



**THE MISSING PIECE  
IN THE TURKEY'S GAS  
HUB AMBITIONS**

Istanbul, June 13, 2019

# Agenda



What is a “Gas Trading Hub”?

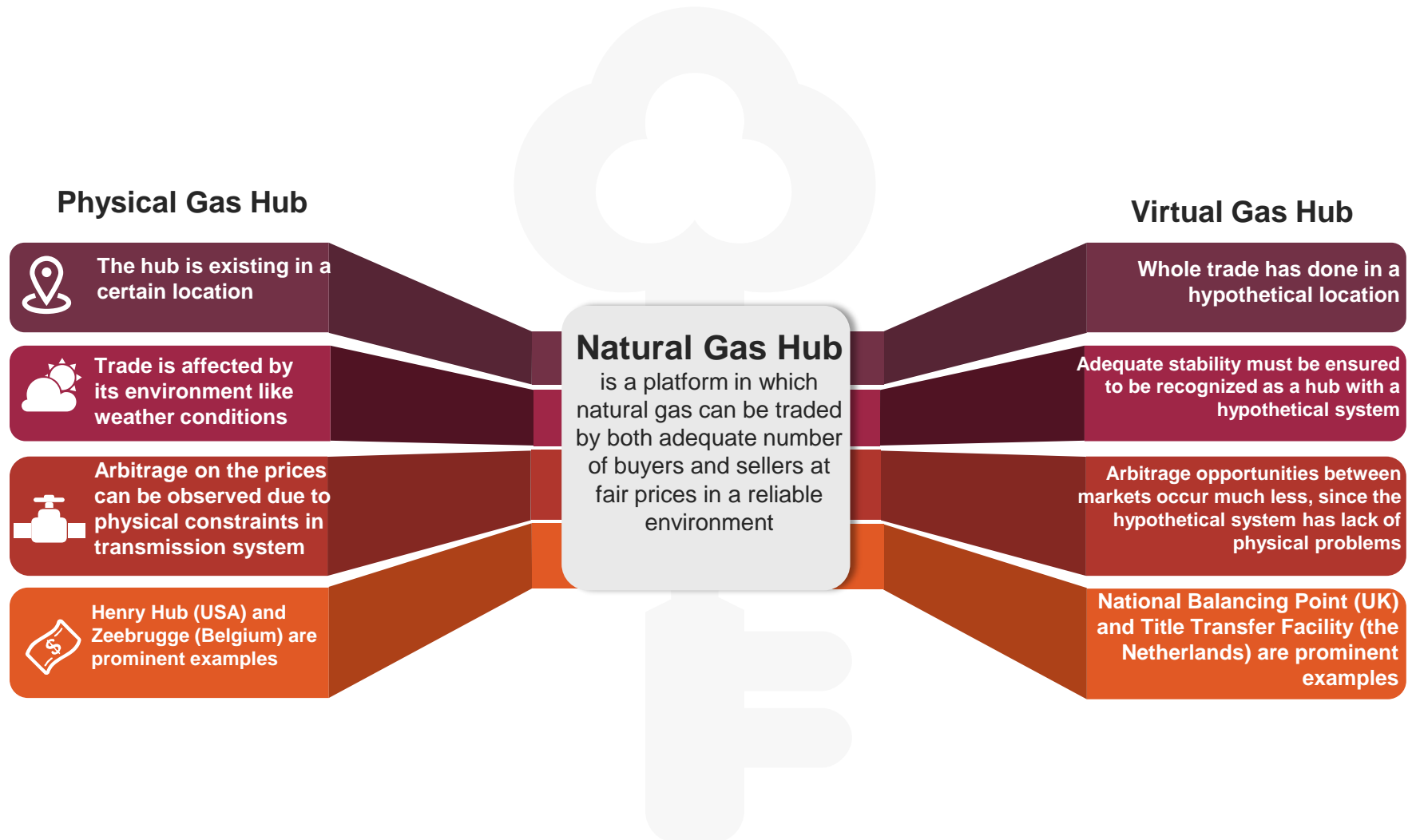
Why is a Turkish Hub beneficial for Turkey?

Why is a Turkish Hub beneficial for Turkey’s natural gas suppliers?

Why is a Turkish Hub beneficial for demanding markets?

Four Pillars of a Well-Functioning Natural Gas Hub

# What is a “Gas Trading Hub”?



# Why is a Turkish Hub beneficial for Turkey?

- ❑ Energy Security Objectives
- ❑ Macroeconomy Related Benefits
- ❑ Environmental Performance
- ❑ New Services and Other Value Add from a New Business in Turkey

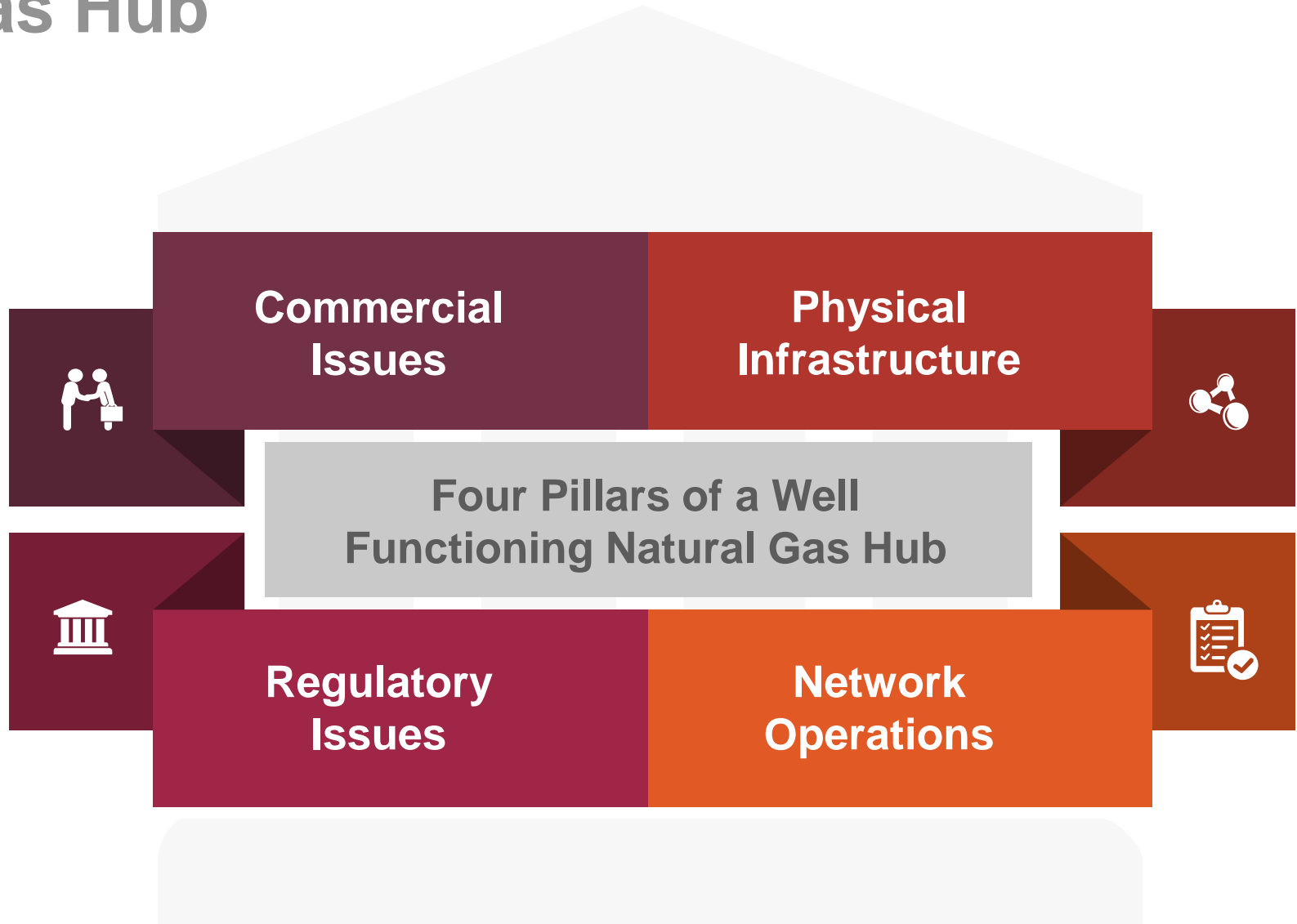
# Why is a Turkish Hub beneficial for Turkey's natural gas suppliers?

- ❑ Rebranding of gas molecules
- ❑ Regional market for suppliers
- ❑ Increased market activity
- ❑ More demand is better than restrictive contracts
- ❑ Hedging and risk management by means of a liquid growth market

# Why is a Turkish Hub beneficial for demanding markets?

- ❑ Increased competition in European Gas Markets
- ❑ Increased availability and flexibility of Gas in SEE

# Four Pillars of a Well-Functioning Natural Gas Hub



- Thank You -

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