human capital.

Governments can provide funding using a variety of instruments, depending on the technology and stage of development. Even the best clean energy technologies may be undervalued by the private sector in the period before markets definitively shift to pricing the social and environmental benefits (directly or indirectly, via standards or regulation) or if other barriers to market entry are lowered (e.g. infrastructure that favours incumbents). This is of particular relevance for technologies that have high development costs or in countries with limited availability of private risk capital, such as that from companies or venture investors.

Governments may provide direct funding (e.g. multiannual R&D projects or grants) or indirect funding (e.g. tax breaks for business R&D), targeted to a specific innovation gap or technology neutral, in the earlier stages of R&D. In intermediate stages of development such as demonstration, emerging technologies may face challenges to

mobilise much larger capital sums and the public sector can provide financial support (e.g. grants, loans or equity) to mitigate the higher risks associated with this so-called “valley of death”.

Success also depends on the availability of human capital (e.g. inventors, researchers, R&D support personnel, graduates, entrepreneurs, financiers and industry actors). Efforts to promote high-quality education, scientific and engineering programmes, and entrepreneurship, and to attract and retain talent, contribute to a healthy innovation ecosystem and can be tailored to clean energy.

### The importance of priority setting to allocate resources

Priority setting guides the direction of innovators’ search strategies, usually to align R&D activities with long-term goals and to address pressing innovation gaps (IEA, 2020b, 2020d). Technology needs assessments (TNAs) can help governments identify priorities, and flesh out innovation missions and technology roadmaps in partnership with all relevant stakeholders.

Local context is a big factor in developing innovation priorities that respond to technical and economic opportunities. This includes the suitability of existing technologies for local geography or infrastructure, existing capabilities, comparative advantage, sectoral emissions and the size of local markets. Such an approach could prioritise, for example, low-carbon hydrogen and specific roles in its value chain.

## Resource-push subfunctions, and how governments can support them

Main function	Subfunction	Subfunction description	Policy option examples
<b>1. Resource push</b> Providing a sustained flow of resources to RD&D activities, including from public and private sources	1a. Set priorities and guide the search to address innovation gaps	Identify strengths, weaknesses and technology innovation gaps, and set priorities to guide the direction of the system's activities	<ul style="list-style-type: none"> <li>• Identify technology needs and innovation gaps to achieve clean energy transitions (e.g. by conducting TNAs)</li> <li>• Establish and publicise clean energy visions for key sectors in the long term and at interim milestones (e.g. by carrying out consultation processes, R&amp;D policy reviews, scenario modelling and technology roadmaps)</li> <li>• Prioritise a set of R&amp;D topics while supporting exploration, diversity and competition, and taking into account local expertise, R&amp;D capacity, comparative industrial advantage and potential spillovers</li> <li>• Track progress towards stated policy goals, embed evaluation <i>ex ante</i> into policy design and establish processes for regular review of priorities</li> <li>• Embed R&amp;D components in broader energy policies</li> <li>• Set performance objectives or targets for publicly funded energy R&amp;D programmes to steer innovation towards national priorities</li> </ul>
	1b. Mobilise funding	Mobilise public funds and incentivise private capital to ensure stable support for innovation activities over time, as well as for quality infrastructure for researchers and innovators	<ul style="list-style-type: none"> <li>• Provide public multiannual grants for energy R&amp;D in research institutions (e.g. over 5-10 years) and innovative companies</li> <li>• Offer public loans for R&amp;D and start-up growth, public equity or government-backed venture capital (VC)</li> <li>• Set corporate R&amp;D tax incentives for companies active in clean energy technology development, either technology neutral or targeted (e.g. to young entrepreneurs or specific sectors)</li> <li>• Provide funding to enable demonstration projects to reach financial close, including capital-intensive and complex technologies (e.g. advanced nuclear, carbon capture, utilisation and storage (CCUS) or biorefineries)</li> <li>• Provide funding (public or private) for high-quality R&amp;D facilities and laboratories, testing infrastructure open to all innovation actors, incubators and accelerators</li> </ul>
	1c. Develop human capital	Train, hire and retain a talented pool of skilled workforce (technicians, engineers, researchers, support staff)	<ul style="list-style-type: none"> <li>• Provide funding for higher education, vocational training, and technical and engineering tracks with relevance to clean energy technologies</li> <li>• Set up scholarships, awards, grants, and regional and international exchange programmes for researchers and academics in clean energy</li> <li>• Offer training, funding, tax incentives for R&amp;D staff including support personnel for research institutions focusing on clean energy</li> </ul>

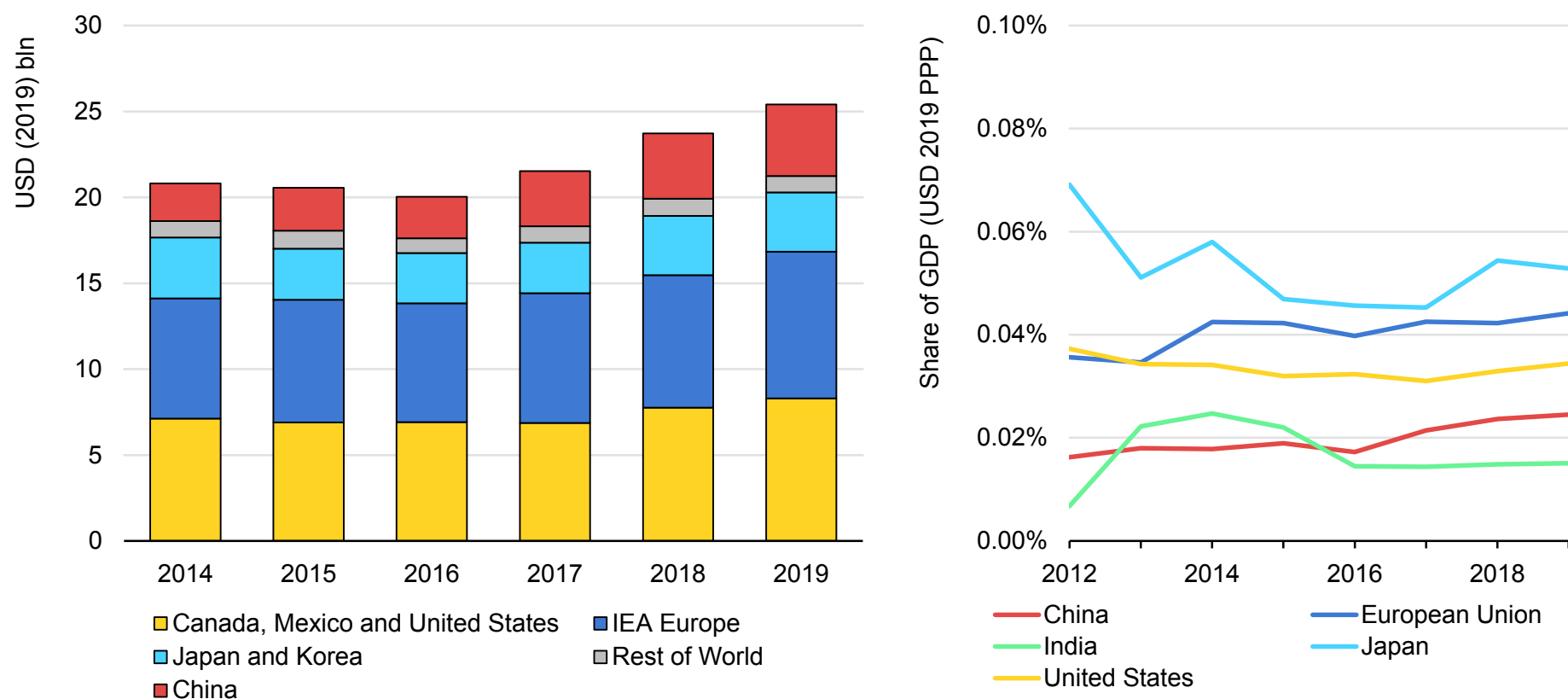


## Resource-push metrics to track inputs provided to the energy innovation system

Energy innovation metric	Possible use cases for tracking metrics
Public funding for energy R&D and demonstration, technology area break-down	<ul style="list-style-type: none"> <li>• Track levels of public support for RD&amp;D</li> <li>• Assess the stability of public support over time</li> <li>• Reveal technology priorities and identify areas that may be underserved</li> <li>• Set priorities to guide innovation activities</li> </ul>
... as a share of GDP, per inhabitant or number of researchers	
Share of low-carbon energy R&D spending	
Demonstration budgets for energy technologies	
Volatility of public energy R&D funding (e.g. standard deviation of growth rates)	
Public gross expenditure on R&D (GERD)	
Share of public energy R&D in GERD	
Share of GERD in basic vs. applied sciences	<ul style="list-style-type: none"> <li>• Track availability of human capital for energy R&amp;D</li> <li>• Assess ability to train, attract, hire and retain talents</li> <li>• Benchmark the relative importance of science, technology and engineering programmes</li> </ul>
Public spending on higher education, in programmes relevant to clean energy	
... as a share of GDP, per million inhabitants, per student	
Number of public institutions involved in energy R&D	
Number of higher education institutions offering programmes relevant to clean energy	
Share of these that are of regional or global significance	
Availability and qualification of human capital for energy innovation	
Number of researchers and professors in energy-related fields (e.g. per million inhabitants)	<ul style="list-style-type: none"> <li>• Track levels of private support for R&amp;D</li> <li>• Reveal corporate and investor preferences</li> <li>• Set priorities to guide innovation activities</li> </ul>
Number of graduates and postgraduates in energy-related fields (e.g. per million inhabitants)	
Availability of R&D support personnel for energy innovation (e.g. staff-to-research ratio)	
Number of knowledge migrant visas delivered for foreign students or staff	
Private energy R&D spending, technology area break-down	
Share of low-carbon energy R&D spending	
Industry-financed R&D expenditure in higher education or research institutions	
Existence and strength of incentives for energy R&D (e.g. level of fiscal incentives)	<ul style="list-style-type: none"> <li>• Identify technology innovation gaps</li> <li>• Set priorities to guide innovation activities</li> <li>• Promote collaboration and common expectations</li> </ul>
Number of private companies involved in energy innovation	
Share of domestic incumbents vs. new companies active in the clean energy space	
Share of foreign actors active in domestic energy innovation	
Foreign direct investments (FDIs) in energy innovation activities and infrastructure	
Existence of energy TNAs and energy R&D strategies	
Frequency of updates to TNAs	
Durability of energy R&D roadmaps and policies	
Variety of stakeholders signing off on energy technology roadmaps	

## Public spending on low-carbon energy R&D has increased in recent years and accounts for 80% of all public energy R&D, but it stagnates as a share of GDP

Global public spending in clean energy R&D and demonstration (left) and as a share of GDP (right) in selected countries or regions



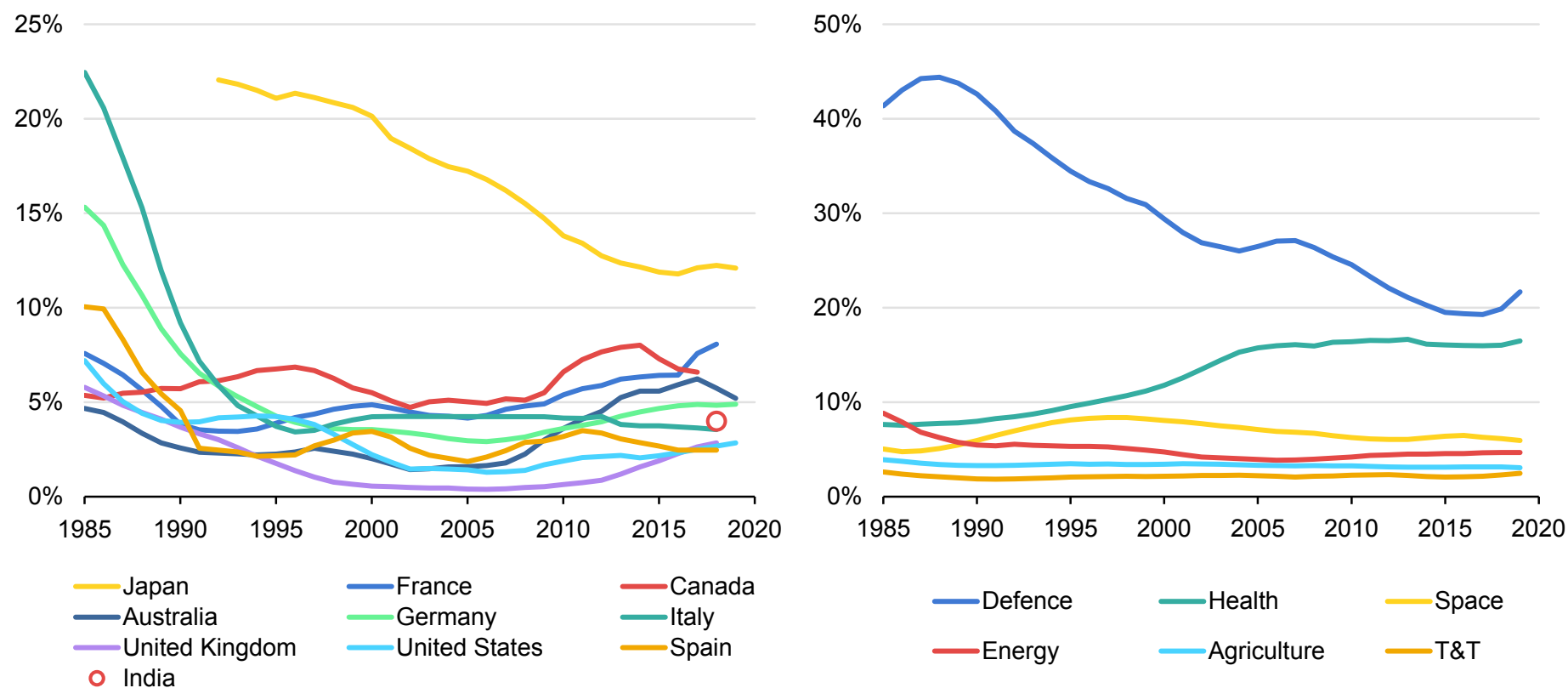
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Note: Data based on official data submissions by countries to the IEA, data reported under MI and IEA estimates. "IEA Europe" includes the European Union.

Sources: IEA (2020e, 2020f). See also IEA (2020b).

## Despite a small up-tick in some countries in recent years, a much smaller share of R&D spending goes to energy today compared to 30 years ago

Share of government budget appropriations or outlays for R&D allocated to energy in selected countries (left) and average share allocated to selected societal objectives in IEA countries (right)



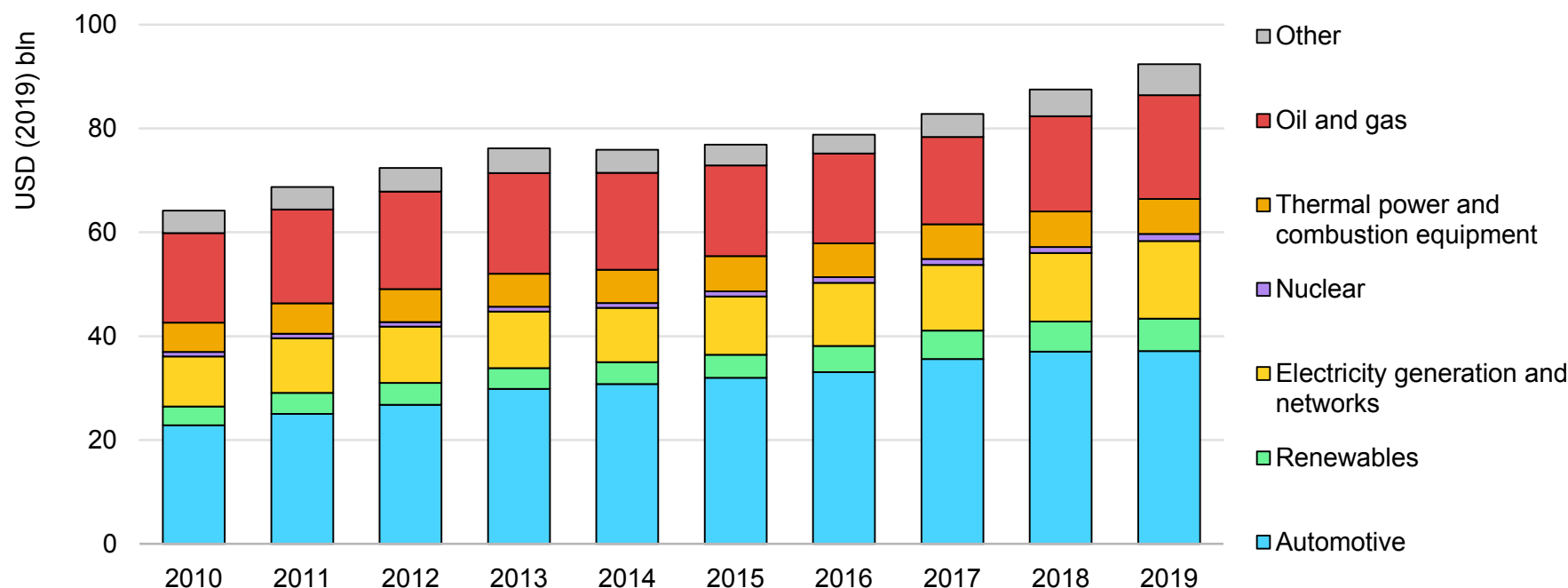
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Note: T&T = transport and telecommunications. Five-year moving averages are used.

Source: IEA analysis (2020) based on Organisation for Economic Co-operation and Development (OECD) data on government budget appropriations or outlays for R&D (OECD, 2020a). See also IEA (2020b).

## Corporate energy R&D spending has increased steadily since 2016 after a few years of stagnation, but budgets may come under pressure in 2020 and beyond in the wake of Covid-19

Estimated global corporate spending in energy RD&D, by technology area



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Notes: "Other" comprises CCUS, electricity storage, insulation, lighting, other fossil fuels and smart energy systems. Corporate energy R&D spending includes reported R&D spending by companies in sectors dependent on energy technologies, including energy efficiency where possible. Classifications are based on the Bloomberg Industry Classification System. "Automotive" includes technologies for fuel economy, alternative fuels and alternative drive-trains from main manufacturers. To allocate R&D spending for companies active in multiple sectors, shares of revenue per sector are used in the absence of other information. All publicly reported R&D spending is included, though companies domiciled in countries that do not require disclosure of R&D spending are under-represented. Depending on the jurisdiction and company, publicly reported corporate R&D spending can include a range of capitalised and non-capitalised costs, from basic research to product development, and, in some cases, resource exploration. Numbers over the period 2017-19 are updated compared to those in the World Energy Investment 2020 (IEA, 2020e).

Source: IEA analysis (2020) based on Bloomberg data.

## Tracking private-sector spending in energy R&D: Different methodologies

Resources for innovation are mobilised by public and private actors, with public funds spent by researchers and entrepreneurs in either sector, including state-owned enterprises. Estimates for the shares of spending find private energy R&D spending exceeds public spending by at least three to one globally. Public and private spending is not directly substitutable because companies tend to focus more on incremental improvements and product development, but an overview of innovation inputs remains incomplete without estimating corporate contributions.

Better data can help reveal underserved technology areas, guide the design of public-private partnerships and assess policy effectiveness. In emerging economies, tracking private-sector innovation activities and spending may help better understand the role of multinationals in cross-country learning and technology adoption.

### Tracking corporate R&D spending is challenging

Tracking aggregate private-sector R&D spending is more challenging than for public budgets. A primary reason is confidentiality, with details of research, especially at the project level, being considered part of a firm's competitive advantage. Companies have low incentives to share data unless they receive valuable insights into competitors' behaviour in return. Another reason is definitional: sectoral categories do not always align with energy technology classifications, and the boundaries of R&D differ among companies and countries. For example, for tax purposes, exploration for energy resources can sometimes be included within R&D, while research

infrastructure, digital projects, demonstrations or supporting start-ups may not be included. The potential to double-count public funds spent by private-sector recipients must also be considered.

### Firm-level surveys

Some countries have developed firm-level questionnaires to estimate domestic corporate energy R&D spending. Canada and Italy collect data annually on corporate spending per energy technology area. Canada's survey identified 1.5 billion Canadian dollars of energy-related R&D by Canadian firms, and a trend towards outsourcing for fossil fuel R&D (STATCAN, 2020, 2019). Italy's survey estimated EUR 1.1 billion of spending by surveyed entities for 2018. Many other countries have surveys of corporate R&D across all sectors. In countries such as the United States, these also ask companies for their spending on energy R&D, which helps to reveal spending from outside the energy sector. To enable benchmarking, these surveys generally follow a common methodology promoted by the OECD and the United Nations Education, Scientific and Cultural Organization (UNESCO, 2014). Developing and emerging countries also undertake these exercises, with India's latest R&D statistics published in March 2020 as an example (NSTMIS, 2020).

National surveys are often based on regulatory mandates, to ensure high response rates and consistent data over time. However, other approaches built on trust and mutual benefit have also provided insights, such as joint industry initiatives in Germany (Stifterverband, 2020).

## Using corporate financial reports

Many companies publicly report annual R&D spending data to meet the needs of shareholders and regulators. Various methods have been used to translate these reports into estimates of corporate energy R&D spending by technology area. These approaches generally rely on commercial databases that aggregate corporate filings.

The IEA identified over USD 90 billion of global energy R&D by reporting companies in 2019, with about 60% directed towards clean energy technologies (IEA, 2020e). This used a method that reallocated reported spending not already assigned to specific technologies based on companies' industrial classifications and sectoral shares of revenue. The European Commission coupled similar data with details of clean energy technology patents filed in the European Union as well as other inputs. Around EUR 15 billion of spending in 2016 was estimated by this approach, which covered the significant aggregate efforts of non-listed companies, such as small and medium-sized enterprises (SMEs) (Fiorini et al., 2017). The UN Environment Programme published an estimate that included the reported spending of companies working exclusively on technologies for renewable sources of energy, and tracked USD 7.7 billion globally in 2019 (UNEP, 2020).

These estimates provide valuable insights about trends and attention given to different technology areas in different countries. However, the lack of comprehensive data presents challenges such as: an absence of data on non-listed companies, including state-owned enterprises, family businesses and SMEs; time lags of up to three years in data availability for methods using patents to allocate

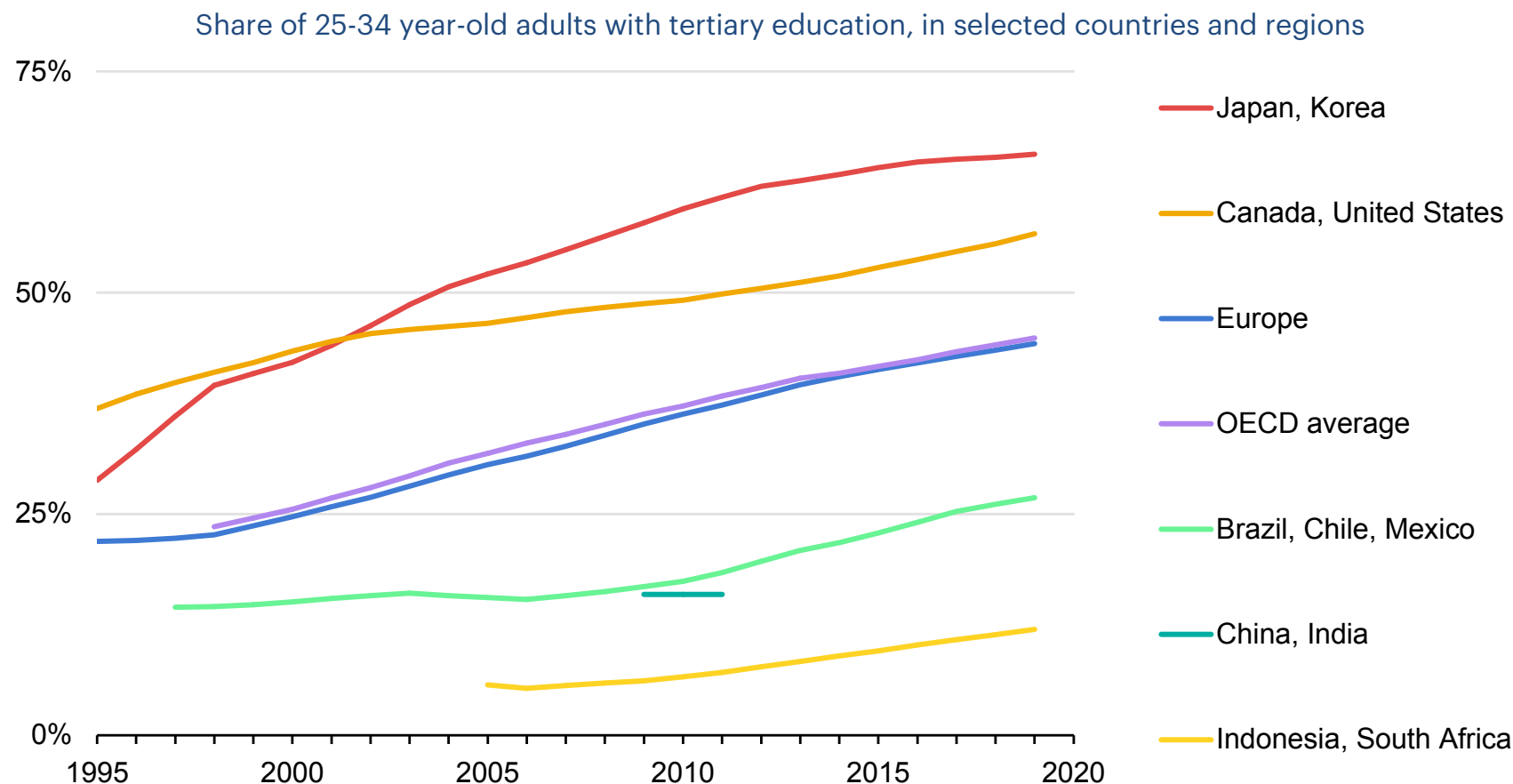
spending by technology; lack of visibility on the location of R&D activities, with reporting only at the level of corporate headquarters in most cases; and a particular challenge for estimating energy efficiency R&D undertaken in product development in non-energy sectors such as construction, transport and industry.

## Building tracking into other policy practices

Surveys of corporate energy R&D can take time to develop, but generate high-quality data. Governments may use established processes as a starting point and then build on them. Estimates based on tax returns for claimants of R&D tax credits are possible and can provide tailored insights if taxes are differentiated by activity or sector. In India, the formal recognition of private R&D centres by the Department of Science and Technology yields a dataset that could be used for work in this area. In China, state-owned enterprise R&D data are reported for the annual statistics of science and technology activities of industrial enterprises.

Other “carrot” or “stick” approaches could be adopted to improve data availability for policy making, depending on the objective. A certain level of information disclosure could be made a requirement of receipt of public funds. Alternatively, firms might volunteer to report updates to third parties for corporate governance purposes. For example, companies share some material on their low-carbon energy R&D with CDP Global, a non-profit organisation working with investors and companies on environmental disclosure, creating peer pressure for transparency. CDP Global estimated EUR 65 billion in low-carbon R&D in Europe in 2019 (CDP & Oliver Wyman, 2020).

## The stock of trained workforce in the global energy innovation system is steadily growing



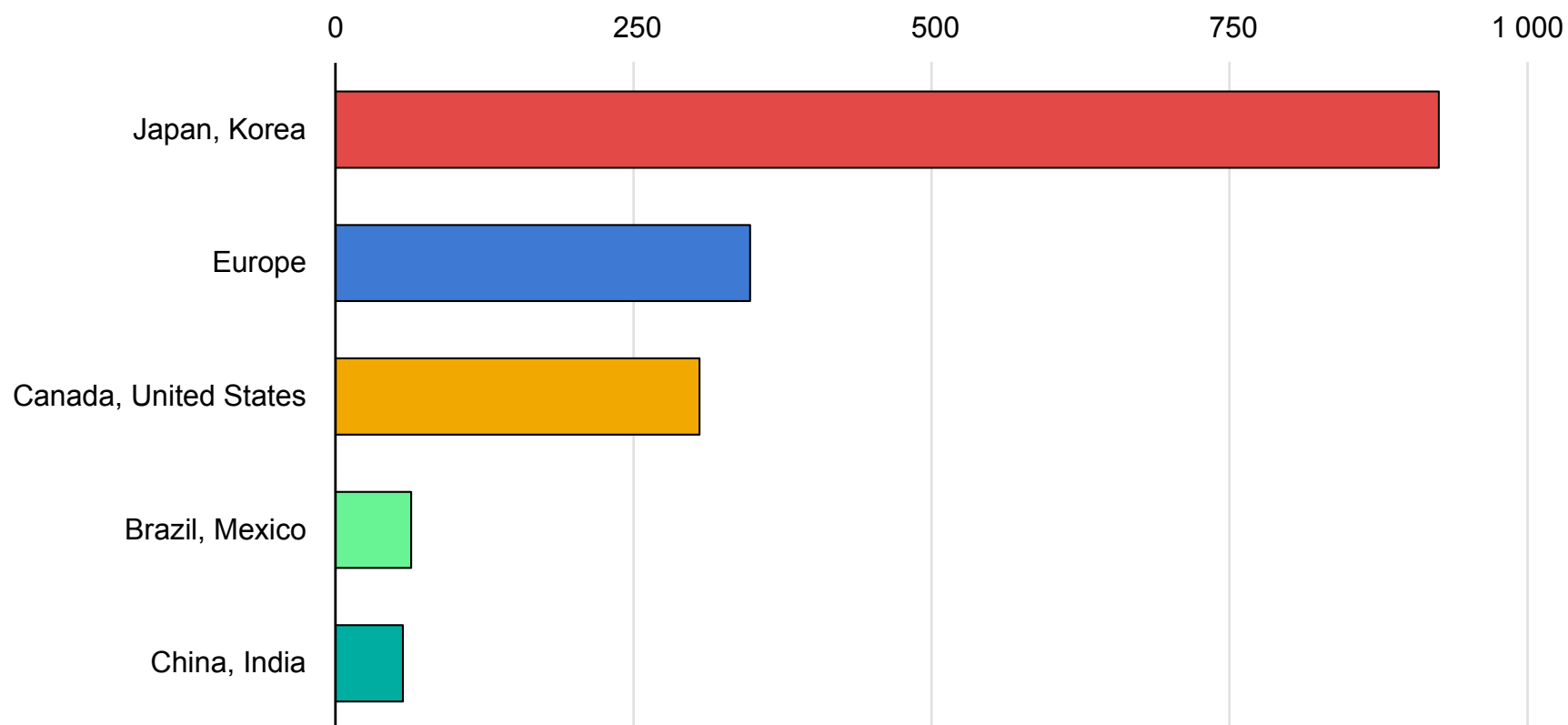
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Notes: Three-year moving averages and linear trends to fill data gaps are used. In this figure, “Europe” includes EU member countries (except Bulgaria, Croatia, Cyprus, Malta and Romania due to lack of data), Norway and Switzerland. Population with tertiary education is defined as those having completed the highest level of education, including theoretical programmes leading to advanced research or high skill professions and more vocational programmes leading to the labour market.

Source: IEA analysis (2020) based on OECD data on educational attainment (OECD, 2020b).

## The availability of skilled R&D personnel is critical to support energy innovation activities, and emerging economies are ramping up efforts to bridge the gap

Estimated number of personnel for energy R&D per million inhabitants in selected countries and regions



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Note: In this figure, “Europe” includes EU member countries (except Bulgaria, Croatia, Cyprus and Malta due to lack of data), Norway and Switzerland.

Source: IEA analysis (2020) based on OECD data on R&D personnel (OECD, 2020c) and national documents.



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## Second pillar: Tracking knowledge management

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## Knowledge management: Generating, protecting and disseminating new knowledge

Energy innovation systems generate new ideas and products and lead to incremental technology improvements, step changes in performance and radical new solutions to problems. “Knowledge management” refers to the processes that enable new knowledge to be created, protected, and flow among innovation actors and across stages of development.

### Protecting and sharing new knowledge

The primary output of innovation – new knowledge – must be protected. Knowledge protection programmes seek to reward inventors (e.g. through career advancement, financial returns and royalties, prestige or competitive advantage) and provide incentives to innovate. This may be achieved through academic publications, patents and more generally under IP regimes (Shane, 2004). Policy makers may seek to avoid burdensome and costly administrative procedures, long-term IP monopolies and new incumbency problems.

The more knowledge that flows among innovation actors, the quicker it can be incorporated into new ideas or used to identify dead ends. While some competition is healthy, information sharing and collaboration are also beneficial and may trigger spillovers (Fleming, Mingo & Chen, 2007; March, 1991; Powell, 1990). This may take place through “horizontal” knowledge networks disseminating ideas among different applications of the same technology (e.g. using Li-ion batteries for automotive and grid storage), “vertical” networks along the development stages of one of these applications (e.g. feedback of results from field experience to researchers, or from researchers to

policy makers) or “nodal” networks of organisations working on the same applications of the same technology (e.g. international group of researchers sharing results on the efficiency of CO<sub>2</sub> capture). The gap between laboratories and markets may be particularly challenging to bridge (e.g. due to different mandates, incentives and working culture) and require dedicated policy efforts (ITIF, 2020). In large countries, regional may support national efforts. Engagement with global networks such as the IEA Technology Collaboration Programmes (TCPs) and MI should be promoted, including for emerging economies where international co-invention trends are observed (Branstetter, Li & Veloso, 2015; IEA, 2019).

### Knowledge spillovers and knowledge depreciation

New knowledge for a given technology may help improve performance or reduce costs for other technology applications. This “spillover” effect accelerates innovation (IEA, 2020b). For example, new electrochemical approaches to CO<sub>2</sub> capture benefit from knowledge spillovers from more mature devices such as electrochemical batteries, including from mass manufacturing and design. Networks can help trigger such spillovers.

Conversely, technological knowledge can depreciate over time due to obsolescence or unstable “stop-and-go” support for innovation (Grubler & Nemet, 2012). Evidence suggests stability may be as important as the level of support to avoid the deterioration of innovation capabilities, proposing “small and stable” mechanisms over “boom and bust” ones.

## Knowledge management subfunctions, and how policy makers can support them

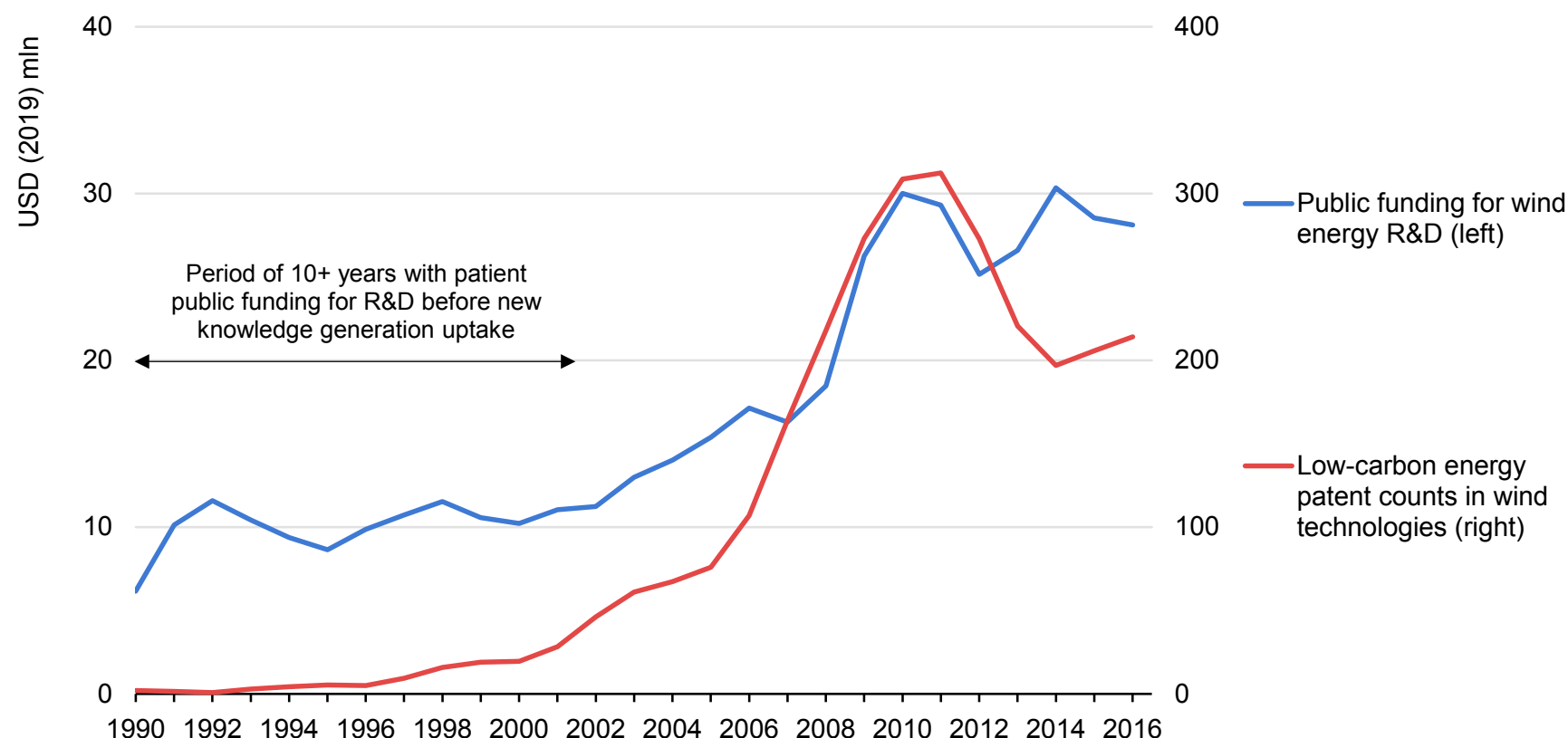
Main function	Subfunction	Subfunction description	Policy option examples
<b>2. Knowledge management</b> Protecting and sharing new knowledge, building on effective collaboration and strong networks	2a. Protect new knowledge	Enable and incentivise innovators to make their knowledge explicit and, especially for potentially high-impact ideas, protected	<ul style="list-style-type: none"> <li>• Streamline procedures to file clean energy patents, and fund IP offices to provide administrative support to inventors, including innovative SMEs</li> <li>• Set tax incentives for filing patents (e.g. domestic patent boxes) and other support projects to protect IP internationally</li> </ul>
	2b. Strengthen knowledge networks	Promote domestic and international collaboration, facilitate access to knowledge and promote R&D networks	<ul style="list-style-type: none"> <li>• Set incentives for collaborative energy R&amp;D and demonstration, or minimum requirements for collaboration, including with private actors and across different regions domestically</li> <li>• Launch open calls for public-private collaborations, especially for large-scale complex demonstration projects</li> <li>• Set up centres of excellence in clean energy and technology clusters, including at the regional level, notably in large countries</li> <li>• Support networking and collaborative platforms, such as: scientific conferences and workshops on emerging topics, matchmaking among potential research partners, technology platforms, science and technology parks, technology transfer offices and co-location in incubators</li> <li>• Promote mobility among researchers, developers and users, for example via funding or tax incentives for personnel exchanges among and within academia, business and government, including internationally</li> <li>• Engage with international partners, bilaterally (e.g. joint R&amp;D or academic exchanges) and through global networks such as IEA TCPs or MI</li> <li>• Promote sharing of knowledge arising from publicly funded projects (e.g. requirements to publish “open access” or make data available to peers)</li> </ul>
	2c. Prevent knowledge depreciation	Avoid deterioration of innovation capabilities and knowledge stocks	<ul style="list-style-type: none"> <li>• Identify energy technology areas where a gap could open between two generations of scientists (e.g. long periods without building new plants in nuclear power), and ensure a base level of R&amp;D funding and support for education in strategic fields for the clean energy transition</li> <li>• Earmark budgets for R&amp;D and demonstration activities for 5-10 years (with room for adjustments every few years) to avoid boom and bust cycles</li> </ul>

## Knowledge management metrics to track the energy innovation system's primary outputs

Energy innovation metric	Possible use cases for tracking metrics
Share of energy sector in scientific output volumes (publications or patents)	<ul style="list-style-type: none"> <li>• Identify strengths, weaknesses and revealed preferences or priorities in domestic knowledge creation capabilities</li> <li>• Assess the ability to create and protect new knowledge relevant to the development of clean energy technologies</li> <li>• Track the success of energy innovation policies</li> </ul>
Number (and share) of publications or patents related to priority energy technology areas	
Number of peer-reviewed publications in core journals relevant to energy	
Share of world scientific output	
Share of publications by publicly funded R&D projects, institutions and academia	
Share of publications among the top 10% most cited in the field, and other citation weights	
Citation-weighted publication impact, academic citations in patents	
Number of patents filed and granted, citation-weighted patent counts	
Share of patenting activity in global patenting and relative to other sectors	
Share of patenting activity by publicly funded R&D projects and institutions, relative to "control group" (non-publicly funded, corporate and foreign entities)	
Revealed technological advantage (RTA) for energy technologies, based on patents analysis	
Cost of filing a patent and average time between filing and granting	
Trends for "utility models" when data for "patents of invention" are not available	
Collaboration: number of domestic partnerships in energy R&D and demonstration programmes	<ul style="list-style-type: none"> <li>• Assess the ability to disseminate knowledge among relevant innovation stakeholders</li> <li>• Promote collaborative work and multilateral RD&amp;D activities, including with academia and industry</li> <li>• Promote open access to new knowledge</li> <li>• Review participation in energy innovation knowledge networks to ensure effective use and to identify engagement opportunities (e.g. regionally and globally such as IEA TCPs)</li> </ul>
Share of programmes including at least one private-sector company	
Average number of parties in publicly funded R&D and demonstration programmes	
Leadership role in collaborative partnerships	
Existence and intensity of private-private energy R&D partnerships	
Collaboration: number of international partnerships (bilateral, regional and global) in energy RD&D	
Co-authorship and co-patenting: number of publications and patents with international parties	
Participation of overseas partners in domestic clean energy R&D programmes	
Participation in IEA TCPs	
Participation in MI, the Clean Energy Ministerial, United Nations mechanisms, etc.	
Participation in co-operation and networks for like-minded countries, such as emerging economies	
Range of energy sectors or technology areas covered by collaborative partnerships	
Networks: geographic coverage, size and intensity (number of researchers, institutions and regions)	
Diversity of participation in research networks (e.g. industry or policy makers)	
Number of annual scientific events relevant to energy (workshops or conferences)	
Members of Academy of Science (or equivalent) specialised in energy	
Knowledge sharing: share of academic publications that are open access	

## Sustained public support is correlated with knowledge creation in Denmark and enabled the emergence of wind energy technologies

Sustained public funding for wind energy R&D in Denmark (left) is associated with increasingly dynamic low-carbon energy patenting activity in wind technologies by inventors residing in Denmark (right) since the 1990s



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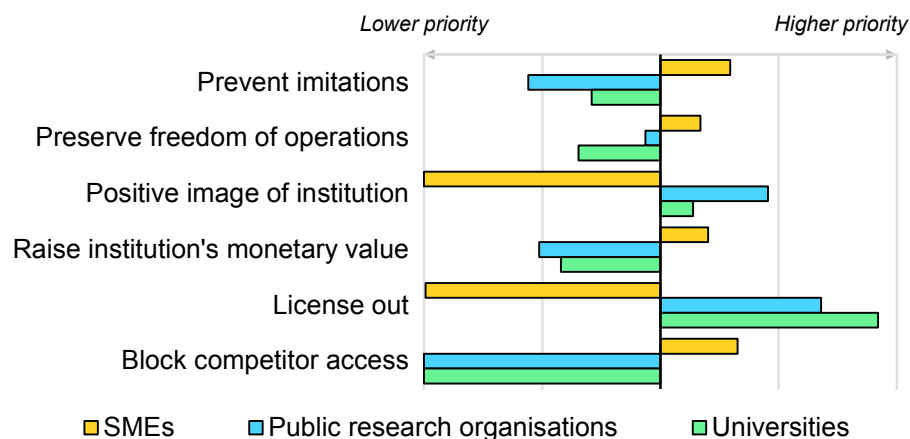
Notes: Three-year moving averages are used to smooth curves. Counts of patents filed by inventors residing in Denmark in one or more geographical patent offices

Source: IEA analysis (2020) based on OECD data on patents (OECD, 2020D). See also Neij & Andersen (2012) and Rohe (2020).

## Patents: Are they a good proxy for knowledge creation?

A patent is an exclusive right granted for an invention by national, regional or global patent offices. There are various reasons why innovation actors may patent, such as building a competitive advantage and preventing imitations or generating revenues through licensing.

### Priority reasons for patenting for selected innovation actors



Source: European Commission (2015) based on an Everis survey (2013).

The most common type of patent is a “patent of invention” (also “utility patent” under the US Patent and Trademark Office). Requirements for patents of invention are more stringent than for other types – such as utility models which have lower levels of novelty and can protect minor improvements of existing products – and they benefit from stronger and broader protection. There is general consensus that patents may be used as a proxy for knowledge

creation capacity, including in the energy sector, and increasingly also for emerging economies (Acs, Anselin & Varga, 2002; Acs, 1989; Hu, 2018; Johnstone, Hascic & Popp, 2010; Johnstone et al., 2011; Lam, Branstetter & Azevedo, 2017; Lee, 2013).

However, there are some caveats. First, not all patents are equal, notably because novelty requirements may vary across patent offices. Proxies for quality may be used to address this, such as international patents (see next page), citations or renewals. Second, inventors may, in some instances, keep industrial secrecy to avoid public disclosure of technical information, for example if the invention is too valuable to risk IP theft, or if it relates to sensitive technologies, such as in the early days of nuclear power (Goldschmidt, 1995, 1989; Laurence, 1980). Third, some inventions may not be patentable under traditional IP regimes (e.g. algorithms); hence, differences in patenting across technology areas may not be conclusive. Finally, other reasons not to patent may include costly, burdensome or lengthy procedures, or a lack of enforcement and legal protection, especially in emerging economies. Utility models may be informative in these instances.

Analysing patents generally involves selecting technology focus areas and examining the aggregate number of patents filed or granted over time. Normalising patent counts per units of GDP or R&D spending, or per number of inhabitants or researchers, may be helpful to benchmark different energy innovation systems. This report features illustrative metrics, using international patents as a proxy for quality, with data compiled and made readily available for analysis by the OECD.

## Energy patenting trends: Using international patents

Patents are called international when patent offices in at least two countries have protected the invention. Patenting in several offices requires more time and resources, and often implies additional obstacles such as translation and navigating different legal systems, which is why internationalisation may proxy patent quality (Harhoff, Scherer & Vopel, 2013; Squicciarni, Dernis & Criscuolo, 2013; van Zeebroeck, 2010).

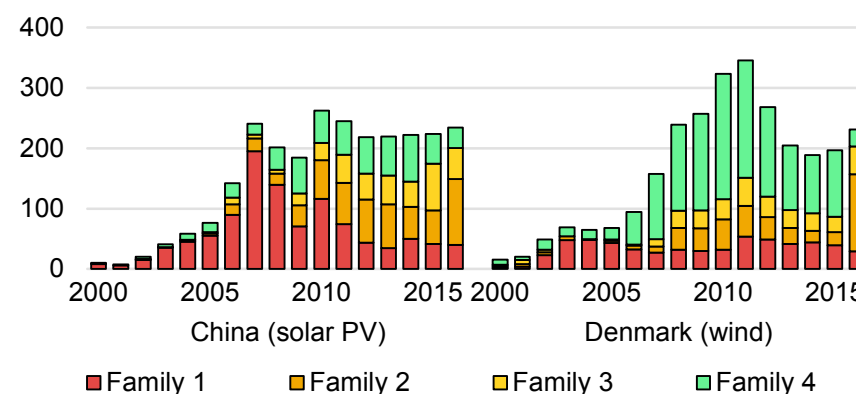
The main patent offices by number of patents granted are the US Patent and Trademark Office, the European Patent Office (EPO) and the Japanese Patent Office, followed by the China National Intellectual Property Administration. Each office offers specific procedures with different costs. The Patent Cooperation Treaty, run by the World Intellectual Property Organization (WIPO), enables protection of an invention in multiple countries at once (Lam, Branstetter & Azevedo, 2017). Patent families are useful when carrying out analysis of international patents – *N* or more offices have granted a patent of “Family *N*”. Four families are typically considered, referring to the three major offices, plus a local one.

Patent data may be accessed in different ways. Raw data are available on the EPO global patent statistical database, PATSTAT. This source references over 100 million patent documents and is widely used for research purposes, although it requires some knowledge in database interaction. The EPO’s “Y02” classification for climate change mitigation technologies (CCMTs) can examine clean energy technologies (Angelucci, Hurtado-Albir & Volpe, 2018; Fiorini et al., 2017). The classification is reviewed periodically, with parallel efforts

to develop metrics for non-CCMT (e.g. fossil fuel) energy technologies for benchmarking purposes. The OECD open-access patents platform that extracts and classifies PATSTAT data also includes a search filter for CCMTs (OECD, 2020D). Another global source is WIPO (WIPO, 2020).

Different institutions may use different technology filters to structure patent data extracted from PATSTAT or other sources; hence published numbers may differ even when the same source is used. Institutions may use other definitions for patent families, or other methodologies to count patents with several inventors (Fiorini et al., 2017). Therefore, trends are more reliable than absolute numbers.

### International patenting strategies to reach global markets: The case of solar PV (China) and wind energy (Denmark)

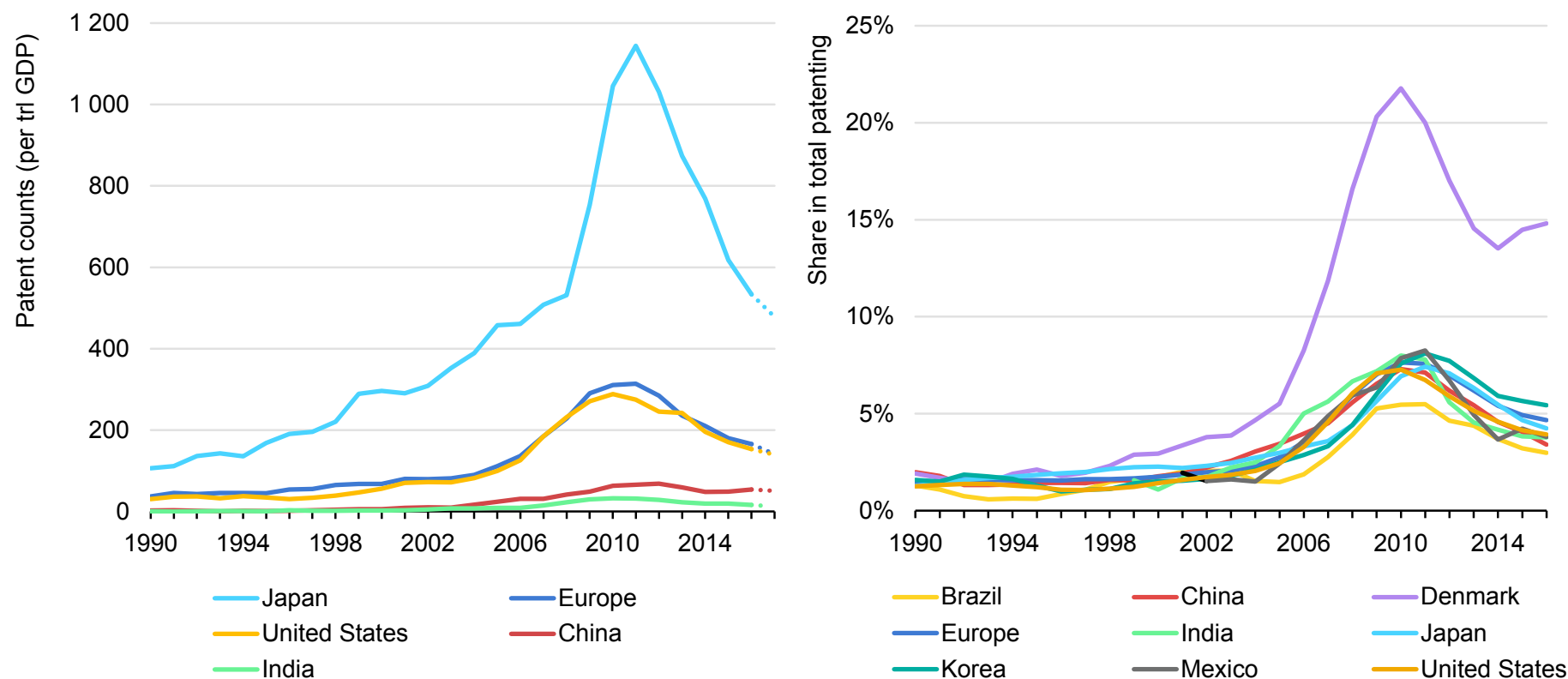


Note: Patent counts in CCMTs related to solar PV and wind technologies, by inventor country of residence.

Source: IEA analysis (2020) based on OECD data (OECD, 2020D).

## There is a concerning decrease since the early 2010s in patenting activity for clean energy technologies, including relative to technologies in other sectors

Number of international low-carbon energy patents (left) and as a share of all technology patenting (right) in selected countries



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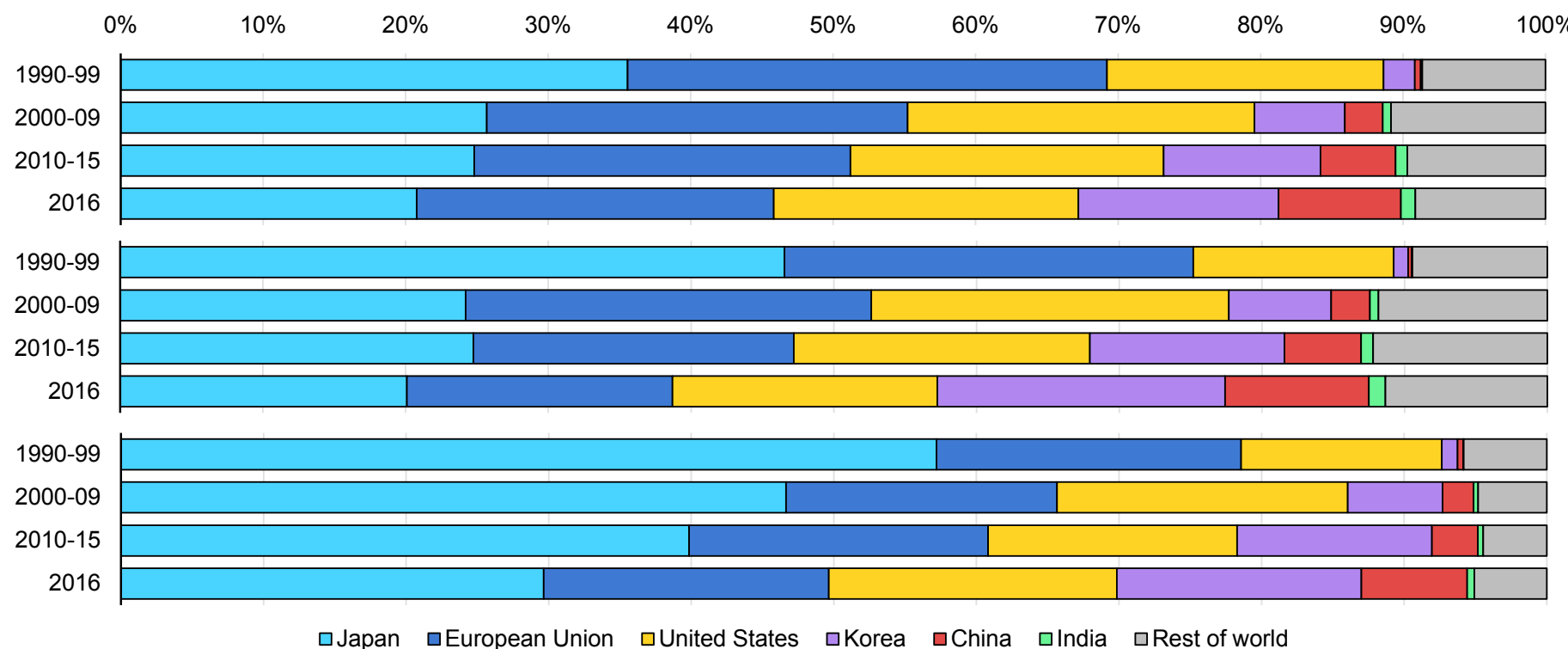
Notes: Patents in a selection of CCMTs related to low-carbon energy technologies (e.g. renewables, hydrogen, CCUS, storage and batteries, electric vehicles (EVs), biofuels, buildings energy efficiency and nuclear), filed in two or more geographical offices. Right-hand figure: three-year moving averages. Geographical distribution by inventor country of residence. In this figure, "Europe" includes EU member countries and Norway.

Source: IEA analysis (2020) based on OECD data (OECD, 2020D). See also IEA (2020b).



## Some emerging economies are playing an increasingly important role in global low-carbon energy innovation, such as in solar technologies and electric mobility

Share of selected countries or regions in global international patenting for all low-carbon energy technologies (top), in solar technologies (middle), and in battery and EV technologies (bottom) over time



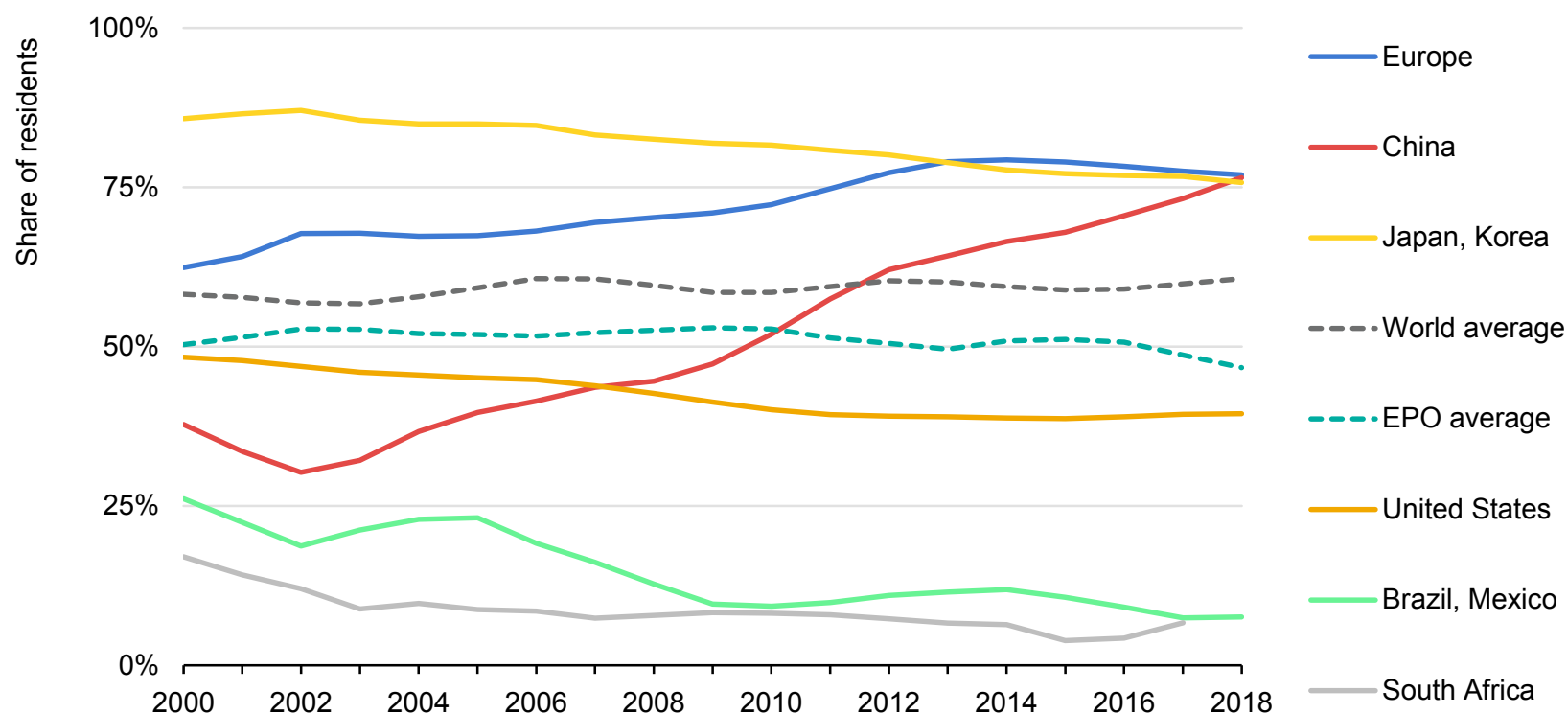
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Notes: Patents in a selection of CCMTs related to low-carbon energy technologies (e.g. renewables, hydrogen, CCUS, storage and batteries, EVs, biofuels, buildings energy efficiency and nuclear) filed in two or more geographical offices. Middle figure includes solar PV and thermal. Bottom figure includes EVs, EV charging and batteries. Geographical distribution by inventor country of residence.

Source: IEA analysis (2020) based on OECD data (OECD, 2020D).

## Non-resident patenting can help bring new technologies from abroad, but may also induce risks of local market capture by foreign actors

Share of residents in granted patents for a selection of technologies, by filing office in selected countries or regions



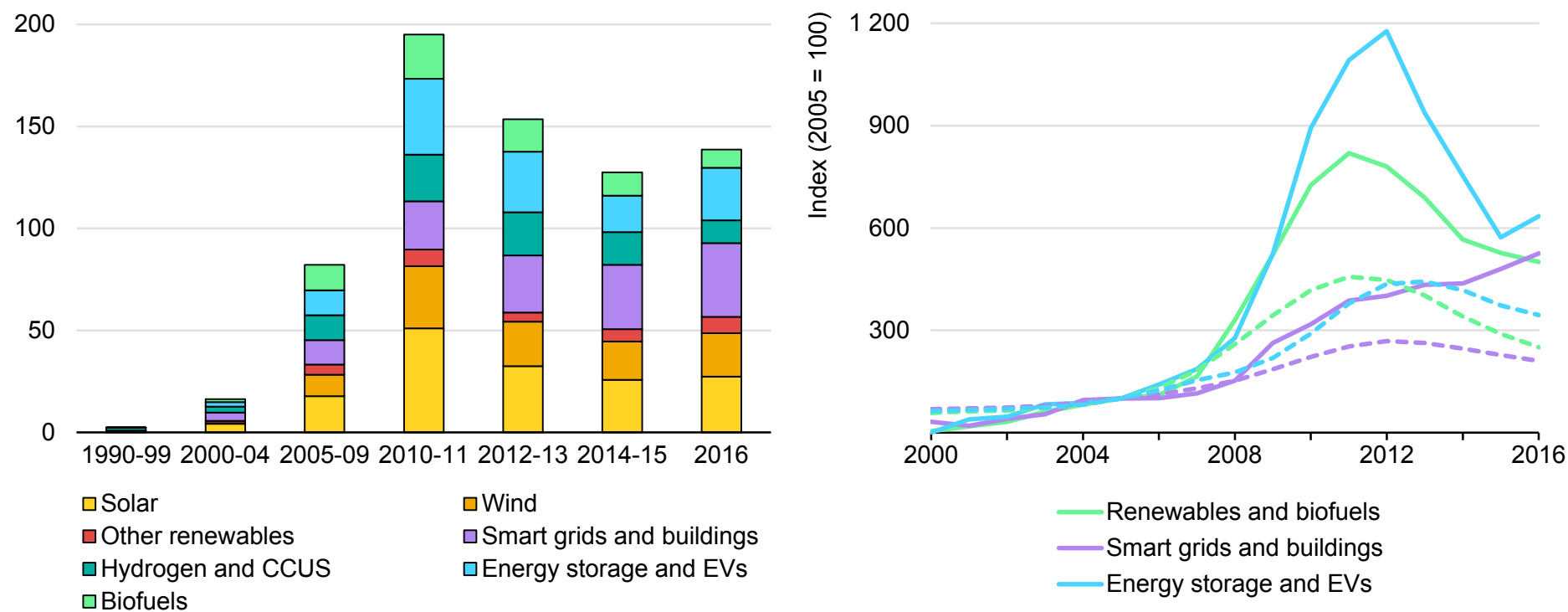
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Note: Patent technology areas include (in order of WIPO categories): Electrical machinery, apparatus, energy; Semiconductors; Optics; Organic fine chemistry; Biotechnology; Macromolecular chemistry, polymers; Basic materials chemistry; Materials, metallurgy; Surface technology, coating; Micro-structural and nano-technology; Chemical engineering; Environmental technology; Engines, pumps, turbines; Thermal processes and apparatus; and Transport. In this figure, “Europe” includes EU member countries (except Cyprus and Malta due to lack of data), Norway and Switzerland.

Source: IEA analysis (2020) based on WIPO patents data (WIPO, 2020)

## India's energy patenting has risen sharply since the 1990s, with a strong focus on renewables, smart grids and electric mobility

Number of Indian patents granted in selected low-carbon energy technologies (left) and benchmark against global trends (right)

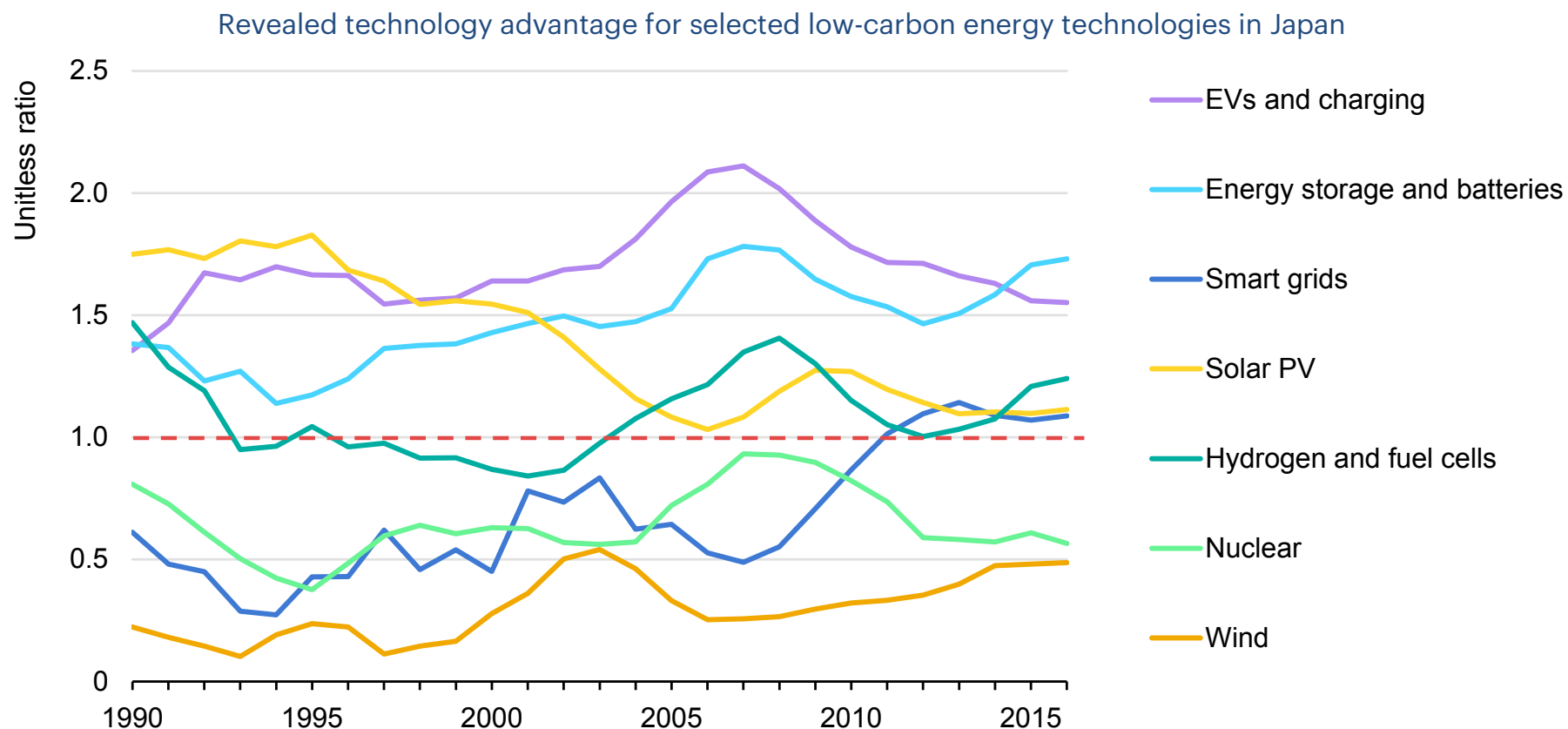


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Notes: Patents granted in a selection of CCMTs related to low-carbon energy technologies (e.g. renewables, hydrogen, batteries and EVs, and efficiency), filed in two or more geographical offices. Geographical distribution by inventor country of residence. Right-hand graph: index (2005 = 100) of three-year moving average; dotted lines for global trends; solid lines for India.

Source: IEA analysis (2020) based on OECD data (OECD, 2020D).

## Relative to other low-carbon technologies, Japan's innovation system is specialised in storage, electric mobility, hydrogen, smart grids and solar PV



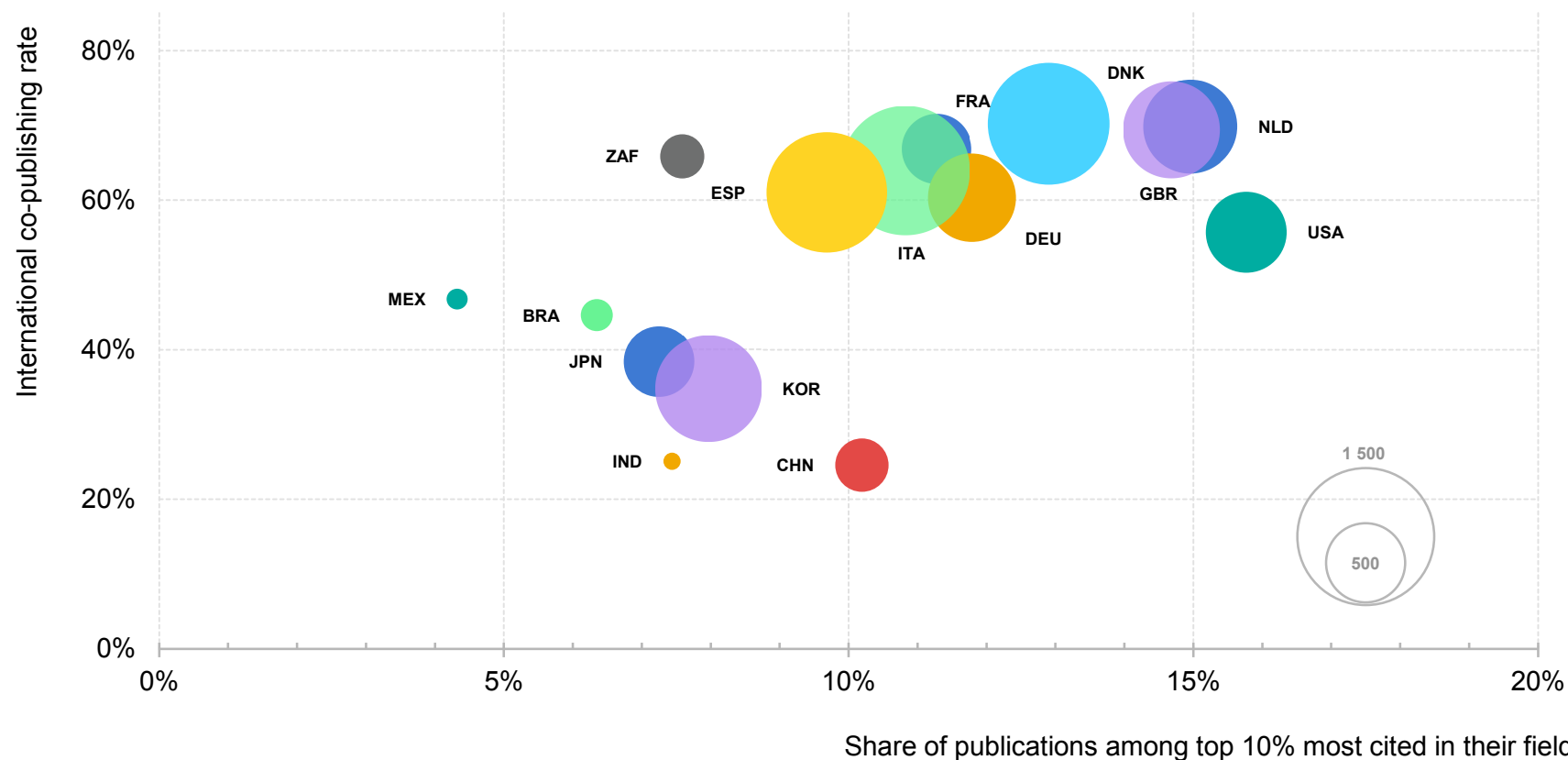
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Notes: The revealed technology advantage is calculated here as a unitless ratio between the share of patents in a given technology within all low-carbon energy technologies in Japan, and Japan's share in global low-carbon energy patents that year. A ratio above 1 implies a relative specialisation of Japan's innovation system in the given technology relative to other low-carbon energy technologies. International patents in two or more offices are used.

Source: IEA analysis (2020) based on OECD data (OECD, 2020D).

## Assessing the impact of top universities and their collaboration with international partners

Number of academic publications in fields related to physical sciences and engineering per million inhabitants (bubbles); publication impact measured by the share in top 10% most cited (x-axis); and share of publications through international collaboration (y-axis)



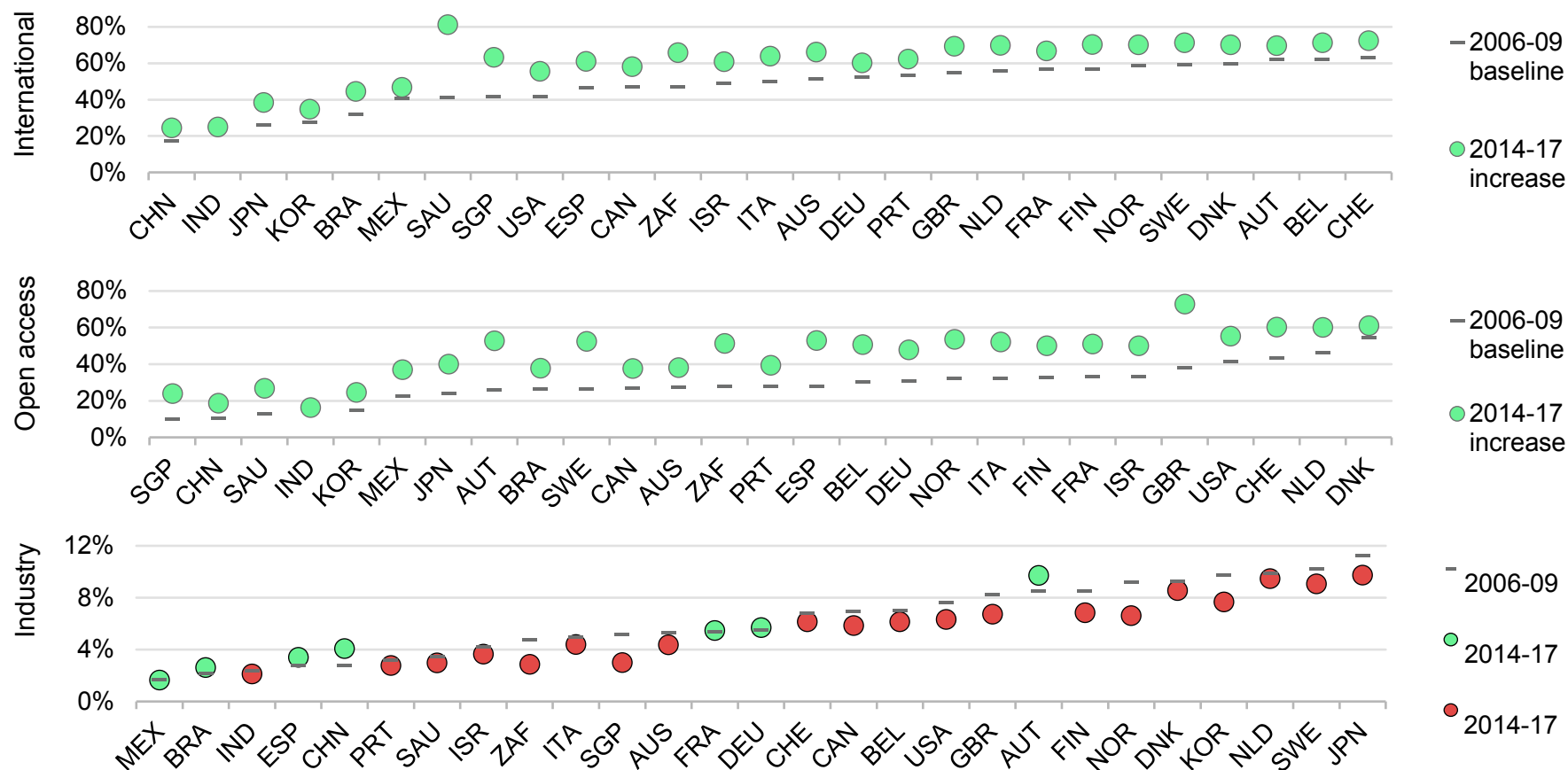
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Notes: Includes all universities in each country over the 2014-17 period. Average population over the period was used to normalise per million inhabitants. BRA = Brazil, CHN = China, DEU = Germany, DNK = Denmark, ESP = Spain, FRA = France, GBR = United Kingdom, IND = India, ITA = Italy, JPN = Japan, KOR = Korea, MEX = Mexico, NLD = the Netherlands, USA = United States, ZAF = South Africa.

Source: IEA analysis (2020) based on CWTS Leiden Ranking 2019 data (CWTS, 2019).

## Top universities increasingly collaborate with international partners and provide open access to knowledge, but co-publishing with industry lags behind

Trends in international collaboration (top), open access of publications (middle) and co-publishing with industry (bottom)



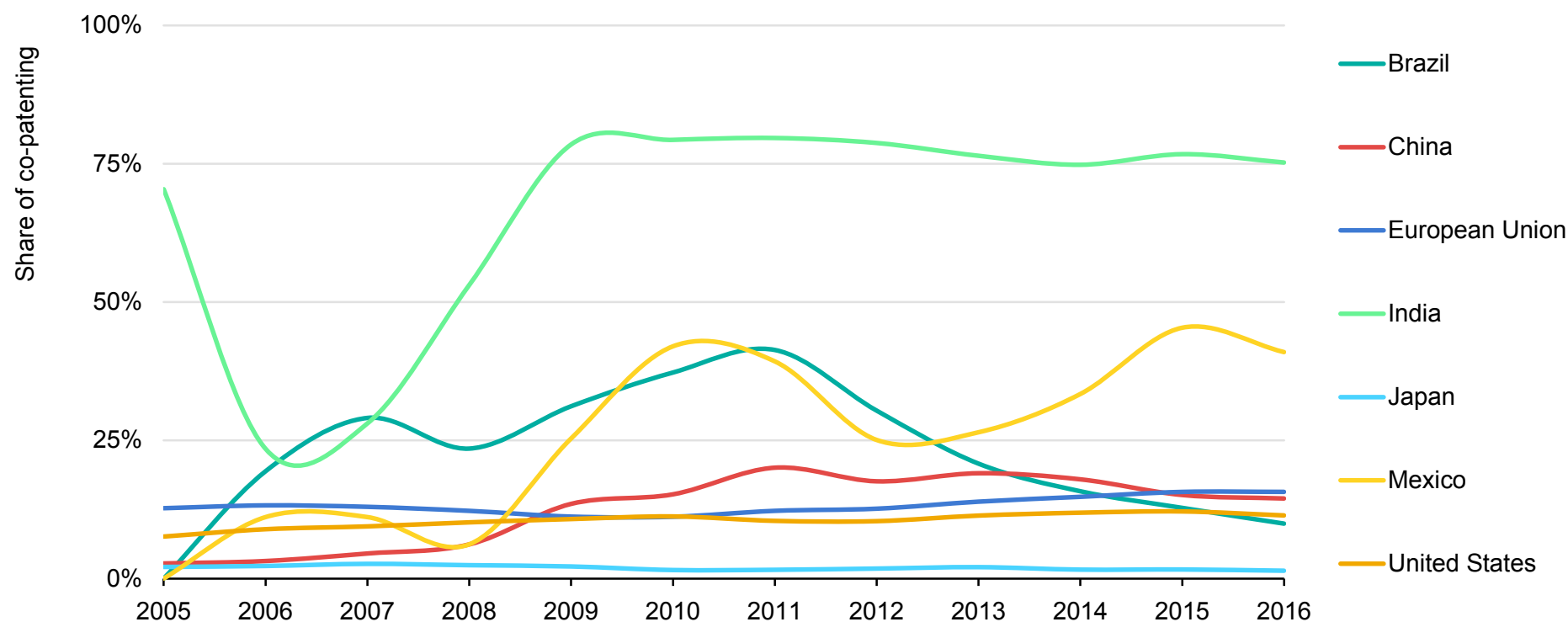
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Note: AUS = Australia, AUT = Austria, BEL = Belgium, CAN = Canada, CHE = Switzerland, FIN = Finland, ISR = Israel, NOR = Norway, PRT = Portugal, SAU = Saudi Arabia, SGP = Singapore, SWE = Sweden

Source: IEA analysis (2020) based on CWTS Leiden Ranking 2019 data (CWTS, 2019).

## International collaboration strategies can enable inventors to work with peers, generate new ideas and adapt technologies to local contexts

Co-patenting: Share of patents in low-carbon transport technologies filed jointly with an international inventor



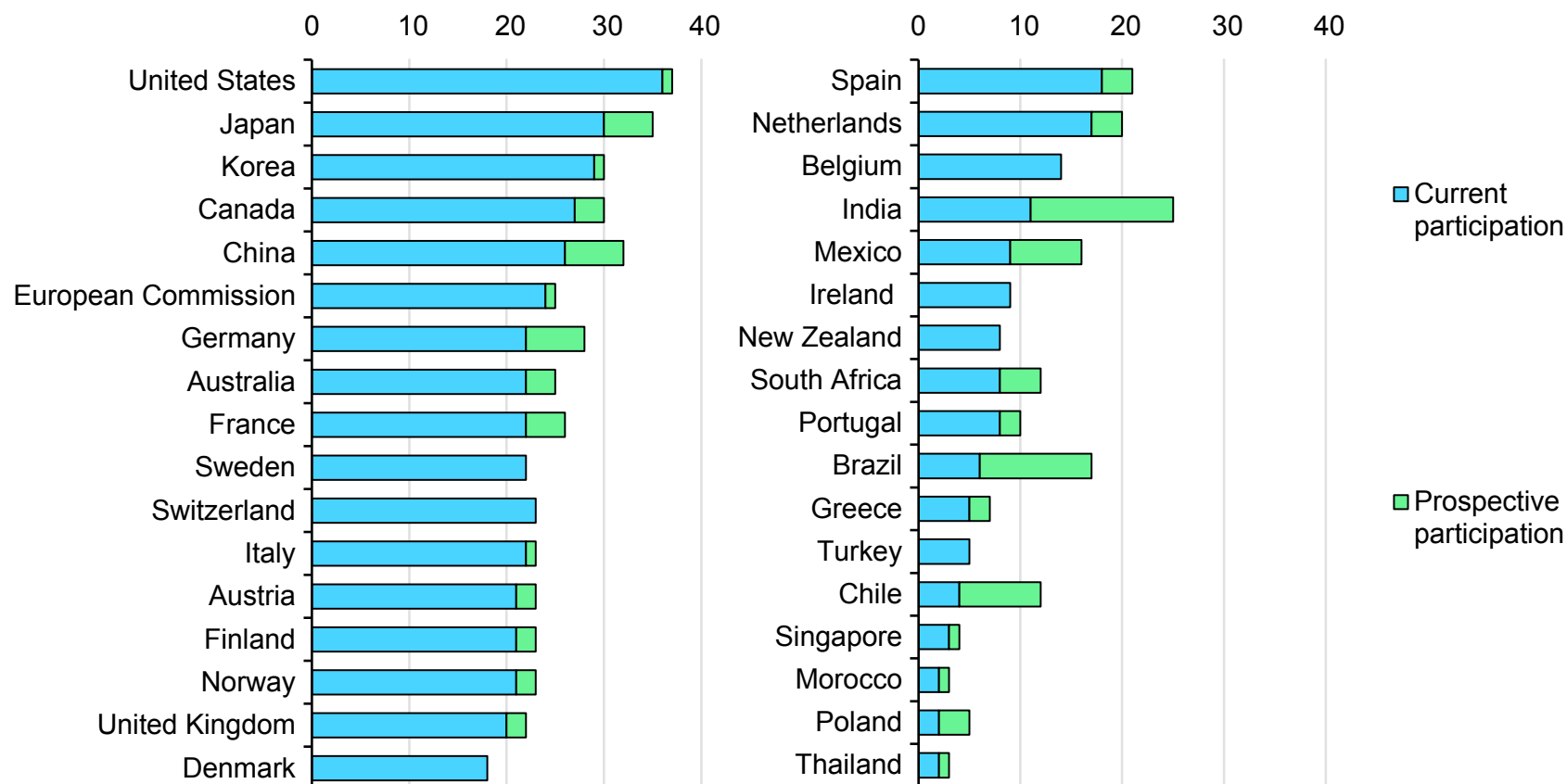
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Notes: Patents in a selection of CCMTs related to low-carbon transport technologies, filed in two or more geographical offices. Geographical distribution by inventor country of residence.

Source: IEA analysis (2020) based on OECD data (OECD, 2020D).

## Emerging economies increasingly engage with international partners through knowledge networks such as IEA TCPs

Number of current and prospective memberships in IEA TCPs, in a selection of IEA Family countries



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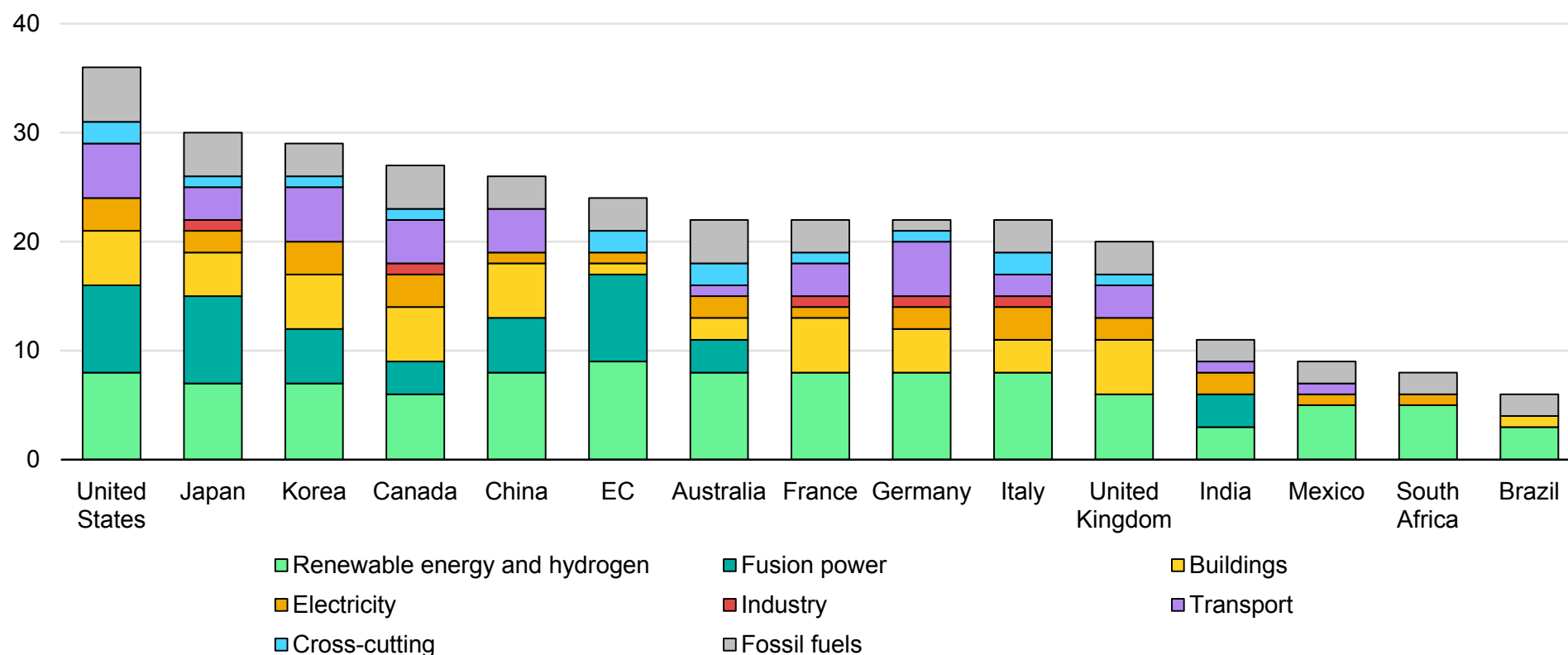
Notes: Prospective engagement refers to a survey carried out by the IEA in 2019 to identify priority countries with which TCPs would seek engagement. Participation numbers as of 29 September 2020.

Source: IEA analysis (2020) adapted from Le Marois & Hilton (2019).



## International collaboration through IEA TCPs enables knowledge sharing and joint research in a wide range of key technologies for clean energy transitions

Number of memberships in IEA TCPs in a selection of IEA Family countries, by technology focus area



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Notes: EC = European Commission. Participation numbers as of 30 July 2020.

Source: IEA analysis (2020) based on TCP membership as of 29 September 2020.

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## Third pillar: Tracking market pull

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## Market pull: Making the business case for emerging technologies and generating new ideas

“Market pull” refers to the incentives for investment in R&D and product development that arise when there is growing demand for a new product or process, or perceived potential for demand growth. There are several important ways in which market forces “pull” ideas along the innovation process: the expectation of future revenue raises innovators’ interest in developing new products; product sales provide revenue to pay debts, reward investors and reinvest in R&D, helping to bridge the “valley of death”; and commercial scale-up leads to “learning by doing” and feeds innovators with new ideas for improvements and products.

### Governments’ role in market creation

Governments have helped create markets for clean energy technologies such as solar PV, biofuels and EVs. By helping to establish sheltered, or “niche”, parts of the market in which new products do not face full competition with incumbent technologies, the risks of investing in the first manufacturing plants or production facilities can be lowered enough to attract financing (Bennett, 2019). Policies such as portfolio standards, obligations and purchase incentives can be used to create successive niche markets of increasing size. These adjust over time as they initially target early adopters (those with a high willingness to pay for the product) and then, as costs fall, more cost-conscious buyers.

Various market-pull options are available to policy makers, which may be combined and adjusted over time. Relevant policy instruments include public procurement, purchase incentives, tax

credits, tax breaks, accelerated depreciation, tradeable certificates and monopoly rights.

Performance standards and certificates also create markets. For example, the development of high-efficiency heating, ventilation and air-conditioning systems in buildings may be supported by sectoral performance standards becoming more stringent over time, combined with targeted subsidies decreasing over time. Similarly, tighter fuel efficiency standards for car sales may help create markets for alternatives and can be combined with procurement for government fleets and municipal transport, or consumer subsidies. Carbon pricing can also help create favourable conditions for emerging energy technologies in some instances (Cunliff, 2019; IEA, 2020g, 2017).

### Attracting private finance

Market-pull approaches are instrumental in attracting private capital, as a complement to other innovation policies. For costly and complex energy technology demonstration projects (e.g. CCUS, biorefineries, advanced nuclear and certain industrial processes), commercial markets for their output ensure their sustainable operation and direct public grants. If market signals are weak or uncertain, complementary measures may help the flow of capital to products under development. Governments can promote the broader “doing innovation” environment, including through tailored support for entrepreneurs to access finance and building enabling infrastructure (IEA, 2020b).

## Market-pull subfunctions, and how policy makers can support them

Function	Subfunction	Subfunction description	Policy option examples
<b>3. Market pull</b>  Creating markets and supporting long-term growth to incentivise product development and help emerging technologies reach consumers	3a. Enable markets (short term)	Support niche market creation and seek market validation for new energy technologies	<ul style="list-style-type: none"> <li>Publicly procure pre-commercial nascent energy technologies, aligned with national R&amp;D priorities (e.g. low-carbon mobility)</li> <li>Provide subsidies and tax incentives for emerging technologies</li> <li>Set preferential tax treatment for local procurement to stimulate the domestic energy innovation system</li> <li>Carry out awareness campaigns, labelling</li> </ul>
	3b. Enable markets (long term)	Align market incentives to make the long-term business case for emerging energy technologies	<ul style="list-style-type: none"> <li>Set standards (e.g. performance, environmental or manufacturing) for all products on the market, with rising ambition over time</li> <li>Set performance-based incentives for regulated energy entities</li> <li>Set carbon pricing mechanisms to increase the incentives for clean energy innovation, notably among incumbents</li> <li>Build enabling infrastructure needed for the deployment of emerging energy technologies (e.g. EV charging, hydrogen networks or smart grids)</li> <li>Set incentives for exports (e.g. export credits) of clean technologies</li> <li>Diversify and secure local, regional and global supply chains for key resources underpinning emerging clean energy technologies</li> </ul>
	3c. Promote the “doing innovation” business environment	Provide favourable and consistent market signals, ensure healthy access to finance, attract patient investors and address undue risks for energy entrepreneurs	<ul style="list-style-type: none"> <li>Ensure stability, duration and consistency of policies</li> <li>Streamline business registration, certification and other administrative procedures for entrepreneurs and SMEs active in the clean energy space</li> <li>Address permitting and other regulatory bottlenecks</li> <li>Mitigate risks associated with access to finance (e.g. public development bank loans, state guarantees for commercial bank loans, grants, awards and prizes)</li> <li>Stimulate and address weaknesses in clean energy VC (e.g. establish public venture funds, “match funds” schemes, tax measures, co-investments, accept higher risks or explore new business models)</li> <li>Establish regulatory sandboxes to test new rules and gain experience</li> <li>Facilitate norms, standards and safety regulations</li> </ul>

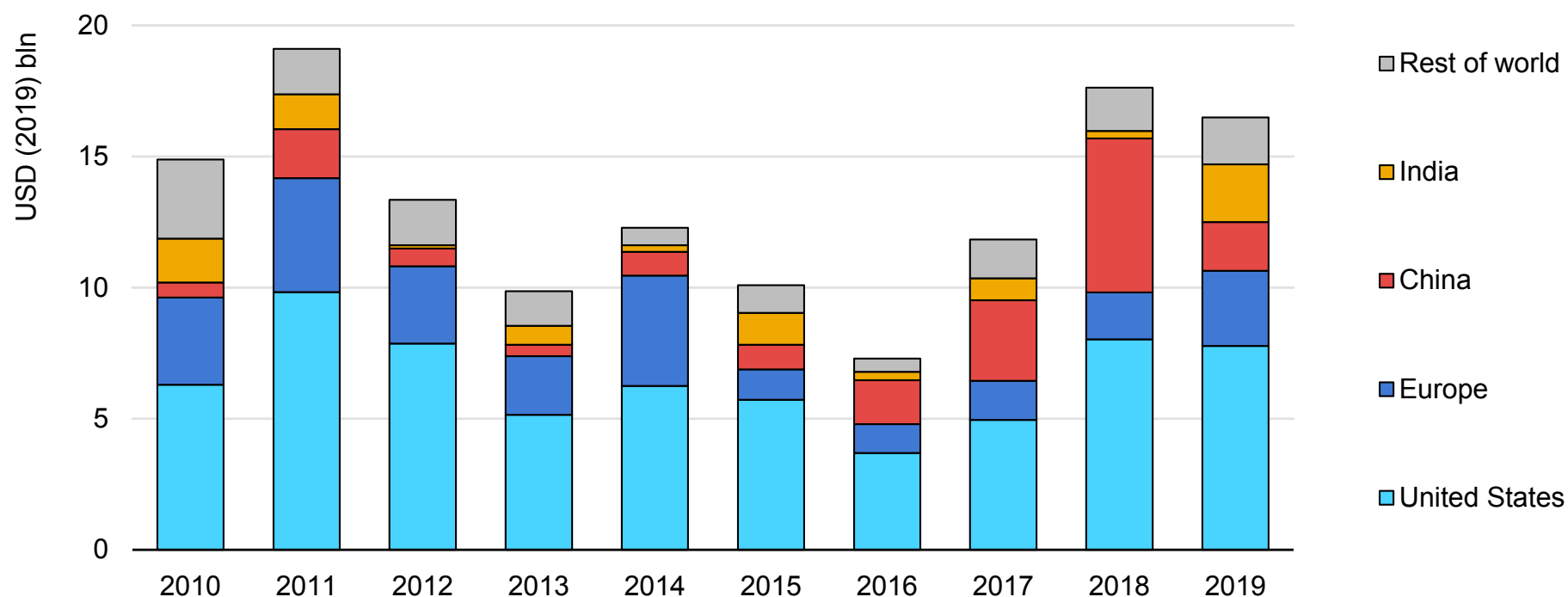
## Market-pull metrics to assess conditions for new energy technologies and track market results

Energy innovation metric	Possible use cases for tracking metrics
Public spending in early deployment and diffusion	<ul style="list-style-type: none"> <li>• Mobilise public resources to develop demonstration, late-stage R&amp;D and early market diffusion</li> <li>• Identify and target emerging energy technologies with public procurement or subsidy programmes</li> <li>• Assess ability to mobilise private-sector capabilities</li> <li>• Examine investments from foreign actors and their role in emerging technology development</li> </ul>
Public procurement for emerging technologies	
Public subsidies for emerging technologies	
Public equity in energy start-ups or funds	
Number of publicly funded demonstration projects with private-sector co-financing	
Share of projects that reach operation within technology areas (e.g. CCUS projects)	
Private spending in early deployment of emerging energy technologies	
Share of low-carbon technologies	
Existence and strength of incentives for emerging technology deployment (e.g. fiscal incentives)	
Number of private companies involved in energy markets and active in emerging technologies	
Share of domestic incumbent vs. new companies	
Share of foreign actors active in domestic energy innovation	
FDIs in emerging technology deployment activities	
FDIs in enabling infrastructure (e.g. project finance for EV charging or hydrogen infrastructure)	
Relative market shares of emerging technologies (e.g. EVs in the automotive industry)	<ul style="list-style-type: none"> <li>• Assess market shares for emerging technologies, and the existence and size of niche markets over time</li> <li>• Measure the improvements of selected emerging technologies over time (e.g. performance, costs, uses)</li> <li>• Design targeted policies to promote early diffusion of emerging technologies</li> </ul>
Number of new entrants (e.g. firms, SMEs and start-ups) on the market	
Of which, non-traditional energy actors (e.g. digital companies in energy)	
Diversification of innovation activities from incumbents	
Share of energy incumbents' R&D projects in emerging low-carbon technologies	
Productivity improvements in the clean energy industry linked to innovation activities	
Number and nature of new energy products on the market (e.g. in hard-to-abate sectors)	
Sales, turnover, and capacity of technologies sold and used	
Return on investment (average) for investors on companies in general or new product lines	
Diversity of new products and services	
Number of new plants, production lines, process improvements, etc.	
Medium-term market growth (penetration) forecast for emerging energy technologies	
Resilience of supply chains for emerging technologies (e.g. diversity of suppliers or location)	
Export prospects for strategic energy technologies	
Rate of cost reduction for key energy technologies (e.g. market price trends or learning curves)	

Energy innovation metric	Possible use cases for tracking metrics
Existence of standards and other market mechanisms to pull product development	<ul style="list-style-type: none"> <li>• Assess the existence and effectiveness of existing incentive-constraint mechanisms</li> <li>• Seek to provide consistent market signals and incentives with medium to long-term visibility</li> </ul>
Existence and level of carbon pricing mechanisms	
Existence and level of environmental or performance standards for energy technologies	
Stability and durability of market mechanisms	
Access to finance for energy entrepreneurs	<ul style="list-style-type: none"> <li>• Examine the health of access to finance for energy entrepreneurs and innovative SMEs</li> <li>• Assess the role of VC in start-up financing, per technology area, and identify which technologies are most appealing to investors to reveal potential unaddressed gaps</li> <li>• Trace the origin of funds investing in energy VC to mitigate possible risks from any reliance on foreign actors</li> </ul>
Cost of capital for innovative SMEs (e.g. through bank loans)	
Existence and strength of support programmes to facilitate access to finance	
Overall “doing business” and “doing innovation” metrics (e.g. World Bank, 2020a)	
VC deals in energy technologies, technology area break-down	
Availability of VC for energy entrepreneurs (e.g. top 100 clean-technology funds)	
Early-stage VC activity (Seed, Series A and Series B) vs. growth-stage equity	
Share of VC investments in start-ups active in hard-to-abate energy sectors	
Share of VC investments led by foreign investors	
Share of VC investments led by corporate investors	
Share of early-stage energy start-ups that fail	
Prospects for start-ups that benefited from public funding (e.g. ability to raise follow-on funding relative to non-publicly funded start-ups)	<ul style="list-style-type: none"> <li>• Measure the long-term outcome of energy innovation programmes launched in the past</li> <li>• Reveal dependence on imports for emerging technologies, including subcomponents</li> <li>• Identify relative strengths on energy trade markets</li> <li>• Set priorities for future energy innovation activities</li> </ul>
Trade balances in energy technologies (imports, exports and balance)	
Share of energy products in total imports	
Dependence on imports from foreign actors for energy technologies	
Share of clean energy products in total exports	
Prospects for new energy technology exports, including subcomponents	
Revealed comparative advantage, relative trade advantage and relative competitiveness	

## VC activity in clean energy start-ups remains dominated by US and European markets, with a growing presence of emerging economies

Global VC investments (early and late stage) in clean energy start-ups, by country or region



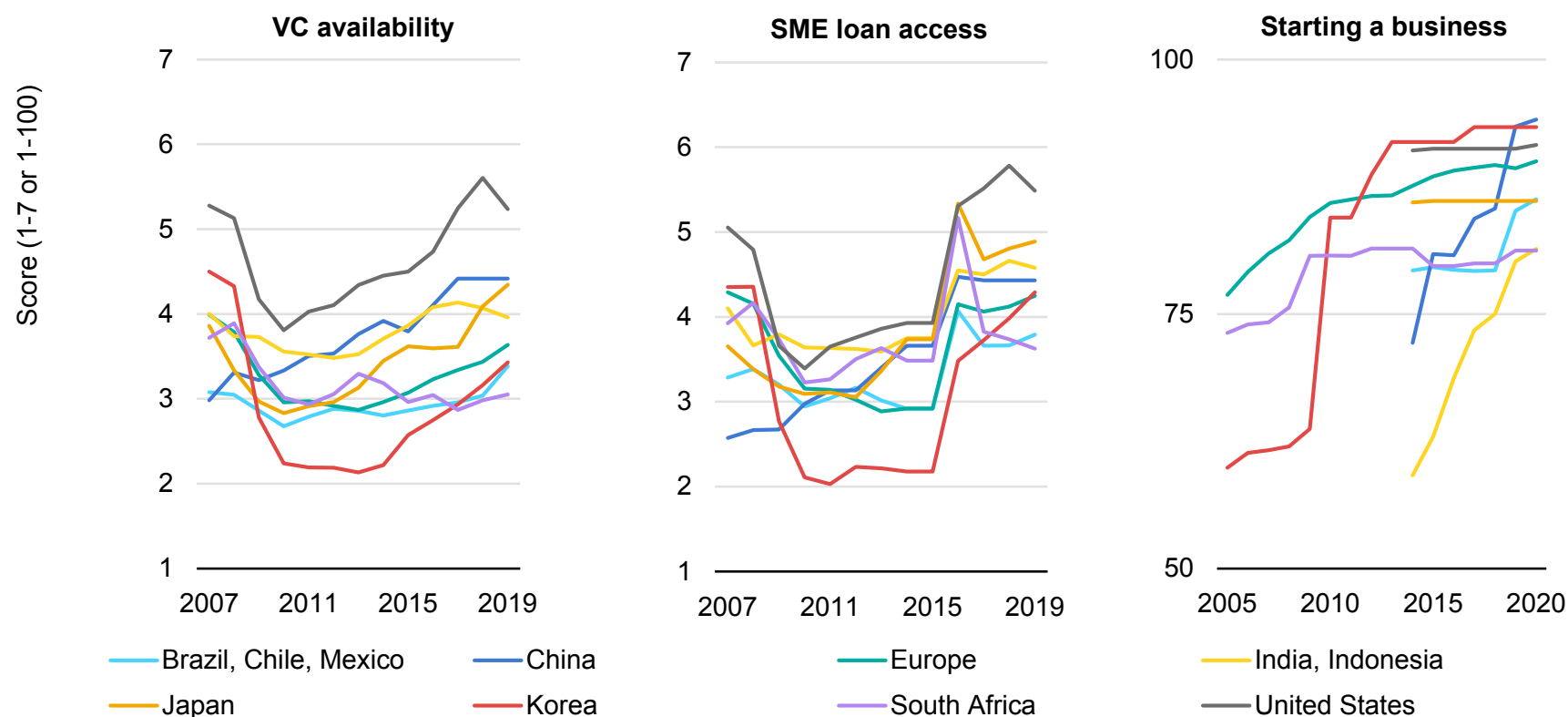
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Notes: Deals with undisclosed deal value are not reported. Outlier deals of above USD 1 billion that distort year-on-year trends are excluded. These aggregated to USD 3.5 billion in 2011, 4.8 in 2012, 8.0 in 2013, 5.4 in 2014, 1.3 in 2015, 1.6 in 2016, 2.9 in 2017, 6.3 in 2018 and 1.3 in 2019. Early stages include seed, series A and series B deals. Other stages include grants, growth equity, private investment in public equity, late-stage, buy-out, and coin/token offering. In this figure, "Europe" includes EU member countries, Norway and Switzerland.

Source: IEA analysis (2020) based on Cleantech Group i3 database. See also IEA (2020e).

## Assessing access to finance options for innovators and the ease of starting a business as proxies for the broader “doing innovation” environment

Availability of VC (left), ease of access to loans for SMEs (middle) and ease of starting a business (right) in selected countries



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Notes: Left and middle graphs are based on survey question scores (1-7) by the World Economic Forum that measure the ease of access to finance for businesses. Right graph is based on World Bank assessments (1-100) of costs, time and constraints related to registering a new business. In this figure, “Europe” includes EU member countries, Norway and Switzerland.

Source: IEA analysis (2020) based on World Bank data (WB, 2020a) and World Economic Forum data (WEF, 2019).



## Ensuring a favourable “doing innovation” environment and healthy access to finance

The health of the “doing innovation” ecosystem in which innovators evolve matters. For example, start-ups and innovative SMEs may be hindered by limited access to finance (e.g. access to grants, VC, bank loans and public equity).

Barriers to entry are high for newcomers in energy. The energy sector is more regulated than most economic segments and sometimes dominated by large incumbents, including state-controlled enterprises, in many countries. Many energy technologies are complex, capital intensive and take a long time to develop, which increases technical and financial risks. These factors may also decrease incentives for incumbents to carry out cutting-edge innovation.

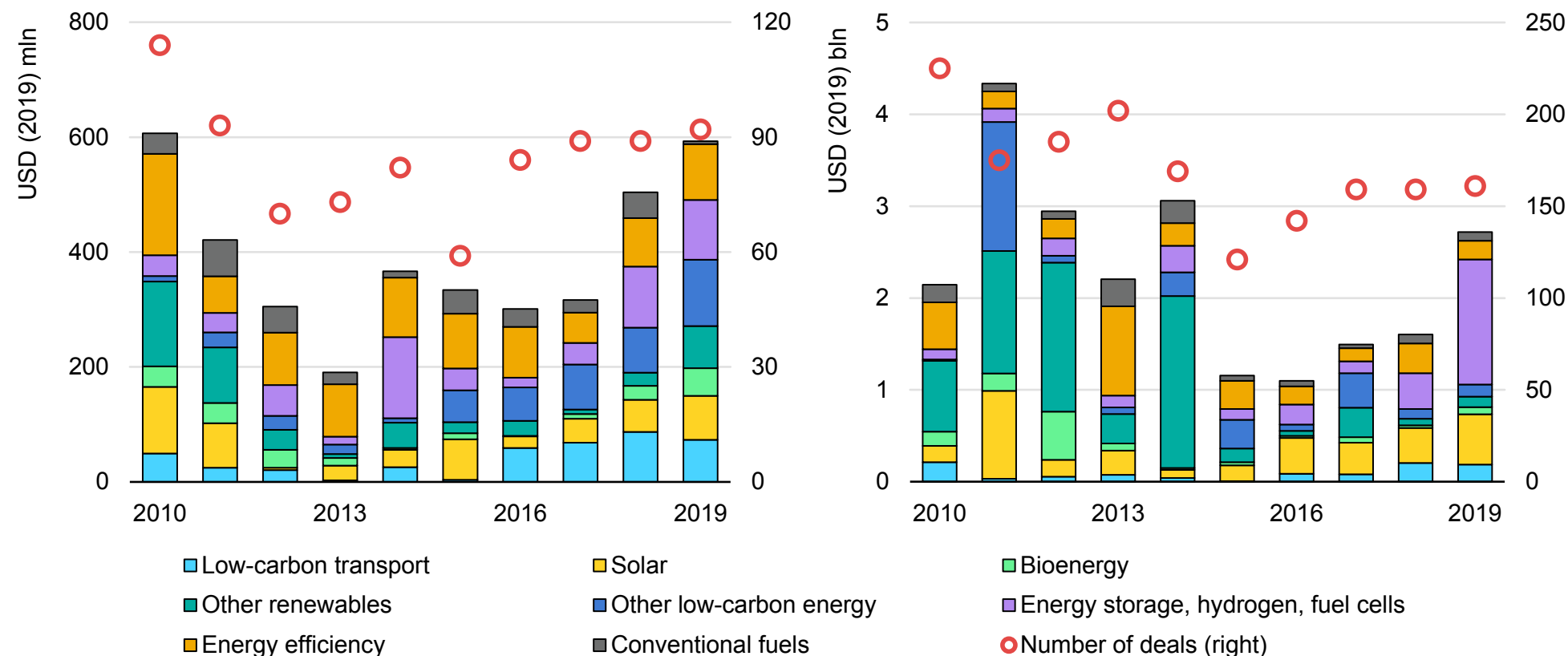
One way entrepreneurs may seek financing for technology innovation is through VC. The IEA tracks global VC investments in clean energy start-ups, which encouragingly increased to USD 16 billion in 2019 (IEA, 2020e). However, a drop is expected in 2020 as the Covid-19 economic crisis induces new uncertainties and risks (IEA, 2020b). Tracking early-stage deals may be a proxy for nascent technologies, and growth equity for the ability to scale up and diffuse in larger markets. Breaking down VC investments into technology areas may reveal where investors consider market conditions and prospects most appealing. Examining the origin of funds may point to the ability to attract, or conversely a reliance on, foreign investments.

Financing may come through bank loans in many areas of the world. The cost of and ease of access to these may be tracked. In Asia, where 96% of businesses are SMEs, 70% of India's and 80% of China's financial system consist of bank loans (Yoshino & Taghizadeh-Hesary, 2018, 2015). Capital markets including energy VC are less developed in those countries as well as in Japan or Korea. Research suggests that riskier SMEs and start-ups face difficulty in borrowing money, which may limit innovation. Policy approaches such as Japan's network of over 50 Credit Guarantee Corporations or Korea's Credit Guarantee Fund may be used to mitigate this risk. The OECD also provides a compilation of instruments to develop SME access to finance (OECD, 2020e).

The availability, affordability and ease of access to specific public services (e.g. register and close a business, file IP or tax documents) may be tracked, in addition to access to finance. These enable innovators to focus on core activities (OECD, 2010). Such services may become increasingly important in the wake of Covid-19 (OECD, 2020f). Survey data and other metrics are made available for example by the World Bank (WB, 2020a) and the World Economic Forum (WEF, 2019).

## VC activity in clean energy start-ups in Europe recovered well after the slowdown in the 2010s, but entrepreneurs may face difficulties raising funds in 2020 and beyond

Early-stage (left) vs. all stages (right) VC activity in energy start-ups headquartered in Europe, by technology area



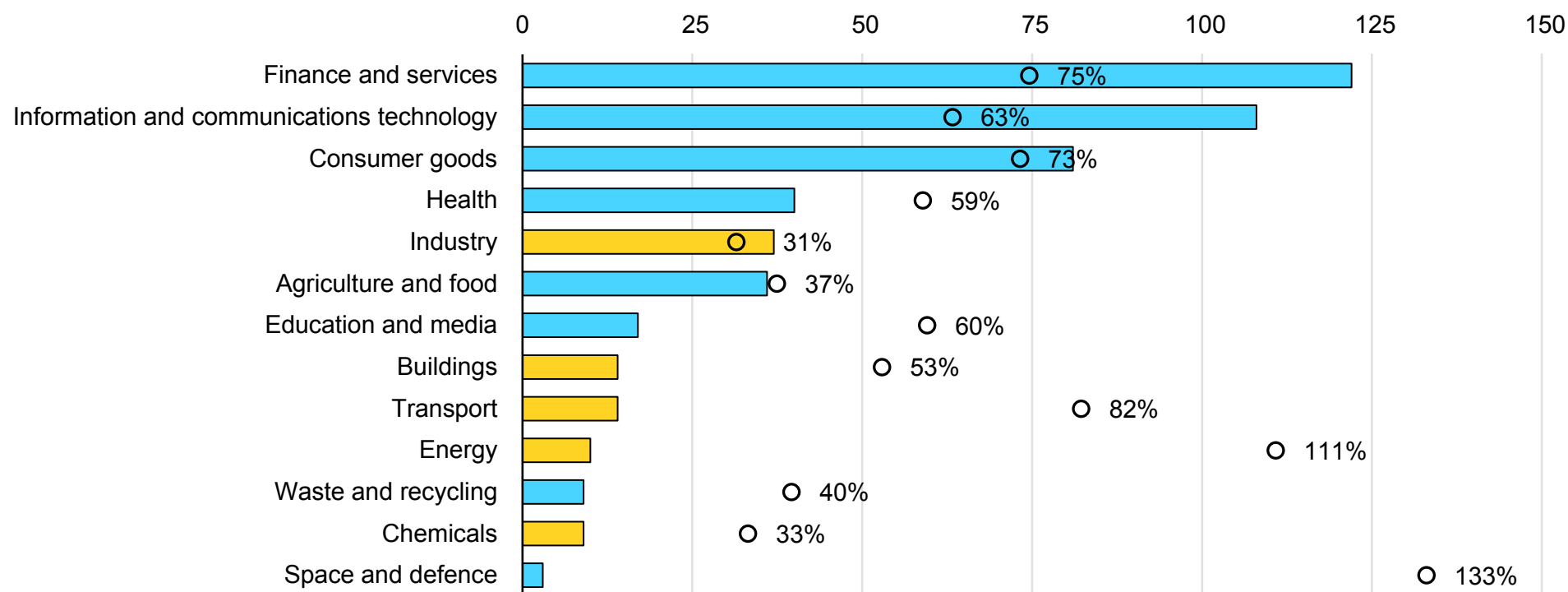
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Notes: Deals with undisclosed deal value are not reported. Outlier deals of above USD 1 billion that distort year-on-year trends are excluded. Early stages include seed, series A and series B deals. Other stages include grants, growth equity, private investment in public equity, late-stage, buy-out, and coin/token offering. In this figure, "Europe" includes EU member countries and Norway.

Source: IEA analysis (2020) based on Cleantech Group i3 database. See also IEA (2020e).

## Energy and transport start-ups in the Asia Pacific region have grown quickly since 2015, but overall activity remains dominated by finance and services, information and communications technology, and consumer goods

Sectoral distribution of top 500 Asia Pacific start-ups (bars, x-axis) and associated average compound annual growth rate over 2015-18 (circles, percentages), with a focus on energy-relevant sectors (gold colour)



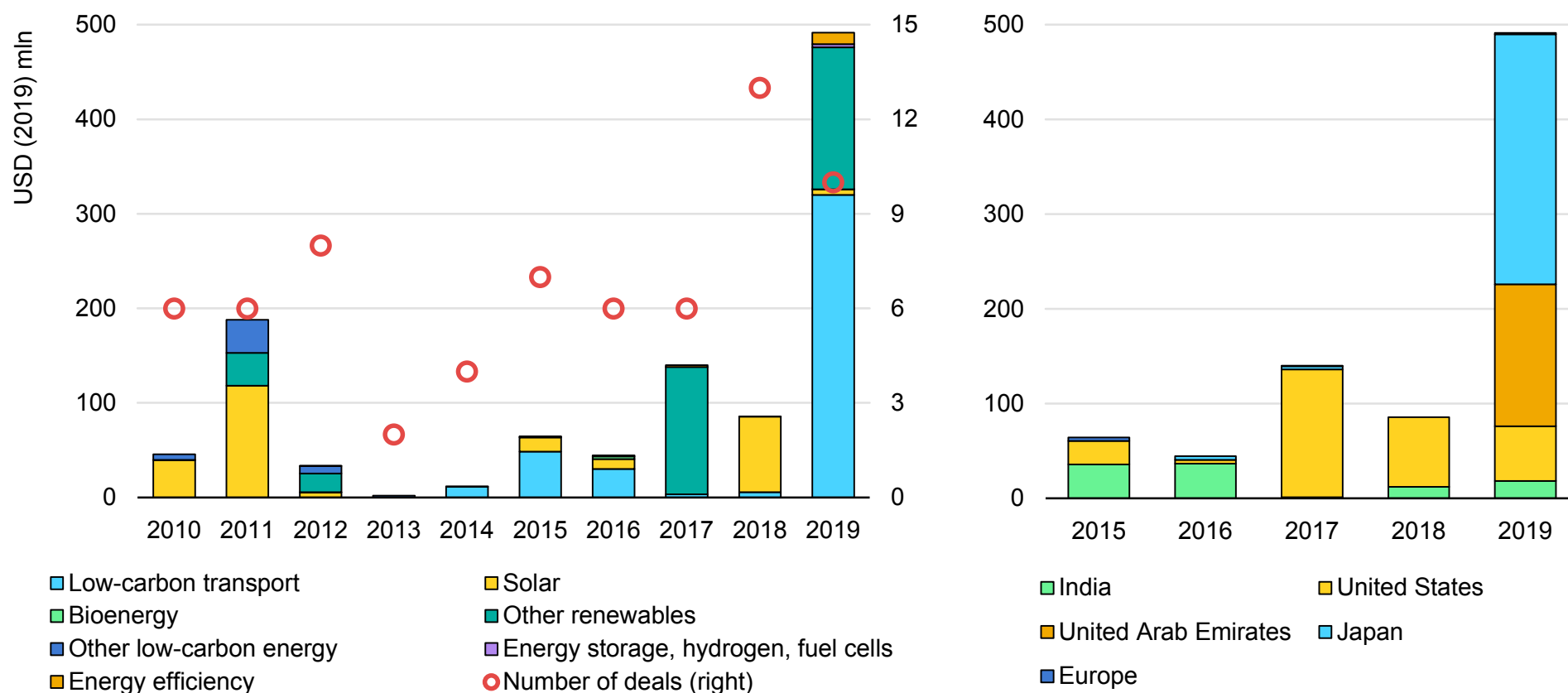
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Notes: "Top 500" refers to start-ups with highest cumulative growth in the region.

Source: IEA analysis (2020) based on Financial Times data (FT, 2020).

## India's VC market for clean energy technologies is increasingly dynamic, but its reliance on foreign investors may trigger instability in the wake of Covid-19

Early-stage VC activity in energy start-ups headquartered in India, by technology area (left) and origin of investor (right)



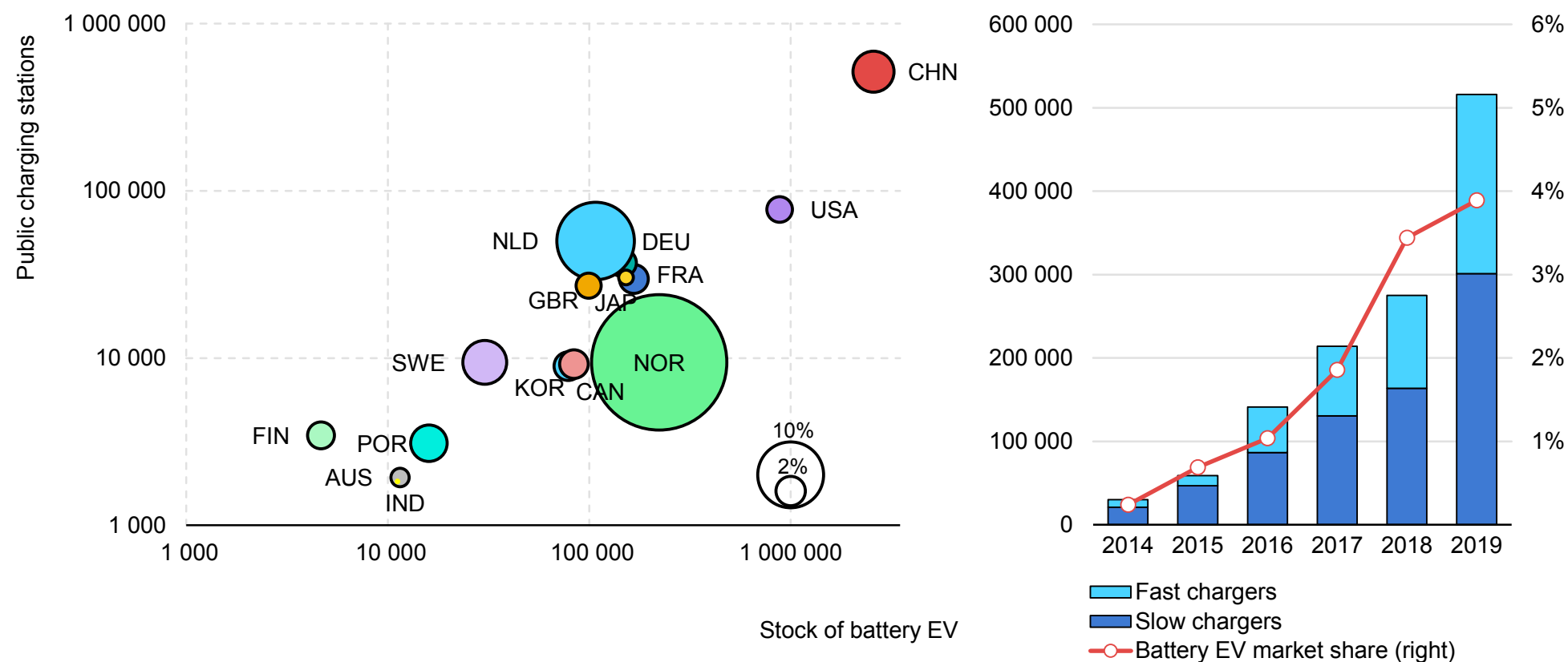
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Note: Deals with undisclosed deal value or investors are not reported.

Source: IEA analysis (2020) based on Cleantech Group i3 database. See also IEA (2020e).

## Developing enabling infrastructure such as public charging stations reduces market adoption risks for innovators wishing to deploy new electric mobility technologies

Stock of battery EVs (x-axis), number of public charging stations (y-axis) and market share of battery EVs (bubbles) in 2019 in a selection of countries (left), and focus on trends in China (right)



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Notes: Log scales are used (left). Public charging stations include slow and fast chargers.

Source: IEA analysis (2020) based on IEA data (IEA, 2020h).

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## Fourth pillar: Tracking socio-political support

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## Socio-political support: Mobilising citizens and industry for technological change

Energy innovation is rooted in actors, institutions and norms. It may be accelerated or hindered by society's readiness for change, including that of citizens, firms, politicians and other legitimate vested interests (Grubler et al., 2012; Hekkert et al., 2007). "Socio-political support" refers to the processes through which actors are mobilised, and support or oppose the direction or outcomes of innovation.

### Direction and common expectations are important

Providing a guiding direction for technological change may be needed to focus stakeholder efforts as new knowledge or alternatives arise while final performance or cost remain uncertain (Boon & Edler, 2018; Ford & Hardy, 2020; Grubler et al., 2012; Hekkert et al., 2020; Kuhlmann & Rip, 2018; Mazzucato, 2018a; Sinsal, Markard & Hoffmann, 2020). Establishing shared expectations may help reduce uncertainty, mitigate risks associated with technology "hype", shape consumer behaviour, and understand and lessen any possible resistance from incumbents. A culture of risk taking and experimentation may need developing to promote support and excitement for more dynamic innovation, although it may already be familiar in some national and corporate cultures.

### Governments can promote collaborative approaches

Policy makers might use energy planning agencies or long-term technology roadmaps, consulting technology experts, academia, industry and citizens. Citizens' assemblies have emerged in recent

years as tools for exploring social preferences and establishing a bottom-up foundation for debate. Communication can also help to test and shape societal preferences such as emissions reduction objectives.

Building trust through an inclusive and collaborative process will help secure buy-in from key stakeholders. This includes within governments, if various institutions are involved in innovation with different mandates, resources and interests (Kretschmer, Grimm & Mehl, 2020; Mazzucato, 2018b). If well designed, mission-oriented innovation schemes can help build momentum for joint action and accelerate clean energy development, such as Norway's cross-agency PILOT-E project (OECD, 2020h). As the role of corporate actors typically increases as the system matures, a balanced public-private collaboration may also be needed, including to anticipate possible resistance from those who could lose out, such as existing incumbents (Grubler et al., 2012). Strong networks also support innovation through dissemination and openness.

### Surveys can be used to track against a baseline

Informal expectations about policy, society and technology (e.g. consumer and industry sentiment) can be surveyed to reveal socio-political issues to be addressed in complement to technology roadmaps (Pettifor et al., 2020; Upham et al., 2020). Tracking of public, political or investor attitudes can be performed against a known baseline, if surveys are established early in the process and repeated regularly, as is the case with the European Commission's Eurobarometer surveys.

## Socio-political support subfunctions, and how policy makers can support them

Function	Subfunction	Subfunction description	Policy option examples
<b>4. Socio-political support</b> Promoting public and industry buy-in, readiness for change and acceptability of disruptive energy technologies	4a. Inform decision-making through consultation	Seek expert advice and socio-political buy-in, provide clear and common expectations to focus efforts, and develop readiness for technological change	<ul style="list-style-type: none"> <li>• Conduct TNAs in consultation with technology experts to identify pressing local innovation gaps (e.g. performance and cost)</li> <li>• Conduct public consultations to determine national energy innovation priorities (e.g. with technology experts and academics, policy makers, non-governmental organisations and advocacy groups, citizens, industry or start-up finance)</li> <li>• Conduct surveys to identify socio-technological issues that need addressing (e.g. consumer behaviour or industry sentiment)</li> <li>• Organise citizens' assemblies, and set requirements for stakeholder consultation for large projects</li> </ul>
	4b. Build trusted and collaborative processes	Ensure transparency, communicate publicly about innovation decisions and strategies, promote collaboration and provide a feeling of ownership to innovation actors	<ul style="list-style-type: none"> <li>• Embed monitoring and evaluation frameworks within energy R&amp;D programmes and policies, and publish progress reports annually</li> <li>• Ensure independence and inclusiveness of governance structures for public research institutions, policy advisory and co-ordination bodies, and publish annual reports for publicly funded R&amp;D programmes</li> <li>• Publish technology roadmaps with medium to long-term horizons, and update targets as innovation activities unfold</li> <li>• Set clear and forward-looking long-term objectives (e.g. emissions reductions, standards, nationally determined contributions, carbon pricing)</li> <li>• Organise public debates and media strategies to inform citizens of energy and innovation decisions and vision</li> <li>• Strengthen linkages among knowledge networks, policy makers and energy R&amp;D funding decisions, and publish reports accordingly</li> <li>• Communicate intentions underpinning large-scale public-private partnerships, track outcomes and make these publicly available</li> <li>• Promote collaborative energy R&amp;D and demonstration programmes, including across different regions and sectors</li> <li>• Promote engagement with industry associations, and strengthen links among industry and energy research networks</li> <li>• Promote a culture of entrepreneurship in the public discourse, and set incentives to innovate (e.g. performance targets for regulated incumbent entities or innovation prizes in education)</li> </ul>



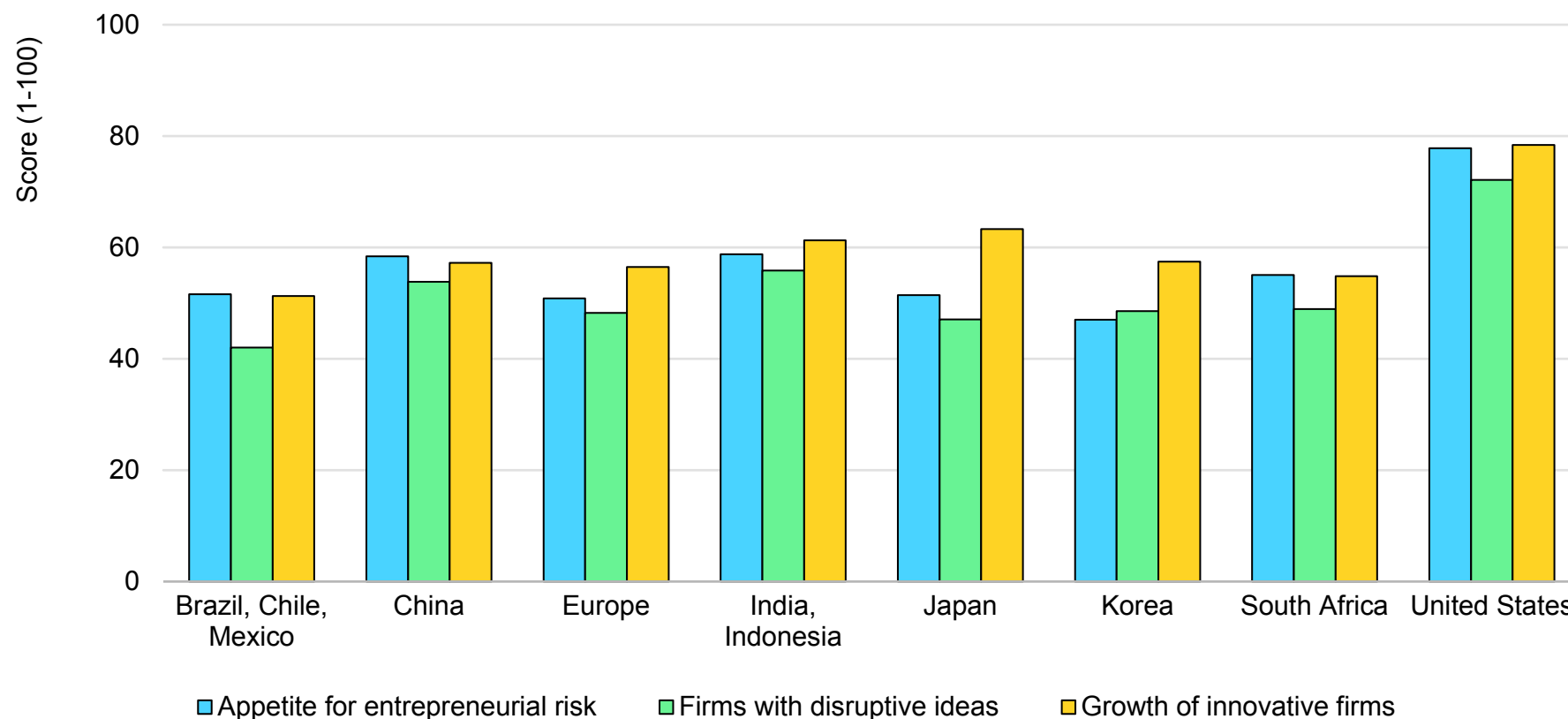
## Socio-political support metrics to track societal readiness for technological change

Energy innovation metric	Possible use cases for tracking metrics
Existence of and support for energy technology roadmaps	<ul style="list-style-type: none"> <li>• Provide long-term signalling and expectations to the innovation system</li> <li>• Ensure policy signals and programmes are credible, consistent and durable</li> <li>• Ensure transparency and open access to results from public energy innovation programmes</li> <li>• Publish results of energy R&amp;D activities and policies</li> </ul>
Number of energy subsectors or technology areas covered by technology roadmaps	
Frequency of updates (e.g. in years)	
Share of milestones achieved in past technology roadmaps (e.g. performance targets)	
Existence and credibility of long-term clean energy transition targets and objectives	
Share of emissions covered by long-term mitigation objectives	
Policy target density (e.g. number of targets or action plans)	
Policy target durability (e.g. average cumulative number)	
Effectiveness of government institutions in introducing energy innovation mechanisms	
Policy density (e.g. number of instruments)	
Policy durability (e.g. average number of cumulative instruments)	
Policy diversity (e.g. Shannon index)	
Policy stability (e.g. average of cumulative years)	
Existence of independent monitoring and evaluation mechanisms for R&D programmes and policies	
Share of public R&D programmes disclosing results publicly	
Share of public bodies involved in energy innovation that publish annual reports	
Public availability of the results of public-private collaborative projects	
Public spending on fossil fuels relative to clean energy technologies	<ul style="list-style-type: none"> <li>• Assess public readiness for technological change and clean energy transitions</li> <li>• Evaluate support for clean energy transitions and individual technologies</li> </ul>
Public spending in fossil fuel energy R&D and demonstration	
Subsidies for fossil fuels	
Public opinion (e.g. web searches, social media mentions and other digital metrics) on ...	
... clean energy transitions and climate change	
... selected energy technologies (e.g. onshore wind, small modular nuclear reactors or CCUS)	
... innovation in general (e.g. technological change, experimentation or risk taking)	
... failure (e.g. decline in interest following a technology failure)	
Number of major companies with environmental statements	
Strength and credibility of corporate climate targets	
Energy incumbent investments in low-carbon energy technologies	
Involvement of financial actors (e.g. banks and pension funds) in the clean energy discourse	

Energy innovation metric	Possible use cases for tracking metrics
Diversity and collaboration in energy innovation activities	<ul style="list-style-type: none"> <li>Promote collaboration in energy R&amp;D projects</li> </ul>
Diversity of actors in scientific publications	
Diversity of actors in energy-related patents	
Diversity of actors in research collaborations	
Share of public energy RD&D projects that involve collaboration	
Existence, participation and strength of industry associations	<ul style="list-style-type: none"> <li>Engage with industry stakeholders and advocacy groups, and identify possible lobbying power</li> <li>Promote collaboration in decision-making related to energy innovation priorities and activities</li> </ul>
Public affairs activities (budgets, events) in favour of different technology options	
Involvement of energy innovation actors in decision-making	
Existence and independence of consultation processes and high-level policy advisory committees (e.g. to determine energy innovation priorities or to guide energy policy)	
Diversity of actors involved in decision-making (e.g. industry, advocacy groups or universities)	
Involvement of citizens groups and non-governmental organisations	

## Society's inclination to pursue disruptive ideas and reward entrepreneurial risk contributes to the effectiveness of energy innovation systems

Business opinion survey results related to societal appetite for entrepreneurial risk (blue), firm inclination to embrace risky or disruptive ideas (green) and ability of new innovative firms to grow (gold), in selected countries



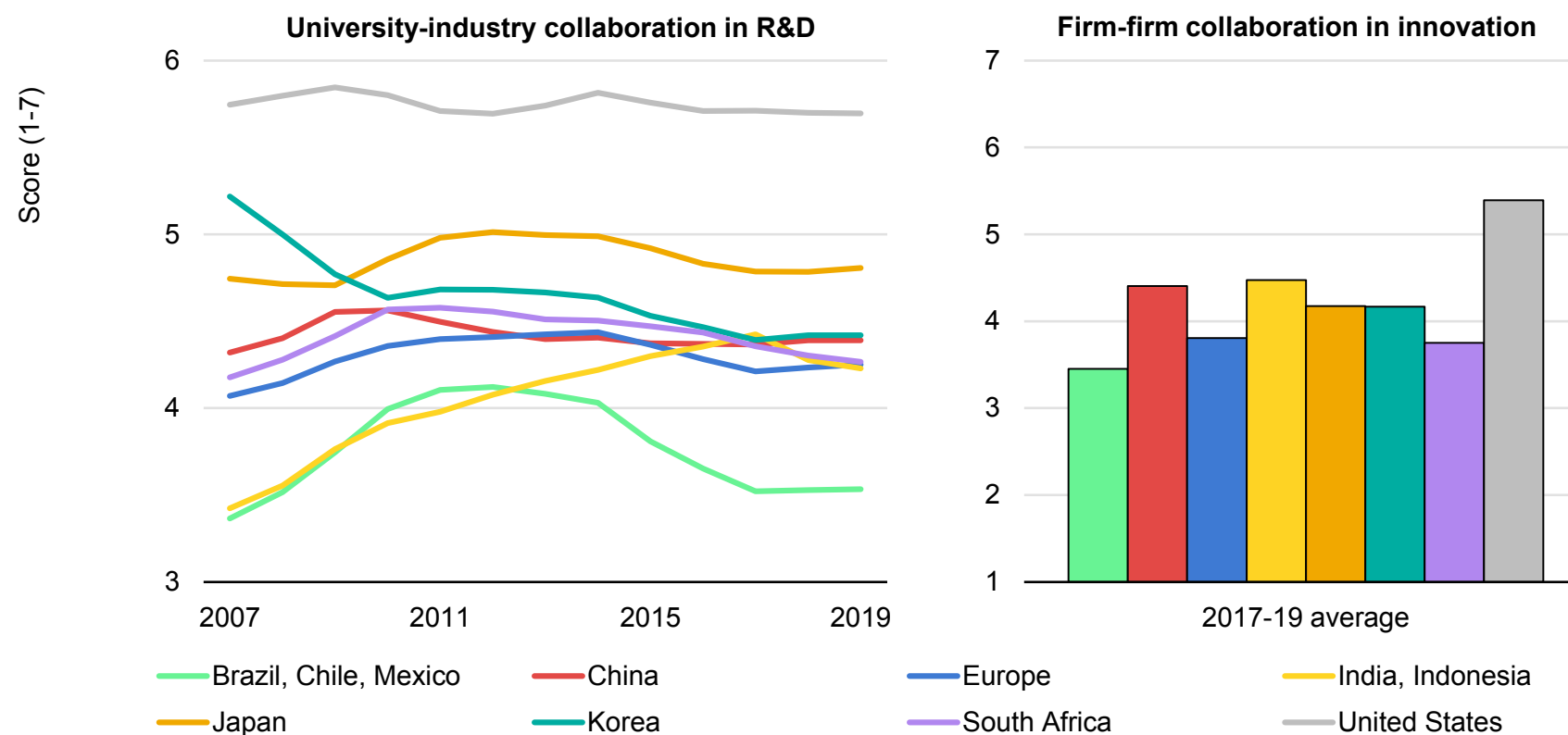
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Note: Survey scores range from 1 ("not at all") to 100 ("to a great extent"). In this figure, "Europe" includes EU member countries, Norway and Switzerland.

Source: IEA analysis (2020) based on World Economic Forum data (WEF, 2019).

## Collaboration among innovation stakeholders to share ideas

Business opinion survey results related to collaboration between universities and industry in R&D (left) and among firms in sharing ideas and innovation (right), in selected countries



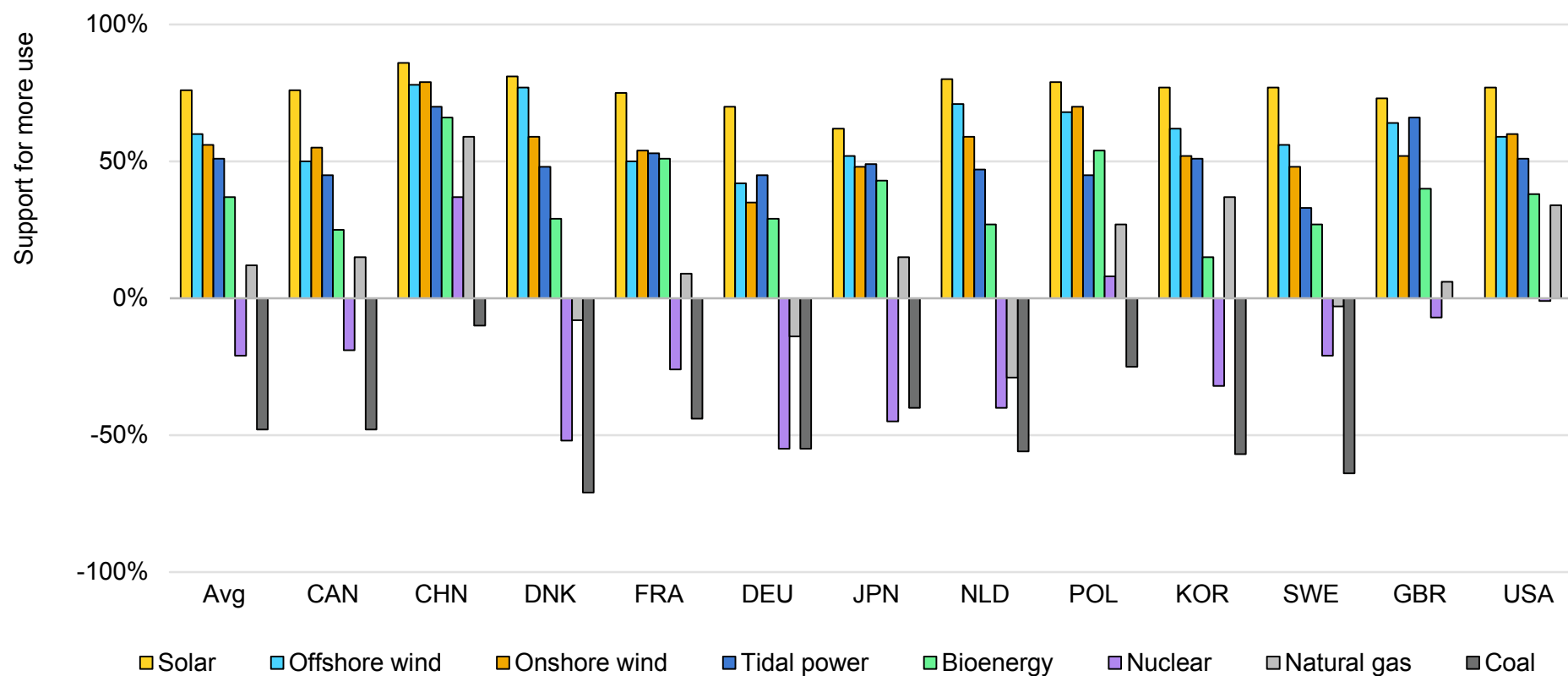
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Note: Survey scores range from 1 ("not at all") to 7 ("to a great extent") and scales are adjusted for clarity. In this figure, "Europe" includes EU member countries, Norway and Switzerland.

Source: IEA analysis (2020) based on World Economic Forum data (WEF, 2019).

## Domestic support for energy technologies can develop (or hinder) technological change

Public opinion on whether countries should use more or less of selected energy technologies (survey results, 2017)



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Notes: Avg = average. The survey polled 26 000+ citizens across selected countries. Values show the difference between the share of proponents and of opponents for each energy technology, based on the following question: "do you think your country should use more, or less, of each of these types of energy?" UK and US respondents were not polled on coal.

Source: IEA analysis (2020) based on Orsted data (Orsted, 2017).

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## Using innovation metrics

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## Tracking clean energy innovation requires a range of indicators

This report's review of clean energy innovation indicators shows there is no single metric that effectively tracks policy or technology progress. Rather, there is a full list of metrics under the four pillars of successful innovation systems. Only by employing a range of indicators can the system's health be assessed and a link made between policy and outcomes. Governments at all levels can select indicators and construct tracking strategies based on policy objectives and resources. They may also focus on putting in place the processes needed to start establishing time series data that will be the foundation for future efforts, since data for many metrics may not be available.

This section reviews the energy policy purposes for which innovation indicator strategies can be employed and concludes with several insights for public policy makers and private-sector leaders.

### How governments can use innovation indicators

Seven possible uses of energy innovation indicators are identified in the table on the next page. Innovation indicator strategies may need to evolve dynamically with the technologies or sectors they seek to track. For example, in Brazil, the set of policies that supported bioethanol innovation changed over four decades, and adapted to external economic and socio-political factors (Furtado, Hekkert & Negro, 2020; Meyer et al., 2012). Tracking progress of bioethanol innovation in Brazil would thus require monitoring a range of metrics over long periods of time. Similarly, solar and wind emerged over several decades and countries, requiring a mixture of supporting policies (Neij & Andersen, 2012; Nemet, 2012; Rohe, 2020; Zhang & Gallagher, 2016).

### Policies to stimulate bioethanol innovation in Brazil

Selected policy tool or mechanism	RP	KM	MP	SPS
<b>1975-79: Stimulating the bioethanol industry</b>				
Low-interest loans to expand mills and distilleries				
Guaranteed purchase prices				
Blending mandates for corporate actors				
R&D funding for biofuels and agriculture				
Collaborative programmes with industry				
Subsidies for car manufacturing industry				
<b>1979-85: Accelerating innovation and scaling up</b>				
Fixed guaranteed purchase prices				
Lower sales taxes and licensing fees for vehicles				
Distribution and pump infrastructure				
<b>1985-2003: Uncertainty and relative stagnation</b>				
A range of factors hindered market uptake and innovation (e.g. political regime transition, debt crisis, hyperinflation and oil price deflation)				
<b>2003-10: Flex-fuel vehicles and consolidation</b>				
Favourable tax treatments				
Reduced annual licensing fees				
Co-operation with car industry multinationals				
Promotion of collaboration, including internationally				
Revamp of bioethanol R&D programmes				

Notes: KM = knowledge management; MP = market pull; RP = resource push; SPS = socio-political support. Green-coloured cells indicate that the policy tool or mechanism may fall under the corresponding pillar(s) of the IEA energy innovation framework.

Source: IEA analysis based on Furtado (2020), Hekkert & Negro (2020), Meyer et al. (2012)

## Seven possible uses for energy innovation indicators in energy policy

Use	Objective	Possible indicators that could be “quick wins” for tracking	Examples
1. Baseline definition	Establish the status quo for an indicator before policy intervention	<ul style="list-style-type: none"> <li>Public opinion on clean energy transitions and technologies</li> <li>Number of private companies involved in clean energy innovation</li> <li>VC activity for energy start-ups, and type and origin of investors</li> <li>Number of domestic collaborations and international partnerships</li> <li>Policy stability and volatility of public funding for energy R&amp;D</li> </ul>	EU Eurobarometer surveys; IEA country Energy Policy Reviews (e.g. India 2020)
2. Gaps and opportunities	Identify areas of clean energy innovation that are underserved or have synergies with policy objectives and existing capacity	<ul style="list-style-type: none"> <li>Public funding for R&amp;D and demonstration per energy technology</li> <li>Number of subsectors or technologies covered by roadmaps</li> <li>Domestic patenting trends in priority technology areas</li> <li>Long-term clean energy objectives and targets</li> </ul>	EU Progress of Clean Energy Competitiveness; US Quadrennial Energy Review
3. International benchmarking	Analyse and benchmark national performance and opportunities to share good practices with other countries	<ul style="list-style-type: none"> <li>Revealed technology advantage based on patent analysis</li> <li>Cost of filing a patent and average time before granting</li> <li>Ability of energy entrepreneurs and start-ups to access finance</li> </ul>	EPO or OECD analyses
4. Innovation system tracking	Track the overall performance of the innovation system against policy objectives	<ul style="list-style-type: none"> <li>Public and private R&amp;D spending in priority energy technologies</li> <li>Share of clean energy products in exports and imports</li> <li>FDIs in energy innovation activities or infrastructure</li> <li>Number of new entrants (firms, SMEs or start-ups) on the market</li> </ul>	Italy Istat survey; Canada industry energy R&D expenditure survey
5. Technology progress	Track the performance and costs of priority technology areas against stated goals	<ul style="list-style-type: none"> <li>Cost reductions (e.g. market price trends)</li> <li>Success rate of demonstration projects within technology areas</li> <li>Number of new plants, lines and process improvements</li> <li>Achievement of past targets (e.g. performance, cost, readiness)</li> </ul>	Japan Progressive Environment Innovation Strategy; EU SET-Plan key performance indicators
6. Policy evaluation	Track the performance of an individual policy measure or funding programme, ideally in comparison to a counterfactual	<ul style="list-style-type: none"> <li>Knowledge sharing: share of publications that are open access</li> <li>Share of patenting in global activity and relative to other sectors</li> <li>Patenting and publishing by funded entities</li> <li>Ability of funded projects and companies to raise follow-on funds</li> <li>Number of new products brought to markets</li> </ul>	National Academy of Sciences' ARPA-E review; EU Court of Auditors reports; Norway Research Council 2019 review of energy programmes
7. Global overview	Communicate the impact of national endeavours, and identify global weaknesses or imbalances of resources	<ul style="list-style-type: none"> <li>Energy R&amp;D spending by technology area break-down</li> <li>Early-stage vs. growth-stage VC activity, sectoral break-down</li> <li>International patenting trends, regional break-down</li> <li>Global market shares and evolving outlooks for technologies</li> </ul>	IEA World Energy Investment; MI annual reports



## Tracking outcomes of the energy innovation system: The example of technology trade

In addition to metrics that can track the four pillars of the energy innovation system, higher-level indicators can show progress against the overall objectives of innovation policy. While these “outcome” metrics are generally harder to relate directly to policy interventions, they are a litmus test for whether the outcomes of the innovation system are impacting the wider world. Trade is one such metric.

Trade balances can generate several insights. Strong exports of emerging energy technologies (or components) indicate that domestic innovators successfully reap benefits from earlier investments in innovation. Similarly, highly innovative countries with delocalised manufacturing may generate revenues from FDI or technology licensing abroad. Future innovation priorities might be identified from such areas of innovation success and comparative advantage or, conversely, from areas of growing spending on imports. Trade balance metrics can also help anticipate how and where domestic market-pull policies will stimulate innovation and investment.

### Trade as a market-pull mechanism

Trade is not only an outcome of innovation. It can also stimulate follow-on innovation as knowledge about new ideas and technologies diffuses (Grossman & Helpman, 1991). Trade in new technologies diversifies and expands market feedback and broadens the scope for knowledge spillovers, as the technology interacts with different users and contexts. It also enables countries to develop comparative advantages in certain areas and, by diversifying export destinations

can reduce policy and markets risks for entrepreneurs. If trade brings higher revenues, this can enhance incentives for domestic innovators and decrease the risks of R&D spending in smaller or emerging economies (OECD, forthcoming, 2012; Pigato et al., 2020; van der Loos, Negro & Hekkert, 2020).

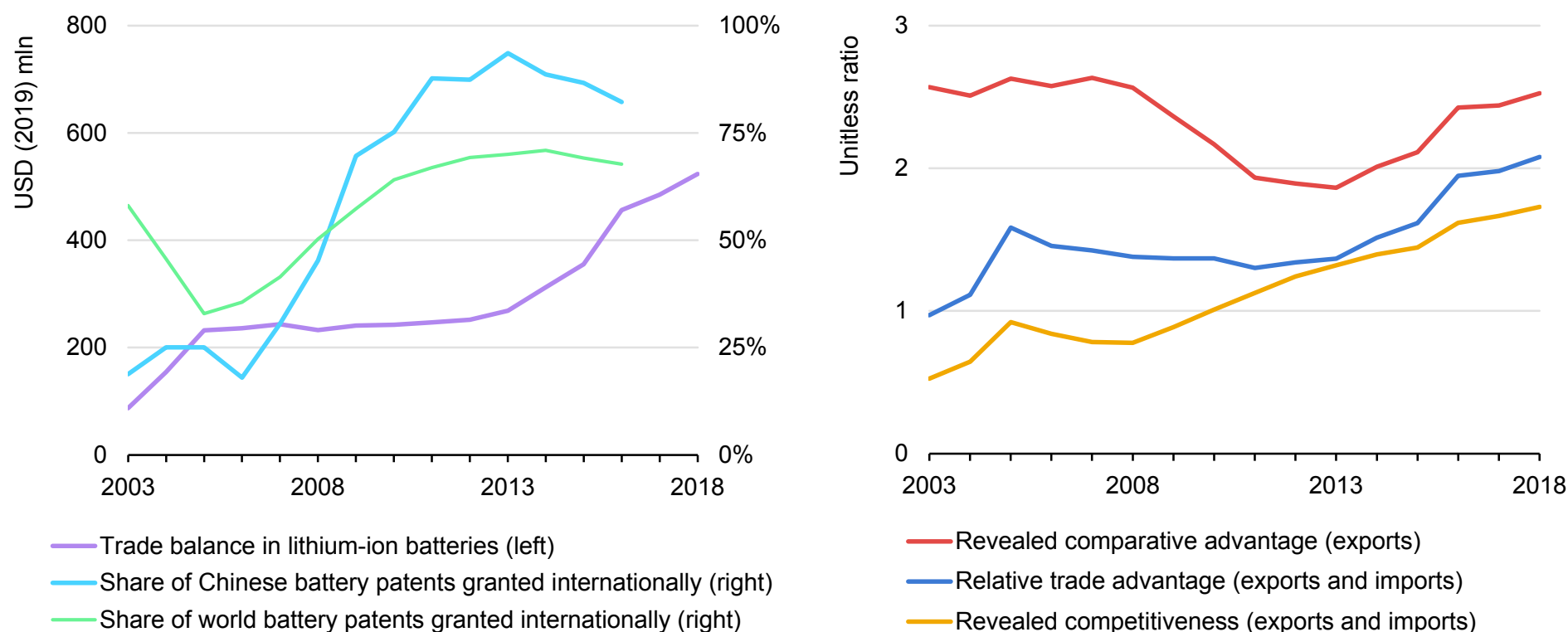
### How to track trade in emerging energy technologies

The OECD has pre-selected certain categories of trade data that correspond to so-called environmental goods (OECD, 2020g). These categories are based on Harmonized System (HS) codes, standardised by the World Customs Organization. Countries report the value (in USD) and quantity (in tonnes) of imports and exports to all other countries for each HS code, which can provide a high degree of granularity in cases such as battery or vehicle types (CEPII, 2020). While HS codes are not detailed enough to separate new energy technologies from related equipment in some cases – for example, solar PV modules and LEDs fall under the same category in international statistics – some countries provide more itemisation in national data, including China. Additionally, innovation that increases exports of critical intermediate components for low-carbon technologies – inverters, efficient construction materials, motors or gears – cannot easily be tracked with international data as the products are indistinguishable from those for non-clean energy uses.

To identify trends, trade can be tracked as a share of GDP or total trade, or used to derive metrics such as revealed comparative advantage.

## Trade as an outcome indicator: China's growing innovation activity and exports in batteries

China's international patenting and trade activities in batteries have increased in the last 15 years (left), leading to some degree of comparative trade advantages in global battery markets (right)

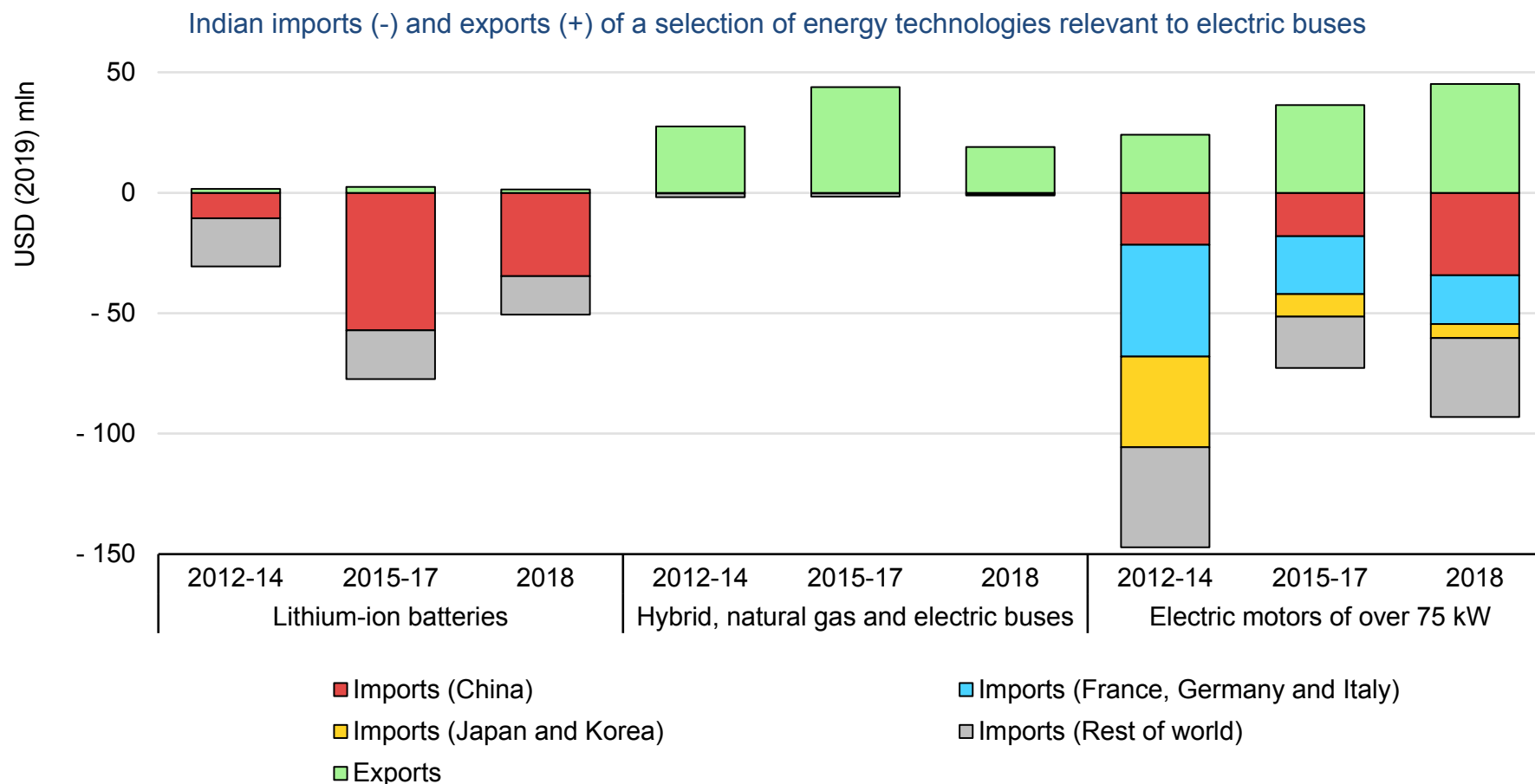


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Notes: The revealed comparative advantage (RCA) is calculated as the ratio between the share of batteries in China's exports and in world exports. The relative trade advantage (RTA) refers to the difference between the RCA and its equivalent calculated with imports, and the revealed competitiveness (RC) to the logarithm of the ratio between the RCA and its imports equivalent. A comparative advantage may be revealed when  $RCA > 1$ ,  $RTA > 0$  or  $RC > 0$ .

Source: IEA analysis (2020) based on OECD data (CEPII, 2020; WB, 2020b). See also French (2017) and Utkulu & Seymen (2004).

## Trade as an outcome indicator: India's potential to capture more of its battery and motor markets through innovation



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Notes: Up to 2018, India's exports of hybrid, natural gas and electric buses mostly consisted of hybrid models. Harmonized system trade balance codes used in this figure are 850650, 870290 and 850153.

Source: IEA analysis (2020) based on CEPII data (CEPII, 2020).

## Embedding evaluation in policy design to ensure interventions are effective and of good value

Energy innovation indicators are essential for answering core questions that remain under-researched, such as: “which policy instruments most effectively support clean energy technology innovations?” and “how could policy be more effective and efficient in the future?” Many *ex post* evaluations focus on administrative efficiency, are narrow in scope, early in their execution or hampered by a lack of data – especially baseline data. Some evaluations are also overseen by the implementing institution itself, rather than independent auditors (IEA, 2020i).

The Covid-19 pandemic has strengthened the case for better understanding how additional spending could translate into real-world outcomes and whether existing programmes can be made more efficient. Different approaches can be tested and experiences shared internationally to benefit practitioners, policy makers and taxpayers.

### Policy evaluation against objectives

Fundamental questions for evaluators are “what were the objectives?”, “what aspects of the policy drove innovation?” and “which proxies can reflect them?” To identify relevant metrics, mapping interactions between innovation activities and policies is a prerequisite to establish a baseline. As there are pitfalls to relying heavily on metrics for evaluation, they should support rather than replace qualitative inputs (Hicks et al., 2015). For example, approaches that evaluate socio-political influences on innovation outcomes will be more helpful for future policy making.

If chosen wisely, embedding metrics in policy design can establish a framework for evaluation and ensure that administrative costs are covered. Regulatory impact assessments in some jurisdictions compel policy makers to adopt proxies and can enshrine these in future appraisals. An impact assessment for new demonstration funds might establish metrics for the number of successful projects in a given time frame and the private co-financing and follow-on investment needed.

### Identifying causal effects

A core challenge lies in quantifying how much of the innovation outputs and outcomes can be attributed to a policy, relative to a counterfactual without intervention. Various approaches have been used to compare outcomes with those of “control groups”, but true randomised trial equivalents are hard to find (Pless, Hepburn & Farrell, 2020). In all cases, evaluation will be enhanced by tracking “failures” and successes, for example by surveying unsuccessful applicants or abandoned ideas (Goldstein et al., 2020). This can be embedded in policy design *ex ante*.

### The right time to evaluate a policy

Uncertain time delays exist between R&D funding and deployment, particularly in the energy sector. A phased approach to evaluation might include an initial baseline, an administrative assessment after a year, an output assessment after five years and an outcome assessment after ten years or more. Findings can be reintegrated into subsequent design.

## The specific challenges and opportunities for innovation indicators in emerging economies

Most future energy demand growth will come from emerging economies, (IEA, 2020j). China shapes a significant number of energy decisions and is a top investor in new technologies. Africa, Brazil, India and Southeast Asia are also expected to exert a growing influence. These countries have patterns of infrastructure, geography, climate and society that place new demands on the design and adaptation of energy technologies. There is an opportunity for them to lead clean energy development in some technology areas as they focus on investing in local clean energy innovation for short and long-term economic benefits, in terms of jobs, wealth creation and environmental goals.

### Are emerging economies different?

Emerging countries do not generally have long legacies of indigenous technology development and deployment, and are often importers of energy technology. Their energy R&D spending in absolute terms and as a share of GDP is lower than in IEA member countries, with the notable exception of China. Series of economic crises and “stop-and-go” support have hindered innovation in many regions.

Data collection and administrative capacities for tracking progress remain weak, although several emerging economies are developing new policies to propel R&D outputs to market. There may be contested institutional ownership of innovation portfolios in some instances (IEA, 2020k). Participation of local private firms in energy R&D tends to be lower and the share of state-owned enterprises higher, which presents challenges for tracking due to blurred boundaries between public and

private sectors. Each of these disparities could be widened by the Covid-19 crisis unless targeted by dedicated actions.

### How to get a head start in tracking innovation progress

The best time to develop an energy innovation indicator strategy is when new policies, budgets and policy objectives are defined, because it offers the opportunity to create the institutional frameworks to collect and make data available in the future, such as in coherent annual reporting. It need not be based solely on existing data.

Innovation indicator strategies can first focus on priority areas where policy success has most political attention, for example by capitalising on existing capacity (ClimateWorks, 2019). Mapping exercises to identify key public and private innovation actors, and their roles and incentives can be helpful. The IEA and other organisations can support efforts to benchmark against emerging markets and other like-minded peers. Good practice sharing can flow both ways since many countries do not have strategies to track innovation progress. Existing regulations can be a foundation for building new evaluation capacities and “patched” without waiting for them to be replaced or expire (e.g. Howlett & Rayner, 2013). For example, India’s approval process for private research organisations and Brazil’s regulation on energy company R&D can provide an initial basis for data gathering. Existing surveys of R&D practitioners are another starting point (UNESCO, 2014).

## Tracking clean energy innovation in the corporate sector

The private sector has strong incentives to track and evaluate energy innovation progress. The need to ensure revenue is reinvested wisely in pursuit of a competitive edge is ever present, similar to the pressure on the government to justify investments made on behalf of the taxpayer. However, many corporate strategists in the energy sector struggle to identify leading indicators of performance relative to competitors, despite access to detailed information on company activities. It can take years to bring new energy hardware to market, unlike in the digital technology sector. Hence, firms must be highly selective about which projects to take forward.

### Pillars of the corporate energy innovation system

The pillars of the clean energy innovation system also apply to corporate R&D. Funds, infrastructure and recruitment are needed for “resource push”; partnerships, IP and management systems are needed for “knowledge management”; marketing and proprietary platforms can create “market pull” from consumers; and maintaining a strong brand and “socio-political support” guide technology choices and advocacy.

### Advantages and limits of proprietary data

One advantage of corporate innovation tracking is internal visibility over all spending and a direct link to innovation outputs. Measures like R&D spending per unit of revenue and share of prototypes that become bestsellers are straightforward to calculate. However, benchmarking often remains elusive without knowing how competitors perform. Consultants have been given permission to undertake comparative

analysis of confidential data in some cases, but there is often little visibility of all the pillars, including key factors such as corporate culture.

### Tracking progress towards an open innovation culture

Attempts have been made since the 1990s to apply tracking frameworks and indicators to corporate innovation. Approaches such as the “stage gate” method, “portfolio theory” and “third generation R&D management” were widely adopted by large energy companies, which put in place new management structures to administer them. Many of these approaches sought to align the incentives of corporate R&D laboratories with the strategies of business units, and use output indicators to decide which projects should progress through defined stages of development.

More recently, mismatches among the changing technological landscape of the energy sector, the expertise of corporate R&D laboratories and the near-term incentives of business unit managers have led to increased strategic focus on “open innovation”, “intrapreneurship” and business experiments. More emphasis is being placed on “knowledge management” metrics and reallocation of “resource push” via corporate VC investing. Tracking progress towards new working cultures and partnerships is an ongoing challenge for companies seeking to thrive throughout clean energy transitions.

## Conclusion: Five insights for policy and future work

### 1. Innovation policy should be a core part of energy policy.

Technology innovation may be uncertain, but it is key to clean energy transitions and can be tracked alongside other energy policy objectives with more immediate and tangible measures. This report has provided an introduction to some of the options available to policy makers to identify technology needs and opportunities, allocate resources, adjust portfolios and learn from experience.

### 2. There is no single indicator for tracking clean energy

**innovation progress.** Clean energy innovation indicators can do much more than survey inputs to the innovation system. By making the four pillars of the clean energy innovation system explicit, this report highlights the benefits of tracking a broader set of indicators, which may be chosen from the long lists in preceding chapters, or others not yet encountered. The history of innovation in the energy sector shows it has always been a collaborative and global process, with successive researchers and business leaders refining and adapting the most promising solutions over decades. To the extent possible, indicators should be chosen to accommodate the emergence of new ideas and products from unexpected sources, including knowledge spillovers from outside the sector.

### 3. Strategies for tracking clean energy innovation are long-term commitments that evolve over time.

Tracking clean energy innovation in detail is rarely possible using existing data.

Therefore, indicator strategies should include developing the administrative capacities to gather, process and share data. Tracking metrics may need to adapt to the changing roles of the four pillars as technologies mature, when tracking the progress of specific technologies such as biofuels, CCUS and hydrogen.

### 4. Policy evaluation remains underdeveloped, but embedding indicators in policy design can start to address this weakness.

There is considerable scope for governments to improve policy evaluation and embed indicators in relevant regulations and R&D programmes from the outset. It is important to evaluate against stated policy objectives, for example those set out in regulatory impact assessments. International exchanges of experience could be particularly valuable in this area, given the need to accelerate clean energy innovation and ensure public funds are used to maximise the chances of innovation success.

### 5. Innovation system mapping and best practice sharing are ways to get started quickly, especially for emerging economies.

Emerging economies face challenges in scaling up administrative tracking capabilities in line with their potential to lead future clean energy technology development. The Covid-19 crisis has exacerbated this situation just as stimulus funds, including from international donors, could inject new capital. Countries could stand better chances of making good policy choices as economic recovery gathers pace, by starting to put in place tracking systems and mapping existing capabilities.

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# Annex

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## Annex A: Matching the four pillars with literature on technology innovation systems

This report uses a four-pillar representation of successful technology innovation systems, which draws upon a broad range of functions identified by researchers (Bergek, 2011; Bergek, Hekkert & Jacobsson, 2008; Bergek et al., 2008; Hekkert et al., 2007). To keep the framework as concise as possible without losing the value of a broad, systemic perspective, functions have been allocated in the way that we think is most practically useful for policy makers. We have, for example, included functions related to “guidance of the search” alongside other resource push functions that seek to direct research efforts and routines.

As noted by others, the functions of the four pillars are interrelated and interact with one another. It is often the case that private investments in R&D could be linked to either resource push or the market pull incentives that motivate them. A strong signal from any single pillar – such as a surge in market demand, societal expectations or capital allocations – will have an effect on the others, by stimulating a change in the direction of the search, availability of knowledge or resources available.

Innovation indicators may provide insights in relation to more than one pillar. For example, those that represent changes in the networks that connect stakeholders are relevant to both the support for information flows (knowledge management) and promotion of shared expectations (socio-political support). Trends in VC deals, especially if supported by public policy, can reflect both resource availability for innovators (resource push) as well as the market’s appetite for the new technology (market pull). The metrics presented in this report can therefore be adapted to their intended purposes.

### Matching the four pillars with functional analysis literature

IEA innovation framework	Functions from the literature
<b>1. Resource push</b> Providing sustained flows of inputs and guiding the direction of the search	<ul style="list-style-type: none"> <li>• Identify problems (functional failures, imbalances, bottlenecks)</li> <li>• Guide the direction of search (problem definition, priority setting, regulation)</li> <li>• Supply resources (funding, competence, incentives for companies)</li> </ul>
<b>2. Knowledge management</b> Generating, protecting and disseminating new knowledge	<ul style="list-style-type: none"> <li>• Create and protect new knowledge (R&amp;D, search and experimentation, learning by doing, IP regimes)</li> <li>• Guide the direction of search (selection process for new ideas and concepts)</li> <li>• Facilitate the exchange of information (feedback, networks, spillovers)</li> </ul>
<b>3. Market pull</b> Making the business case for emerging technologies and generating new ideas	<ul style="list-style-type: none"> <li>• Supply incentives for companies</li> <li>• Stimulate and create markets (support entrepreneurial activities, market formation)</li> <li>• Recognise the potential for growth (attract resources, recognise commercial viability)</li> <li>• Guide the direction of search (standards)</li> <li>• Facilitate exchange of information and knowledge (market feedback loops, internal co-ordination within companies or sectors)</li> </ul>
<b>4. Socio-political support</b> Mobilising citizens and industry for technological change	<ul style="list-style-type: none"> <li>• Reduce social uncertainty (prevent or solve conflicts, set shared expectations)</li> <li>• Counteract resistance to change (provide legitimacy, stimulate enthusiasm)</li> <li>• Guide the direction of search (norms)</li> <li>• Facilitate exchange of information and knowledge (promote collaboration)</li> </ul>

Notes: Includes a selection of possible functions (e.g. Bergek, 2011; Hekkert et al., 2007). Others may be relevant to functional analysis of technology innovation systems.

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## Abbreviations and acronyms

CCMT	climate change mitigation technology
CCUS	carbon capture, utilisation and storage
CEPII	Centre d'Études Prospectives et d'Informations Internationales
CO <sub>2</sub>	carbon dioxide
EC	European Commission
EPO	European Patent Office
EUR	euro
EV	electric vehicle
FDI	foreign direct investment
GDP	gross domestic product
GERD	gross expenditure on R&D
HS	Harmonized System (trade balance codes)
IEA	International Energy Agency
IP	intellectual property
MI	Mission Innovation
OECD	Organisation for Economic Co-operation and Development
PPP	purchasing power parity
PV	photovoltaics
R&D	research and development
RC	revealed competitiveness
RCA	revealed comparative advantage
RTA	relative trade advantage
SME	small and medium-sized enterprise
TCP	Technology Collaboration Programme
TNA	technology needs assessment
USD	United States dollar
VC	venture capital
WIPO	World Intellectual Property Organization

## Country codes

AUS	Australia
AUT	Austria
BEL	Belgium
BRA	Brazil
CAN	Canada
CHE	Switzerland
CHN	China
DEU	Germany
DNK	Denmark
ESP	Spain
EU	European Union
FRA	France
FIN	Finland
GBR	United Kingdom
IND	India
ISR	Israel
ITA	Italy
JPN	Japan
KOR	Korea
MEX	Mexico
NLD	the Netherlands
NOR	Norway
PRT	Portugal
SAU	Saudi Arabia
SGP	Singapore
SWE	Sweden
UK	United Kingdom
USA or US	United States
ZAF	South Africa

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